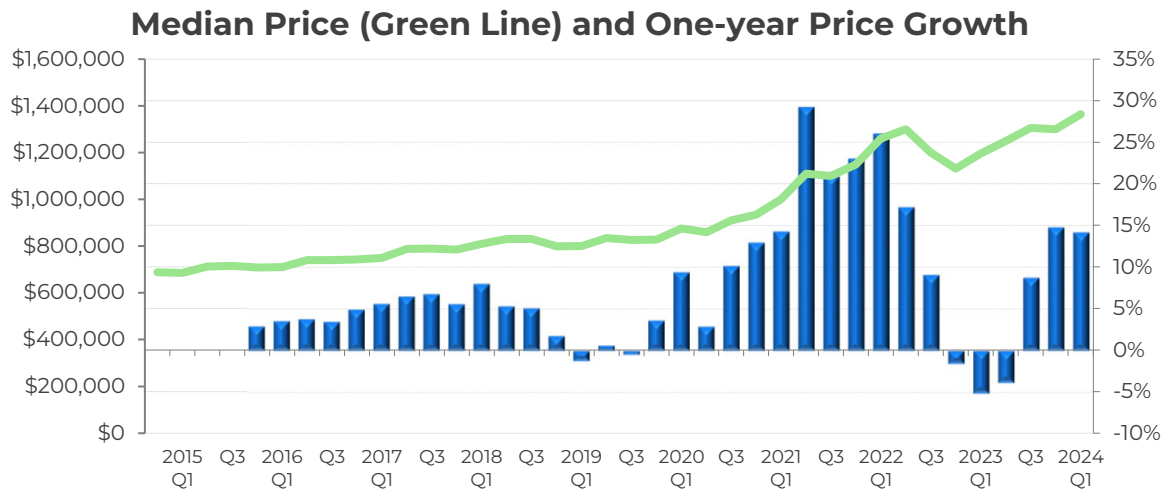


Anaheim-Santa Ana-Irvine Area

Local Market Report, First Quarter 2024

Today's Market...



Local Price Trends			
Price Activity	Anaheim	U.S.	Local Trend
Current Median Home Price (2024 Q1)	\$1,365,000	\$385,100	Prices are up from a year ago, but price growth is slowing
1-year (4-quarter) Appreciation (2024 Q1)	14.2%	5.1%	
3-year (12-quarter) Appreciation (2024 Q1)	36.5%	21.2%	
3-year (12-quarter) Housing Equity Gain*	\$365,000	\$67,467	Gains in the last 3 years have extended the trend of positive price growth after the recession
7-year (28 quarters) Housing Equity Gain*	\$615,000	\$154,400	
9-year (36 quarters) Housing Equity Gain*	\$679,300	\$181,700	

*Note: Equity gain reflects price appreciation only

	Anaheim	U.S.	
Conforming Loan Limit**	\$1,149,825	\$1,149,825	Government-backed financing is limited in this market, hampering home sales
FHA Loan Limit	\$1,149,825	\$1,149,825	
Local Median to Conforming Limit Ratio	119%	not comparable	

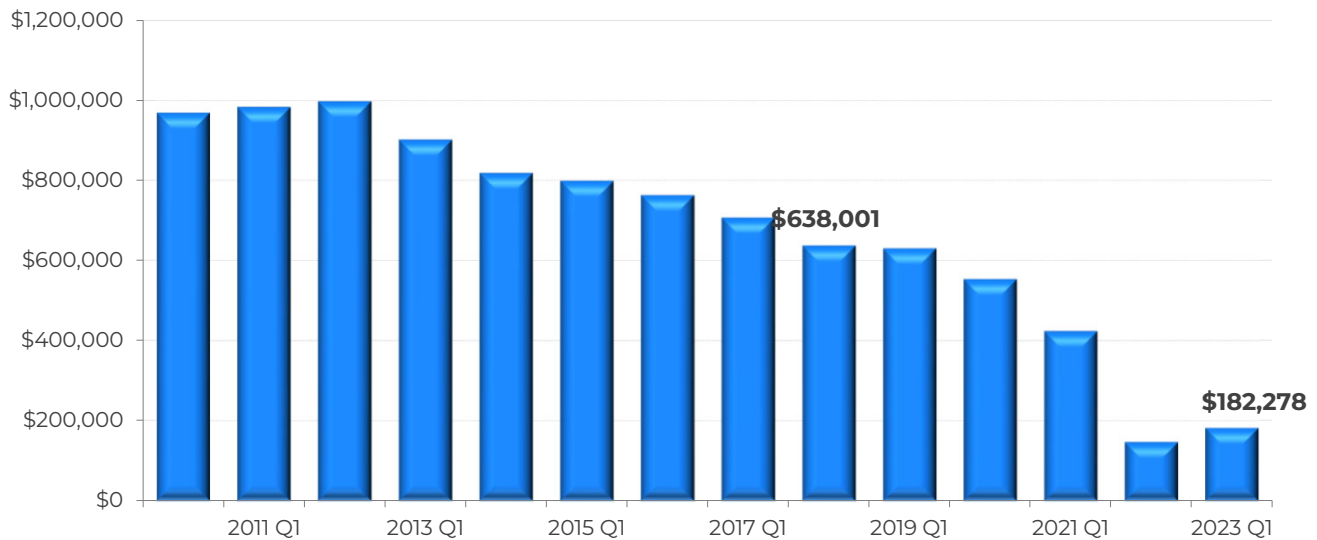
Note: limits are current and include the changes made on January 1st 2024.

