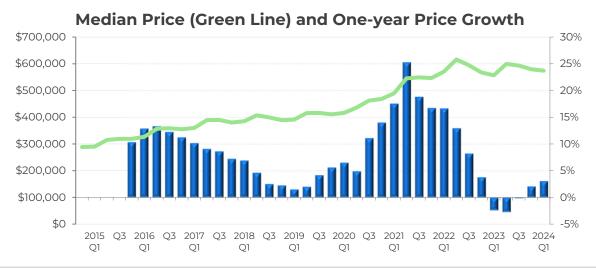


Portland-Vancouver-Hillsboro Area

Local Market Report, First Quarter 2024

Today's Market...



Local Price Trends				
Price Activity	Portland	U.S.	Local Trend	
Current Median Home Price (2024 Q1)	\$574,000	\$385,100	Prices continue to grow relative to last	
1-year (4-quarter) Appreciation (2024 Q1)	3.1%	5.1%		
3-year (12-quarter) Appreciation (2024 Q1)	17.4%	21.2%	year	
3-year (12-quarter) Housing Equity Gain*	\$84,900	\$67,467	Gains in the last 3 years have extended	
7-year (28 quarters) Housing Equity Gain*	\$214,100	\$154,400	the trend of positive price growth after	
9-year (36 quarters) Housing Equity Gain*	\$284,600	\$181,700	the recession	
*Note: Equity gain reflects price appreciation or	nly			

	Portland	U.S.	
Conforming Loan Limit**	\$766,550	\$1,149,825	
FHA Loan Limit	\$679,650	\$1,149,825	Most buyers in this market have access
Local Median to Conforming Limit Ratio	75%	not	to government-backed financing
Local Median to Comonning Limit Ratio		comparable	
Note: limits are current and include the changes made on January 1st 2024.			

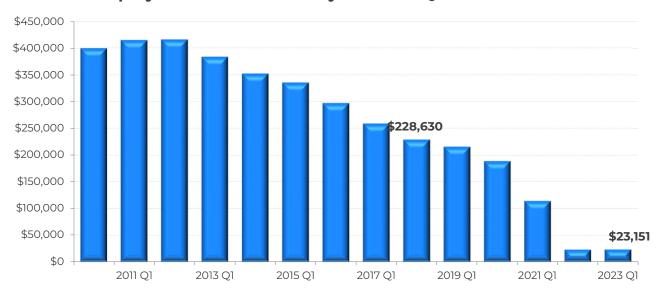
Local NAR Leadership

The Portland-Vancouver-Hillsboro market is part of region 12 in the NAR governance system, which includes all of Montana, Idaho, Washington, Oregon, and Alaska. The 2024 NAR Regional Vice President representing region 12 is Evelyn Arnott.



Benefits of Ownership: Total Equity Appreciation

Total Equity Accrued to Owner by Year and Quarter of Purchase



Total Equity Gained** through 2024 Q1 from quarter in which home was of purchased			
Price Activity	Portland	U.S.	Local Trend
1-year (4-quarter)	\$23,151	\$22,451	
3-year (12-quarter)*	\$114,039	\$86,390	Price appreciation and principle
5-year (20-quarter)*	\$215,557	\$152,868	payments in the last 3 years have
7-year (28 quarters)*	\$258,644	\$182,953	boosted total equity growth since the
9-year (36 quarters)*	\$335,440	\$217,432	recession

^{*}Note: Equity gain reflects price and principle payments since purchase, prevailing 30-year fixed rate mortgage at time of purchase and a 10% downpayment. Downpayment is not included in total equity



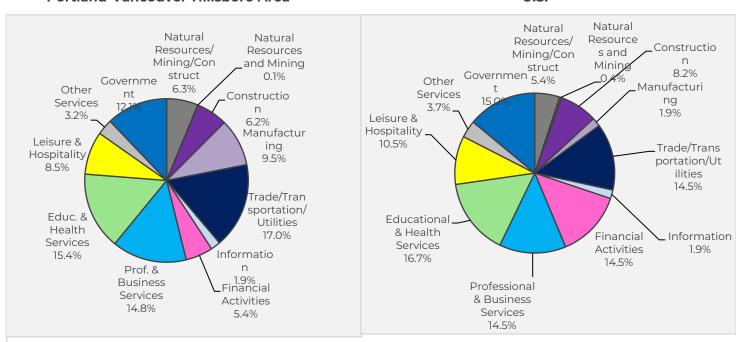
Drivers of Local Supply and Demand...

Local Economic Outlook	Portland	U.S.	
12-month Job Change (Mar)	-21,500	Not Comparable	Job losses are a problem and will weigh on demand, but layoffs are declining, a
12-month Job Change (Feb)	-21,800	Not Comparable	trend that could help buyer confidence
36-month Job Change (Mar)	71,700	Not Comparable	Portland's unemployment situation is
Current Unemployment Rate (Mar)	4.4%	3.8%	worse than the national average and weighs on confidence
Year-ago Unemployment Rate	3.5%	3.5%	Local employment growth is poor and
1-year (12 month) Job Growth Rate	-1.7%	2.1%	needs to improve

Share of Total Employment by Industry

Portland-Vancouver-Hillsboro Area

U.S.

