

NORTH DAKOTA ASSOCIATION OF REALTORS®

Greg Larson, President
Cindy Harvey, President Elect
Lyn Dwyer, Vice President

The North Dakota Association of REALTORS® worked closely with the North Dakota Real Estate Commission to require all licensees to have three hours of personal safety classes before they can renew their 2016 license. We felt being pro-active in the state with what had happened in Arkansas, as well as Arizona, that we needed to do education that was based on safety both for the licensee and the consumer. The ND Real Estate Commission was very open and willing to make this a mandatory topic and as we are coming to the end of the education cycle it has been very well received.

We utilized two different instructors for live courses and had several options available on-line as well. We are hopeful that our brokers have also instituted policies on safety such as procedures when meeting new clients, showing rural properties, key word for office to use if you are feeling unsafe and asking for ID's of clients that are kept on file at the office.

We also worked with the ND RE Commission on going to the legislature to move our license renewal deadline to November 15 from December 31 to renew for the following year's license. It gives them (the RE Commission) more time to process the licenses. This did shorten the one year education cycle to basically 10 1/2 months but again by working together the following years will have a full one year cycle.

We are also in the midst of planning our 6th Annual "Realtor Ring Day" for the Salvation Army and thank the 26 states that are also participating. It is the one day of the year where all our local boards and members (including Affiliates) are engaged in a community charitable event. Our boards made a fun competition of it with our groups as well as office to office competition. If you are not participating and want more information please contact us - we would love to get it going in your state.

One of our local boards also did a unique RPAC Fundraising plan, "The Traveling Outhouse". They came up with this idea in an effort to increase the number of investors. It was built in a staff's garage and while it is life-size, it is not functional ;).

Guidelines are:

- \$50 to have the outhouse removed once it has been placed in a yard
- \$35 to purchase "insurance" so the outhouse doesn't get placed in your yard
- Members are encouraged to choose someone that hasn't invested in RPAC yet this year

They launched this at their RPAC Auction, allowing the winning bidder to choose the first recipient. The top bidder got it placed for \$300. It was placed in a broker's yard by an agent in their office.

In a months' time there have been an additional 21 investments made to RPAC as a result of this activity—with a couple more people that *should* be submitting checks. Received to date:

Initial bid	1	\$300
Nominated yards	13	\$650
Insurance	7	<u>\$245</u>
Total		\$1195