Local NAR Leadership

The Anaheim-Santa Ana-Irvine market is part of region 13 in the NAR governance system, which includes all of California, Hawaii, and Guam. The 2024 NAR Regional Vice President representing region 13 is Jennifer Branchini.

Benefits of Ownership: Total Equity Appreciation

Total Equity Accrued to Owner by Year and Quarter of Purchase



Total Equity Gained through 2024 Q1 from quarter in which home was of purchased**

Price Activity	Anaheim	U.S.	Local Trend
1-year (4-quarter)	\$182,278	\$22,451	Price appreciation and principle payments in the last 3 years have boosted total equity growth since the recession
3-year (12-quarter)*	\$424,576	\$86,390	
5-year (20-quarter)*	\$630,862	\$152,868	
7-year (28 quarters)*	\$707,826	\$182,953	
9-year (36 quarters)*	\$799,759	\$217,432	

*Note: Equity gain reflects price and principle payments since purchase, prevailing 30-year fixed rate mortgage at time of purchase and a 10% downpayment. Downpayment is not included in total equity

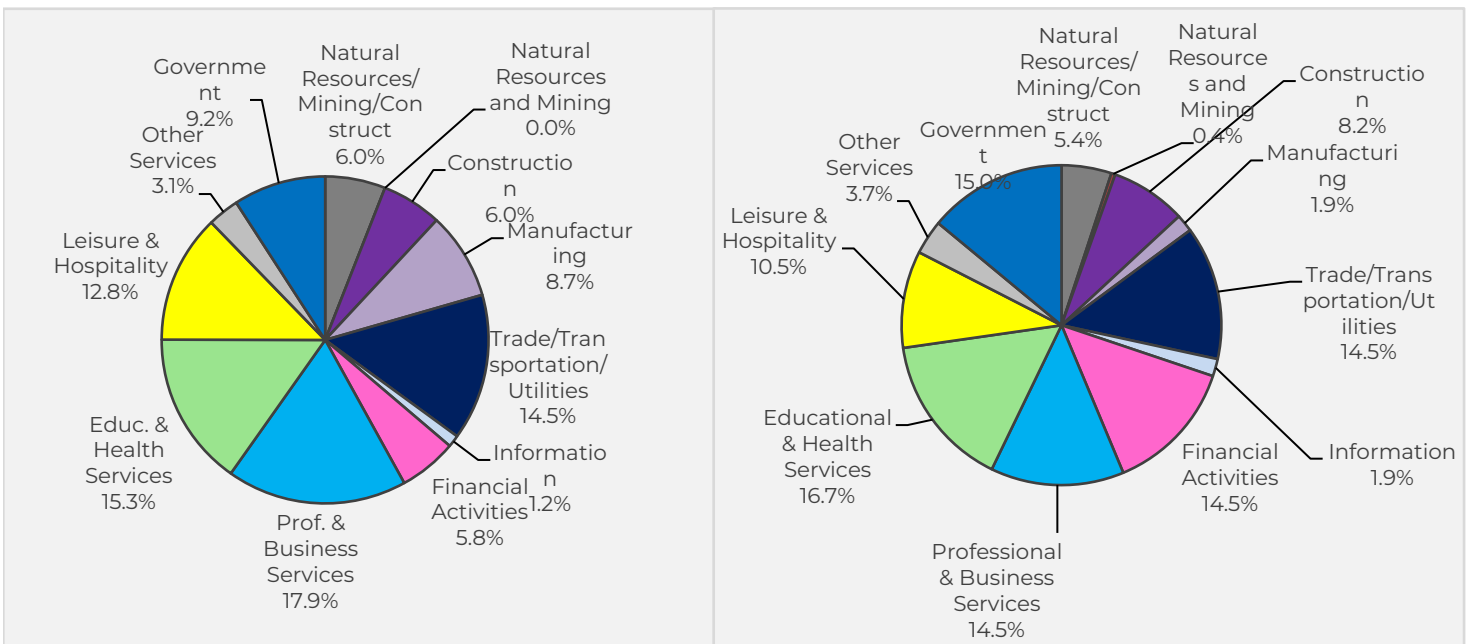
Drivers of Local Supply and Demand...

