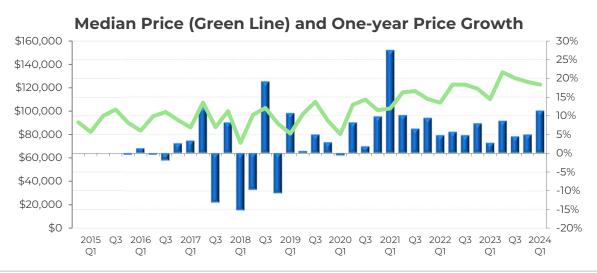


Decatur Area

Local Market Report, First Quarter 2024

Today's Market...



Local Price Trends				
Price Activity	Decatur	U.S.	Local Trend	
Current Median Home Price (2024 Q1)	\$122,800	\$385,100	Prices continue to grow relative to last	
1-year (4-quarter) Appreciation (2024 Q1)	11.3%	5.1%		
3-year (12-quarter) Appreciation (2024 Q1)	19.9%	21.2%	year	
3-year (12-quarter) Housing Equity Gain*	\$20,400	\$67,467	Gains in the last 3 years have extended	
7-year (28 quarters) Housing Equity Gain*	\$36,700	\$154,400	the trend of positive price growth after	
9-year (36 quarters) Housing Equity Gain*	\$40,600	\$181,700	the recession	
*Note: Equity gain reflects price appreciation only				

	Decatur	U.S.	
nforming Loan Limit**	\$766,550	\$1,149,825	
FHA Loan Limit	\$498,257	\$1,149,825	Most buyers in this market have access
cal Median to Conforming Limit Ratio	16%	not comparable	to government-backed financing

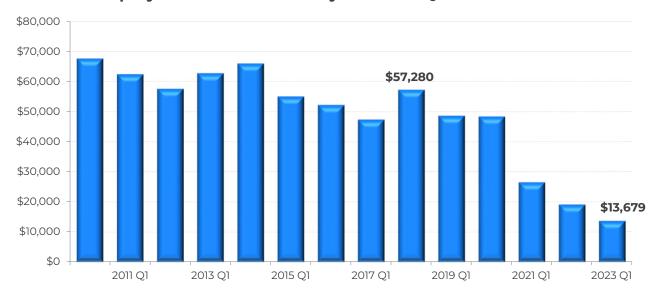
Local NAR Leadership

The Decatur market is part of region 7 in the NAR governance system, which includes all of Indiana, Illinois, and Wisconsin. The 2024 NAR Regional Vice President representing region 7 is Bernice Helman.



Benefits of Ownership: Total Equity Appreciation

Total Equity Accrued to Owner by Year and Quarter of Purchase



Total Equity Gained** through 2024 Q1 from quarter in which home was of purchased			
Price Activity	Decatur	U.S.	Local Trend
1-year (4-quarter)	\$13,679	\$22,451	
3-year (12-quarter)*	\$26,501	\$86,390	Price appreciation and principle
5-year (20-quarter)*	\$48,652	\$152,868	payments in the last 3 years have
7-year (28 quarters)*	\$47,356	\$182,953	boosted total equity growth since the
9-year (36 quarters)*	\$55,040	\$217,432	recession

^{*}Note: Equity gain reflects price and principle payments since purchase, prevailing 30-year fixed rate mortgage at time of purchase and a 10% downpayment. Downpayment is not included in total equity

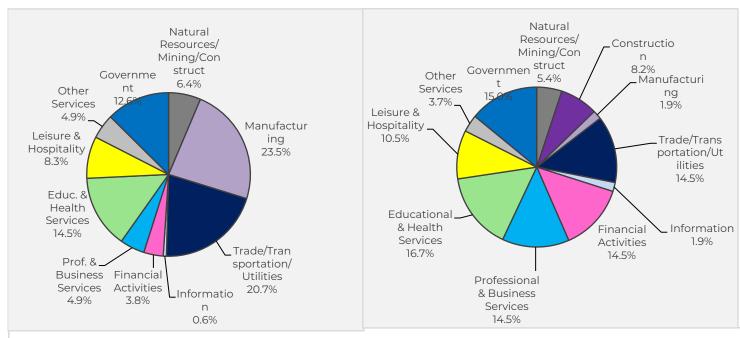


Drivers of Local Supply and Demand...

Local Economic Outlook	Decatur	U.S.	
12-month Job Change (Mar)	-1,900	Not Comparable	Emplyoment continues to decline and
12-month Job Change (Feb)	-1,500	Not Comparable	will weigh on demand in some areas
36-month Job Change (Mar)	400	Not Comparable	Decatur's unemployment rate lags the
Current Unemployment Rate (Mar)	6.2%	3.8%	national average, but has improved relative to the same period last year
Year-ago Unemployment Rate	6.4%	3.5%	Local employment growth is poor and
1-year (12 month) Job Growth Rate	-3.9%	2.1%	needs to improve

Share of Total Employment by Industry

Decatur Area U.S.