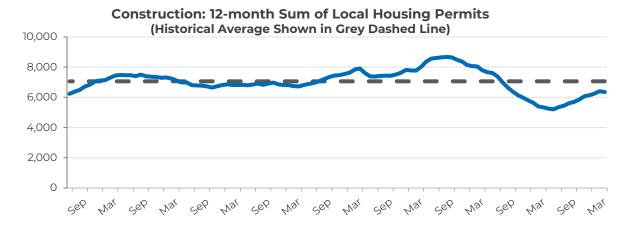


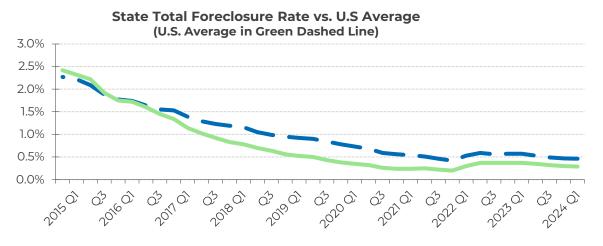
12-month Employment Change by Industry (Mar - 2024) Goods Producing NA Information -2.700 Natural Resources/Mining/Construction -2.300 -3,700 Financial Activities Natural Resources and Mining 100 Prof. & Business Services -8,100 Construction -2,400 Educ. & Health Services 8,200 Manufacturing -4,500 Leisure & Hospitality -4,900 NA Other Services -800 Service Providing Excluding Government Trade/Transportation/Utilities -5,200 Government 2.200



State Economic Activity Index	Oregon	U.S.	
12-month change (2024 - Mar)	1.5%	2.9%	Oregon's economy is growing, but
36-month change (2024 - Mar)	12.9%	12.9%	decelerated from last month's 1.60% change and lags the rest of the nation

New Housing Construction			
Local Fundamentals	Portland	U.S.	
12-month Sum of 1-unit Building Permits through Mar	6,351	not comparable	The current level of construction is 10.1% below the long-term average
8-year average for 12-month Sum of 1-Unit Building Permits	7,063	not comparable	Reduced construction will limit new supply to the market, allowing demand to catch up with inventory more quickly
Single-Family Housing Permits (Mar) 12-month sum vs. a year ago	19.2%	8.8%	Construction is on the rise relative to last year, suggesting that the local inventory has stabilized



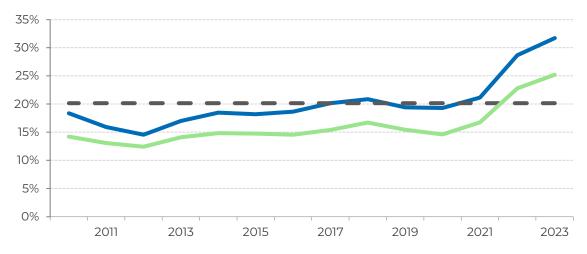


Source: Mortgage Bankers' Association



Affordability

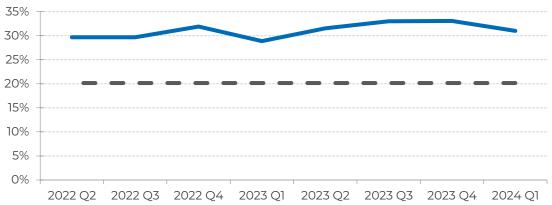
Long-Term Trend: Ratio of Local Mortgage Servicing Cost to Income (Local Historical Average Shown in Grey, U.S. Average in Green)



Monthly Mortgage Payment to Income*	Portland	U.S.	
Ratio for 2023	31.7%	25.2%	Weak by local standards, but better
Ratio for 2024 Q1	31.0%	23.7%	than the fourth quarter of 2023
Historical Average	20.2%	17.0%	Weaker affordability than most markets

^{*}The median family Income was included for the calculation of the mortgage payment to income ratio

Recent Trend - Local Mortgage Servicing Cost to Income (Historical Average Shown in Grey Dashed Line)



Median Home Price to Income*	Portland	U.S.	
Ratio for 2023	5.1	4.0	The price-to-income ratio eased, but
Ratio for 2024 Q1	5.0	3.8	could be better
Historical Average	4.3	3.4	Less affordable than most markets

^{*}The median family Income was included for the calculation of the median home price to income ratio



2023



2017

2019

2021

2015

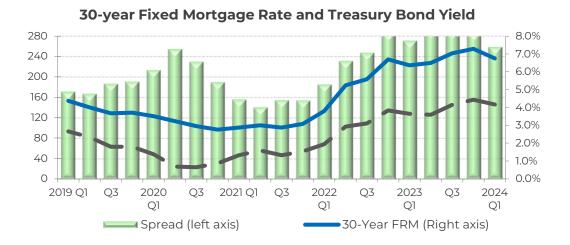
The Mortgage Market

2011

2013

2.0

0.0



During the first quarter of the year, housing affordability improved as mortgage rates fell below 7%. Steady interest rates from the Federal Reserve helped mortgage rates to ease in the first three months of the year. Nevertheless, even with this decrease, mortgage rates continued to be higher than a year ago. According to the mortgage provider Freddie Mac, the 30-year fixed mortgage rate rose to 6.75% in the first quarter from 6.36% a year earlier.

With lower interest rates on the horizon, mortgage rates are expected to ease later this year, thereby enhancing affordability for potential homebuyers. NAR forecasts the 30-year fixed mortgage rate to average 6.5% at the last quarter of the year.



Geographic Coverage for this Report

The Portland area referred to in this report covers the geographic area of the Portland-Vancouver-Hillsboro metro area as officially defined by the Office of Management and Budget of the U.S. Government. The official coverage area includes the following counties:

Clackamas County, OR; Columbia County, OR; Multnomah County, OR; Washington County, OR; Yamhill County, OR; Clark County, WA; Skamania County, WA

More information on the OMB's geographic definitions can be found at https://obamawhitehouse.archives.gov/omb/bulletins_default/