Local Economic Outlook	Anaheim	U.S.	
12-month Job Change (Mar)	29,000	Not Comparable	Employment has held up and is on an upward trend
12-month Job Change (Feb)	23,600	Not Comparable	
36-month Job Change (Mar)	151,400	Not Comparable	Anaheim's unemployment situation is worse than the national average and weighs on confidence
Current Unemployment Rate (Mar)	3.9%	3.8%	
Year-ago Unemployment Rate	3.3%	3.5%	Local employment growth is poor and needs to improve
1-year (12 month) Job Growth Rate	1.7%	2.1%	

Share of Total Employment by Industry

Anaheim-Santa Ana-Irvine Area

U.S.



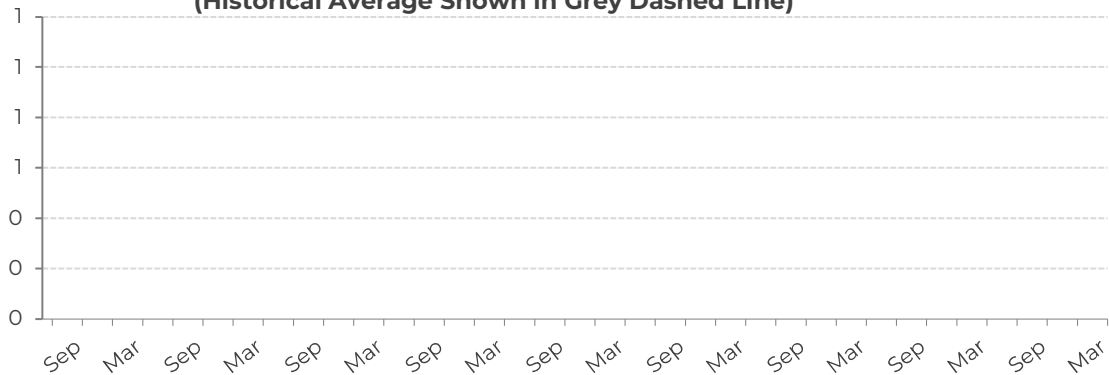
12-month Employment Change by Industry (Mar - 2024)

Goods Producing	NA	Information	-1,600
Natural Resources/Mining/Construction	1,300	Financial Activities	-1,100
Natural Resources and Mining	0	Prof. & Business Services	-500
Construction	1,300	Educ. & Health Services	15,100
Manufacturing	-1,100	Leisure & Hospitality	5,200
Service Providing Excluding Government	NA	Other Services	2,100
Trade/Transportation/Utilities	200	Government	4,000

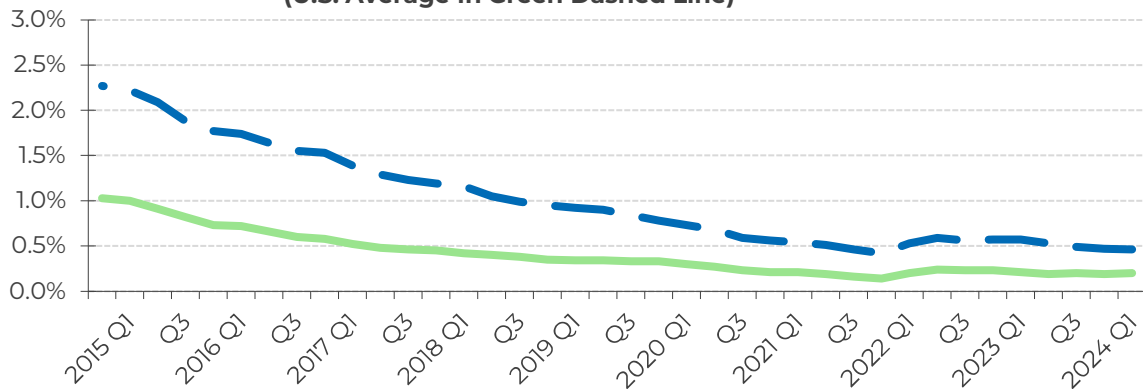
State Economic Activity Index	California	U.S.	
12-month change (2024 - Mar)	1.6%	2.9%	The economy of California is growing more slowly than the rest of the nation, but improved modestly from last month's 1.56% change
36-month change (2024 - Mar)	16.5%	12.9%	

