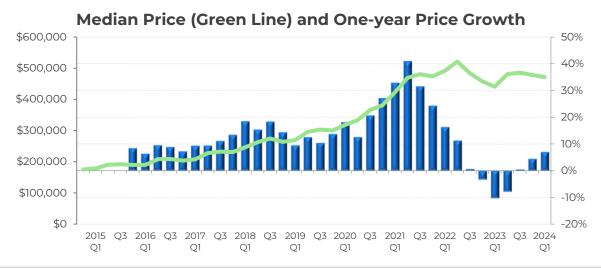


Boise City Area

Local Market Report, First Quarter 2024

Today's Market...



Local Price Trends				
Price Activity	Boise City	U.S.	Local Trend	
Current Median Home Price (2024 Q1)	\$471,500	\$385,100	Prices continue to grow relative to last	
1-year (4-quarter) Appreciation (2024 Q1)	7.0%	5.1%		
3-year (12-quarter) Appreciation (2024 Q1)	11.6%	21.2%	year	
3-year (12-quarter) Housing Equity Gain*	\$48,900	\$67,467	Gains in the last 3 years have extended	
7-year (28 quarters) Housing Equity Gain*	\$263,800	\$154,400	the trend of positive price growth after	
9-year (36 quarters) Housing Equity Gain*	\$292,800	\$181,700	the recession	
*Note: Equity gain reflects price appreciation only				

	Boise City	U.S.	
onforming Loan Limit**	\$766,550	\$1,149,825	
FHA Loan Limit	\$498,257	\$1,149,825	Most buyers in this market have access
ocal Median to Conforming Limit Ratio	62%	not comparable	to government-backed financing

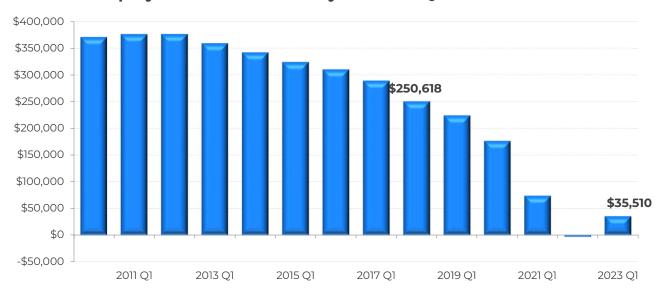
Local NAR Leadership

The Boise City market is part of region 12 in the NAR governance system, which includes all of Montana, Idaho, Washington, Oregon, and Alaska. The 2024 NAR Regional Vice President representing region 12 is Evelyn Arnott.



Benefits of Ownership: Total Equity Appreciation

Total Equity Accrued to Owner by Year and Quarter of Purchase



Total Equity Gained** through 2024 Q1 from quarter in which home was of purchased				
Price Activity	BoiseCity	U.S.	Local Trend	
1-year (4-quarter)	\$35,510	\$22,451		
3-year (12-quarter)*	\$74,077	\$86,390	Price appreciation and principle	
5-year (20-quarter)*	\$224,279	\$152,868	payments in the last 3 years have	
7-year (28 quarters)*	\$289,507	\$182,953	boosted total equity growth since the	
9-year (36 quarters)*	\$324,193	\$217,432	recession	

^{*}Note: Equity gain reflects price and principle payments since purchase, prevailing 30-year fixed rate mortgage at time of purchase and a 10% downpayment. Downpayment is not included in total equity



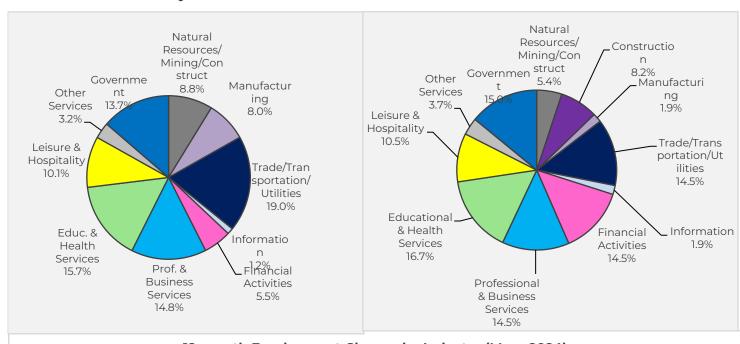
Drivers of Local Supply and Demand...

Local Economic Outlook	Boise City	U.S.	
12-month Job Change (Mar)	11,900	Not Comparable	Employment has held up and is on an
12-month Job Change (Feb)	9,500	Not Comparable	upward trend
36-month Job Change (Mar)	38,200	Not Comparable	Unemployment has risen since the
Current Unemployment Rate (Mar)	3.5%	3.8%	same period last year, but Boise City's labor market has been more resilient than the national average
Year-ago Unemployment Rate	3.1%	3.5%	Local employment growth is strong
1-year (12 month) Job Growth Rate	3.1%	2.1%	compared to other markets

Share of Total Employment by Industry

Boise City Area

U.S.



