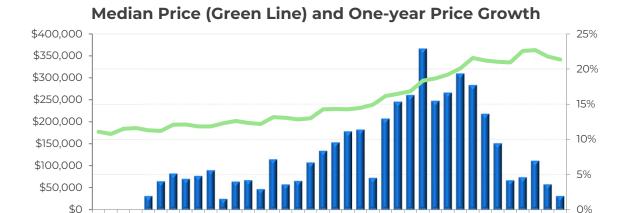


Albuquerque Area

Local Market Report, First Quarter 2024

Today's Market...



e U.S. \$385,100	Local Trend
\$385,100	
	Dricos aro un from a voar ago but pric
5.1%	Prices are up from a year ago, but price
21.2%	growth is slowing
\$67,467	Gains in the last 3 years have extended
\$154,400	the trend of positive price growth after the recession
\$181,700	

	Albuquerque	U.S.		
Conforming Loan Limit**	\$766,550	\$1,149,825		
FHA Loan Limit	\$498,257	\$1,149,825	Most buyers in this market have access	
Local Median to Conforming Limit Ratio	7.507	7.507	not	to government-backed financing
Local Median to Conforming Limit Ratio 45%	45%	comparable		

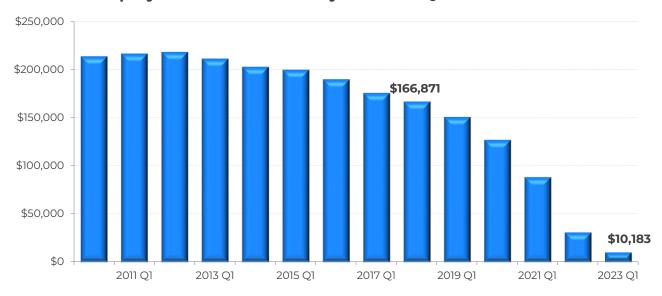
Local NAR Leadership

The Albuquerque market is part of region 11 in the NAR governance system, which includes all of Wyoming, Colorado, New Mexico, Arizona, Utah, and Nevada. The 2024 NAR Regional Vice President representing region 11 is Devon Viehman.



Benefits of Ownership: Total Equity Appreciation

Total Equity Accrued to Owner by Year and Quarter of Purchase



Total Equity Gained** through 2024 Q1 from quarter in which home was of purchased			
Price Activity	Albuquerque	U.S.	Local Trend
1-year (4-quarter)	\$10,183	\$22,451	
3-year (12-quarter)*	\$88,356	\$86,390	Price appreciation and principle
5-year (20-quarter)*	\$150,924	\$152,868	payments in the last 3 years have
7-year (28 quarters)*	\$175,929	\$182,953	boosted total equity growth since the
9-year (36 quarters)*	\$199,851	\$217,432	recession

^{*}Note: Equity gain reflects price and principle payments since purchase, prevailing 30-year fixed rate mortgage at time of purchase and a 10% downpayment. Downpayment is not included in total equity



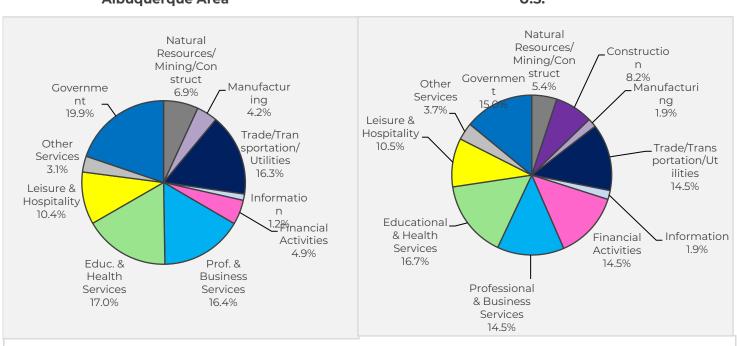
Drivers of Local Supply and Demand...

Local Economic Outlook	Albuquerque	U.S.	
12-month Job Change (Mar)	8,800	Not Comparable	Employment has held up and is on an
12-month Job Change (Feb)	6,800	Not Comparable	upward trend
36-month Job Change (Mar)	40,700	Not Comparable	Unemployment in Albuquerque is
Current Unemployment Rate (Mar)	2.9%	3.8%	better than the national average and improving
Year-ago Unemployment Rate	3.0%	3.5%	Local employment growth is strong
1-year (12 month) Job Growth Rate	2.1%	2.1%	compared to other markets

Share of Total Employment by Industry

Albuquerque Area

U.S.