New Housing Construction			
Local Fundamentals	Anaheim	U.S.	
12-month Sum of 1-unit Building Permits through Mar	NA	not comparable	Local Data Not Available
8-year average for 12-month Sum of 1-Unit Building Permits	NA	not comparable	Local Data Not Available
Single-Family Housing Permits (Mar) 12-month sum vs. a year ago	NA	8.8%	Local Data Not Available

Construction: 12-month Sum of Local Housing Permits
(Historical Average Shown in Grey Dashed Line)

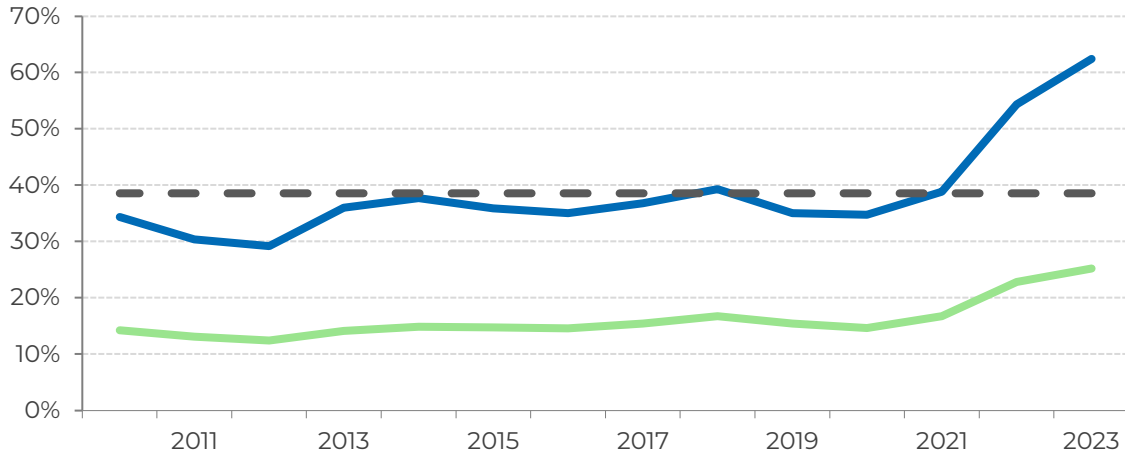


State Total Foreclosure Rate vs. U.S. Average
(U.S. Average in Green Dashed Line)



Affordability

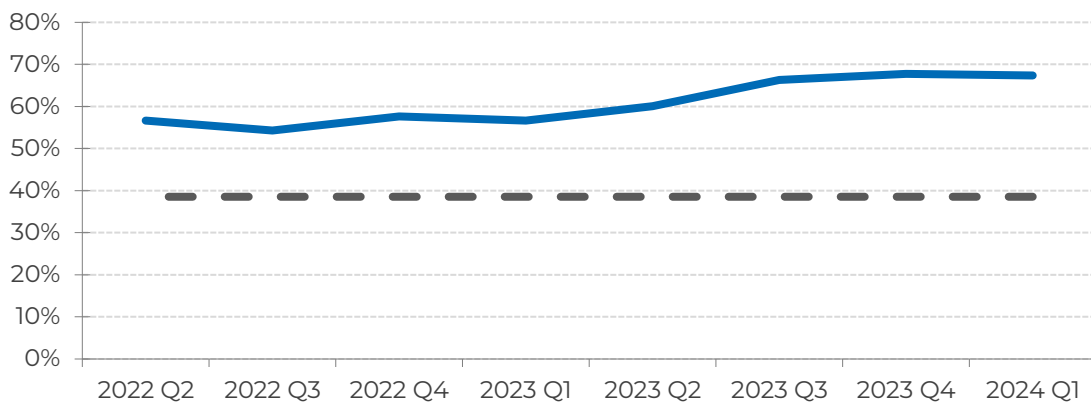
Long-Term Trend: Ratio of Local Mortgage Servicing Cost to Income
(Local Historical Average Shown in Grey, U.S. Average in Green)



Monthly Mortgage Payment to Income*	Anaheim	U.S.	
Ratio for 2023	62.5%	25.2%	Weak by local standards and could weigh on demand
Ratio for 2024 Q1	67.3%	23.7%	
Historical Average	38.6%	17.0%	Weaker affordability than most markets