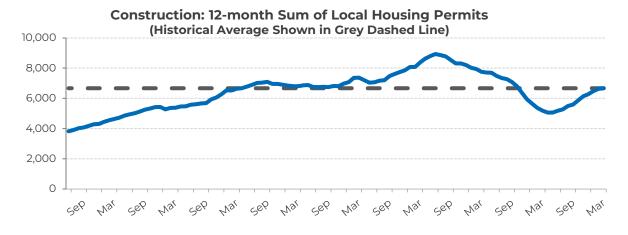
12-month Employment Change by Industry (Mar - 2024)

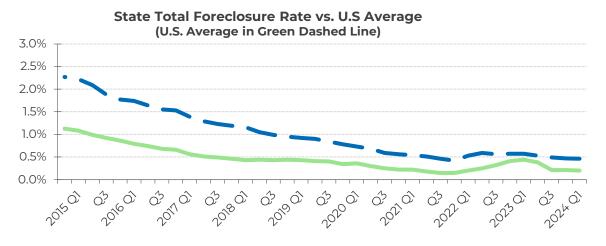
Goods Producing	NA	Information	-100
Natural Resources/Mining/Construction	2,400	Financial Activities	-900
Natural Resources and Mining	NA	Prof. & Business Services	-400
Construction	NA	Educ. & Health Services	4,200
Manufacturing	600	Leisure & Hospitality	1,300
Service Providing Excluding Government	NA	Other Services	-600
Trade/Transportation/Utilities	-200	Government	3,200



State Economic Activity Index	Idaho	U.S.	
	3.2%	2.9%	The economy of Idaho has outpaced
12-month change (2024 - Mar)	5.270	2.970	the rest of the nation and improved
	12.7%	12.9%	modestly from last month's 3.10%
36-month change (2024 - Mar)	12.770		change

New Housing Construction				
Local Fundamentals	Boise City	U.S.		
12-month Sum of 1-unit Building Permits through Mar	6,664	not comparable	The current level of construction is 0.1% below the long-term average	
8-year average for 12-month Sum of 1-Unit Building Permits	6,673	not comparable	Reduced construction will limit new supply to the market, allowing demand to catch up with inventory more quickly	
Single-Family Housing Permits (Mar) 12-month sum vs. a year ago	28.5%	8.8%	Construction is on the rise relative to last year, suggesting that the local inventory has stabilized	



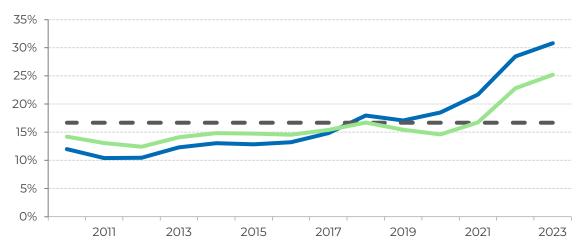


Source: Mortgage Bankers' Association



Affordability

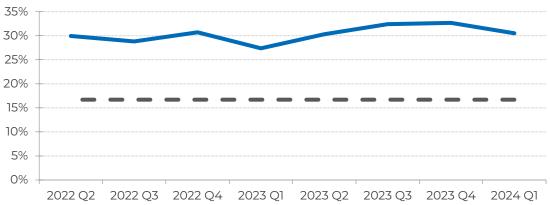
Long-Term Trend: Ratio of Local Mortgage Servicing Cost to Income (Local Historical Average Shown in Grey, U.S. Average in Green)



Monthly Mortgage Payment to Income*	Boise City	U.S.	
Ratio for 2023	30.8%	25.2%	Weak by local standards, but better than the fourth quarter of 2023
Ratio for 2024 Q1	30.5%	23.7%	
Historical Average	16.7%	17.0%	More affordable than most markets

^{*}The median family Income was included for the calculation of the mortgage payment to income ratio

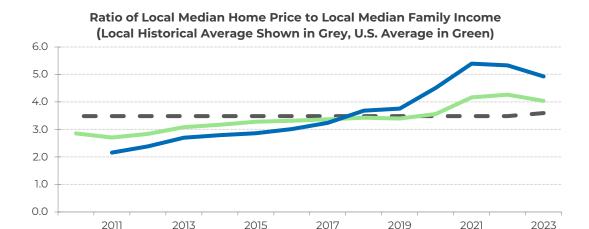
Recent Trend - Local Mortgage Servicing Cost to Income (Historical Average Shown in Grey Dashed Line)



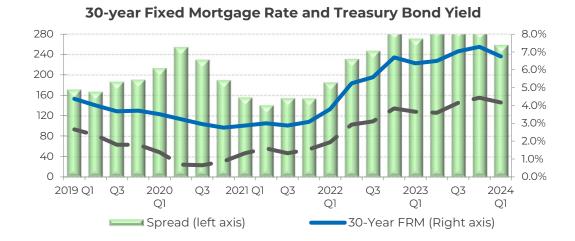
Median Home Price to Income*	Boise City	U.S.	
Ratio for 2023	4.9	4.0	The price-to-income ratio eased, but
Ratio for 2024 Q1	4.9	3.8	could be better
Historical Average	3.6	3.4	Less affordable than most markets

^{*}The median family Income was included for the calculation of the median home price to income ratio





The Mortgage Market



During the first quarter of the year, housing affordability improved as mortgage rates fell below 7%. Steady interest rates from the Federal Reserve helped mortgage rates to ease in the first three months of the year. Nevertheless, even with this decrease, mortgage rates continued to be higher than a year ago. According to the mortgage provider Freddie Mac, the 30-year fixed mortgage rate rose to 6.75% in the first quarter from 6.36% a year earlier.

With lower interest rates on the horizon, mortgage rates are expected to ease later this year, thereby enhancing affordability for potential homebuyers. NAR forecasts the 30-year fixed mortgage rate to average 6.5% at the last quarter of the year.



Geographic Coverage for this Report

The Boise City area referred to in this report covers the geographic area of the Boise City metro area as officially defined by the Office of Management and Budget of the U.S. Government. The official coverage area includes the following counties:

Ada County, Boise County, Canyon County, Gem County, and Owyhee County

More information on the OMB's geographic definitions can be found at https://obamawhitehouse.archives.gov/omb/bulletins_default/