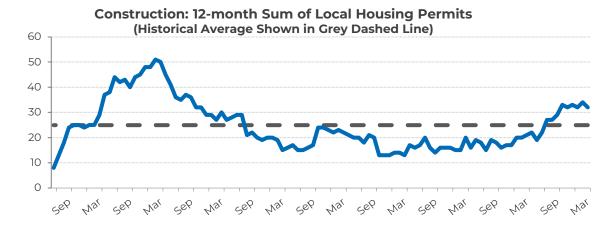


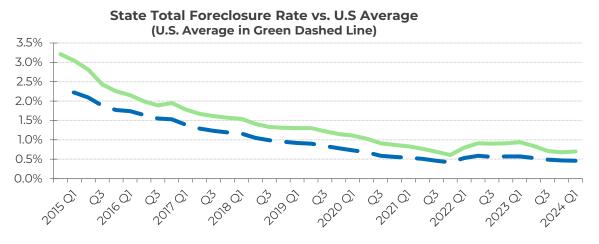
12-month Employment Change by Industry (Mar - 2024) Goods Producing NA Information 0 Natural Resources/Mining/Construction -800 Financial Activities 0 Natural Resources and Mining NA Prof. & Business Services 0 Construction NA Educ. & Health Services -600 Manufacturing -300 Leisure & Hospitality -200 Service Providing Excluding Government NA Other Services 100 Trade/Transportation/Utilities 100 Government 200



State Economic Activity Index	Illinois	U.S.	
12-month change (2024 - Mar)	0.6%	2.9%	Illinois's economy is growing, but
36-month change (2024 - Mar)	9.5%	12.9%	decelerated from last month's 0.76% change and lags the rest of the nation

New Housing Construction			
Local Fundamentals	Decatur	U.S.	
12-month Sum of 1-unit Building Permits through Mar	32	not comparable	The current level of construction is 28.1% above the long-term average
8-year average for 12-month Sum of 1-Unit Building Permits	25	not comparable	Production above trend for an extended period of time could cause prices to moderate as inventory is built up.
Single-Family Housing Permits (Mar) 12-month sum vs. a year ago	52.4%	8.8%	Construction is on the rise relative to last year, suggesting that the local inventory has stabilized



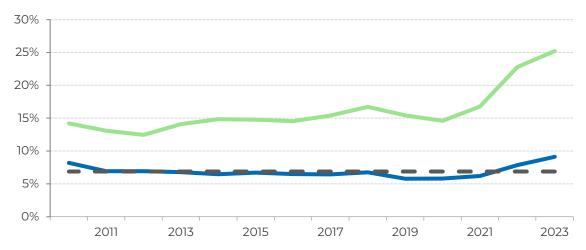


Source: Mortgage Bankers' Association



Affordability

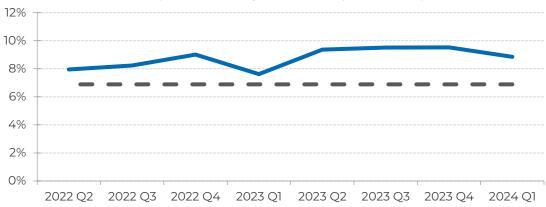
Long-Term Trend: Ratio of Local Mortgage Servicing Cost to Income (Local Historical Average Shown in Grey, U.S. Average in Green)



Monthly Mortgage Payment to Income*	Decatur	U.S.	
Ratio for 2023	9.1%	25.2%	Weak by local standards, but better
Ratio for 2024 Q1	8.8%	23.7%	than the fourth quarter of 2023
Historical Average	6.9%	17.0%	More affordable than most markets

^{*}The median family Income was included for the calculation of the mortgage payment to income ratio

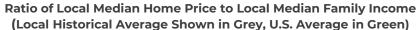
Recent Trend - Local Mortgage Servicing Cost to Income (Historical Average Shown in Grey Dashed Line)

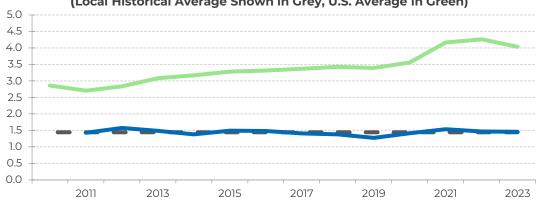


Median Home Price to Income*	Decatur	U.S.	
Ratio for 2023	1.5	4.0	The price-to-income ratio has fallen
Ratio for 2024 Q1	1.4	3.8	and is below the historical average
Historical Average	1.4	3.4	Affordable compared to most markets

^{*}The median family Income was included for the calculation of the median home price to income ratio







The Mortgage Market





During the first quarter of the year, housing affordability improved as mortgage rates fell below 7%. Steady interest rates from the Federal Reserve helped mortgage rates to ease in the first three months of the year. Nevertheless, even with this decrease, mortgage rates continued to be higher than a year ago. According to the mortgage provider Freddie Mac, the 30-year fixed mortgage rate rose to 6.75% in the first quarter from 6.36% a year earlier.

With lower interest rates on the horizon, mortgage rates are expected to ease later this year, thereby enhancing affordability for potential homebuyers. NAR forecasts the 30-year fixed mortgage rate to average 6.5% at the last quarter of the year.



Geographic Coverage for this Report

The Decatur area referred to in this report covers the geographic area of the Decatur metro area as officially defined by the Office of Management and Budget of the U.S. Government. The official coverage area includes the following counties:

Macon County

More information on the OMB's geographic definitions can be found at https://obamawhitehouse.archives.gov/omb/bulletins_default/