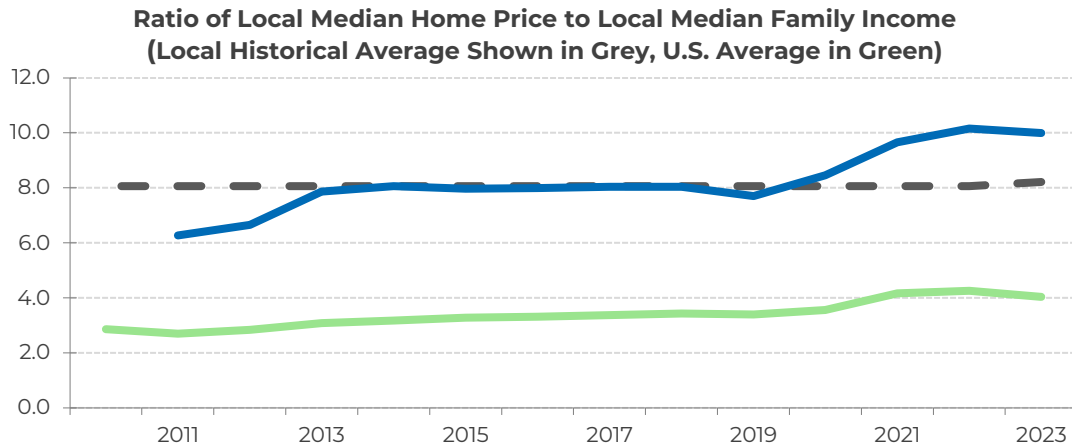
*The median family Income was included for the calculation of the mortgage payment to income ratio

Recent Trend - Local Mortgage Servicing Cost to Income
(Historical Average Shown in Grey Dashed Line)

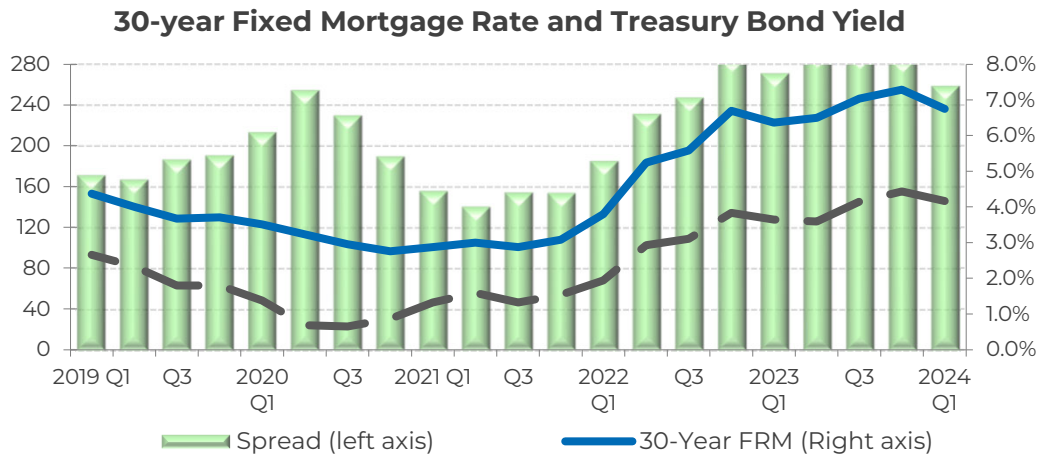


Median Home Price to Income*	Anaheim	U.S.	
Ratio for 2023	10.0	4.0	The price-to-income ratio is high by historic standards and getting worse
Ratio for 2024 Q1	10.8	3.8	
Historical Average	8.2	3.4	Less affordable than most markets

*The median family Income was included for the calculation of the median home price to income ratio



The Mortgage Market



During the first quarter of the year, housing affordability improved as mortgage rates fell below 7%. Steady interest rates from the Federal Reserve helped mortgage rates to ease in the first three months of the year. Nevertheless, even with this decrease, mortgage rates continued to be higher than a year ago. According to the mortgage provider Freddie Mac, the 30-year fixed mortgage rate rose to 6.75% in the first quarter from 6.36% a year earlier.

With lower interest rates on the horizon, mortgage rates are expected to ease later this year, thereby enhancing affordability for potential homebuyers. NAR forecasts the 30-year fixed mortgage rate to average 6.5% at the last quarter of the year.

Geographic Coverage for this Report

The Anaheim area referred to in this report covers the geographic area of the Anaheim-Santa Ana-Irvine metro area as officially defined by the Office of Management and Budget of the U.S. Government. The official coverage area includes the following counties:

Orange County

More information on the OMB's geographic definitions can be found at
https://obamawhitehouse.archives.gov/omb/bulletins_default/