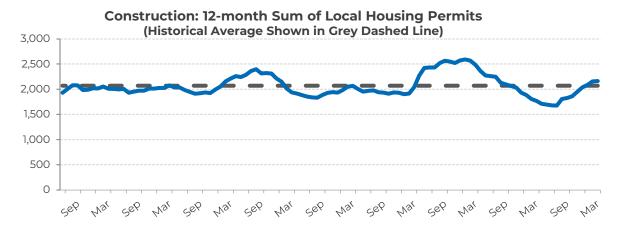


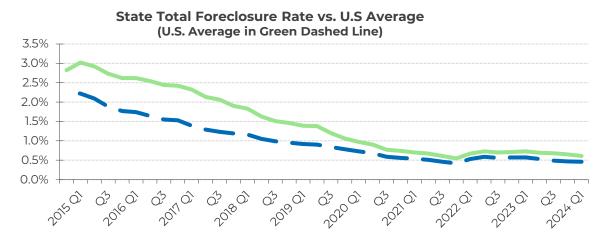
12-month Employment Change by Industry (Mar - 2024) Goods Producing NA Information -700 Natural Resources/Mining/Construction 700 -200 Financial Activities Natural Resources and Mining NA Prof. & Business Services 2,300 Construction NA Educ. & Health Services 1,700 Manufacturing 400 Leisure & Hospitality -200 Service Providing Excluding Government NA Other Services 500 Trade/Transportation/Utilities -400 Government 2.700



State Economic Activity Index	New Mexico	U.S.	
	2.3%	2.9%	The economy of New Mexico is
12-month change (2024 - Mar)	2.570	2.970	growing more slowly than the rest of
	17.4%	12.9%	the nation, but improved modestly
36-month change (2024 - Mar)		12.570	from last month's 2.15% change

New Housing Construction			
Local Fundamentals	Albuquerque	U.S.	
12-month Sum of 1-unit Building Permits through Mar	2,162	not comparable	The current level of construction is 4.4% above the long-term average
8-year average for 12-month Sum of 1-Unit Building Permits	2,071	not comparable	Production above trend for an extended period of time could cause prices to moderate as inventory is built up.
Single-Family Housing Permits (Mar) 12-month sum vs. a year ago	22.4%	8.8%	Construction is on the rise relative to last year, suggesting that the local inventory has stabilized





Source: Mortgage Bankers' Association



Affordability

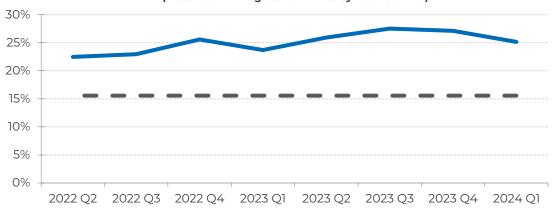
Long-Term Trend: Ratio of Local Mortgage Servicing Cost to Income (Local Historical Average Shown in Grey, U.S. Average in Green)



Monthly Mortgage Payment to Income*	Albuquerque	U.S.	
Ratio for 2023	26.1%	25.2%	Weak by local standards, but better
Ratio for 2024 Q1	25.1%	23.7%	than the fourth quarter of 2023
Historical Average	15.6%	17.0%	More affordable than most markets

^{*}The median family Income was included for the calculation of the mortgage payment to income ratio



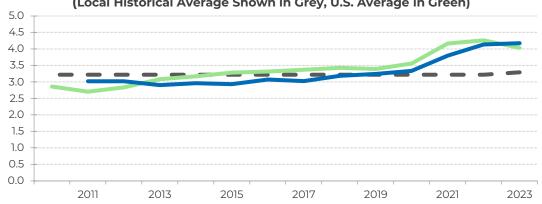


Median Home Price to Income*	Albuquerque	U.S.	
Ratio for 2023	4.2	4.0	The price-to-income ratio eased, but
Ratio for 2024 Q1	4.0	3.8	could be better
Historical Average	3.3	3.4	Affordable compared to most markets

^{*}The median family Income was included for the calculation of the median home price to income ratio







The Mortgage Market





During the first quarter of the year, housing affordability improved as mortgage rates fell below 7%. Steady interest rates from the Federal Reserve helped mortgage rates to ease in the first three months of the year. Nevertheless, even with this decrease, mortgage rates continued to be higher than a year ago. According to the mortgage provider Freddie Mac, the 30-year fixed mortgage rate rose to 6.75% in the first quarter from 6.36% a year earlier.

With lower interest rates on the horizon, mortgage rates are expected to ease later this year, thereby enhancing affordability for potential homebuyers. NAR forecasts the 30-year fixed mortgage rate to average 6.5% at the last quarter of the year.



Geographic Coverage for this Report

The Albuquerque area referred to in this report covers the geographic area of the Albuquerque metro area as officially defined by the Office of Management and Budget of the U.S. Government. The official coverage area includes the following counties:

Bernalillo County, Sandoval County, Torrance County, and Valencia County

More information on the OMB's geographic definitions can be found at https://obamawhitehouse.archives.gov/omb/bulletins_default/