

2024 JOINT AEI INSTITUTE

MARCH 12-15 | SAN DIEGO, CA

REGISTRATION HOURS SAPPHIRE FOYER, LEVEL 4

Monday, 3/11	4:00pm – 7:00pm
Tuesday, 3/12	7:00am – 5:00pm
Wednesday, 3/13	7:30am – 3:30pm
Thursday, 3/14	7:30am – 3:30pm
Friday, 3/15	7:30am – 11:00am

SCHEDULE AT A GLANCE

For more information on the sessions below, including room names, download the **2024 Joint AEI App** by searching "AEI 2024" in your phone's app store

Tuesday, March 12th

8:00am – 5:00pm	PROFESSIONAL STANDARDS TRAINING (\$150)
9:00am – 12:00pm	MLS PROGRAM
10:30am – 11:30am	ASSOCIATION INVESTMENT PROGRAM – INVESTMENT PROCESS & STRATEGY
11:45am – 12:45pm	REALTOR® PARTY RESOURCE ROUNDUP (PRE-REGISTRATION REQUIRED)
1:00pm – 1:45pm	AE FUNDAMENTALS – I'M A NEW AE, NOW WHAT?
1:00pm – 2:00pm	CREA NEW EO / AE SESSION
1:00pm – 4:00pm	ASSOCIATION INVESTMENT PROGRAM – ONE ON ONE SESSIONS
2:00pm – 3:00pm	RCE ADF WORKSHOP
2:00pm – 4:00pm	HUMAN RESOURCES (HR) TRAINING COURSES
3:00pm – 5:00pm	AEI DISPLAY AREA OPEN
6:30pm – 9:30pm	WELCOME RECEPTION AT VENUE 808

Wednesday, March 13th – AEI Apparel Day

7:00am – 8:00am	FRIENDS OF BILL W & DR. BOB OPEN DISCUSSION MEETING
7:15am – 8:15am	AE Mentor Center – Open Hours
7:30am – 8:30am	COFFEE CONNECTION
7:30am – 8:15am	AE FUNDAMENTALS – CORE STANDARDS 101
8:00am – 3:00pm	AEI DISPLAY AREA OPEN
8:30am – 9:45am	OPENING SESSION & KEYNOTE SPEAKER KYLE SCHEELE
10:00am – 11:30am	NAR LEGAL SEMINAR FOR AEs
10:00am – 11:30am	CREA LEGAL UPDATE
11:45am – 1:00pm	CEO WELCOME LUNCH
1:00pm – 4:00pm	ASSOCIATION INVESTMENT PROGRAM – ONE ON ONE SESSIONS

Wednesday, March 13th – Continued

1:15pm – 2:00pm	BREAKOUT SESSION: EMBRACING CHANGE – A CONVERSATION WITH CHANGE MAKERS INSIDE AND OUTSIDE THE REALTOR® FAMILY
	BREAKOUT SESSION: COMMUNICATING AND OPERATING THROUGH CRISIS
	BREAKOUT SESSION: LESSONS LEARNED FROM FOREIGN BUYER LEGISLATION
	BREAKOUT SESSION: MANAGING THE EMOTIONAL TOLL THROUGH HEALTHY SELF IDENTITY
2:15pm – 3:00pm	AEI YOUR WAY ROUNDTABLE SESSION: NAR'S MENTAL WELLNESS TOOLKIT: STRESS RELIEF AND EMOTIONAL SUPPORT FOR REALTORS®
	AEI YOUR WAY ROUNDTABLE SESSION: SPIRE 2024 INTEREST SESSION FOR STATE AND LOCAL ASSOCIATIONS
	AEI YOUR WAY ROUNDTABLE SESSION: THE ASSOCIATION'S VALUE PROPOSITION: VALUE TO MEMBERS, VALUE TO CONSUMERS
2:15pm – 3:00pm	AEI CHARITY PROJECT: OPERATION HOPE
2:30pm – 3:15pm	STATE AE MEETING – LIMITED TO STATE CEOS ONLY
3:15pm – 4:15pm	CREA SESSION: DIVERSITY, EQUITY AND INCLUSION IN ACTION
3:30pm – 4:30pm	AE MENTOR CENTER – PANEL DISCUSSION
4:30pm – 6:00pm	DEI IN EVERYTHING ROOM – LET'S TALK ABOUT DEI DATA
5:00pm – 7:30pm	AE YPN MEET-UP @ KNOTTY BARREL

Thursday, March 14th – RCE Apparel Day

7:00am – 8:00am	FRIENDS OF BILL W & DR. BOB OPEN DISCUSSION MEETING
7:15am – 8:15am	AE Mentor Center – Open Hours
7:30am – 8:30am	COFFEE CONNECTION
7:30am – 8:15am	AE FUNDAMENTALS – NAR DUES POLICIES AND PROCEDURES
8:00am – 11:45am	AEI DISPLAY AREA OPEN
8:30am – 9:30am	GENERAL SESSION AND AE RECOGNITION
9:45am – 10:30am	BREAKOUT SESSION: GOVERNANCE 360: FROM MINOR CHANGES TO COMPREHENSIVE REVIEWS
	BREAKOUT SESSION: AMS BEST PRACTICES – ELEVATE YOUR ASSOCIATION AND EMBRACE TRANSITION
	BREAKOUT SESSION: UNDERSTANDING ECONOMIC INDICATORS TO PREPARE ASSOCIATIONS FOR THE FUTURE
	BREAKOUT SESSION: ATTRACTING AND RETAINING TALENT IN THE CHANGING WORLD OF WORK
10:45am – 11:30am	BREAKOUT SESSION: SUCCESSION PLANNING: MANAGING STAFF TURNOVER AND BUILDING FUTURE LEADERS
	BREAKOUT SESSION: REDEFINING AND RE-COMMUNICATING YOUR ASSOCIATION'S UNIQUE VALUE

Thursday, March 14th – Continued

10:45am – 11:30am	BREAKOUT SESSION: AI IN REAL ESTATE: THE GOOD, THE BAD AND THE UGLY
	BREAKOUT SESSION: WHEN LEADERS BECOME LIABILITIES
11:45am – 1:00pm	REALTOR® PARTY LUNCHEON
	BREAKOUT SESSION: THE 3 C'S OF HAPPY VOLUNTEERS – COMFORT, CONVENIENCE, CONNECTION
1:15pm – 2:00pm	BREAKOUT SESSION: MORE THAN STATUS QUO – TECH SOLUTIONS TO ASSOCIATION CHALLENGES
	BREAKOUT SESSION: TRANSFORMATION THROUGH LEGISLATION: OWN IT OR AVOID IT!
	BREAKOUT SESSION: ECONOMICS OF A BROKERAGE
1:15pm – 2:00pm	STATE AE MEETING – LIMITED TO STATE CEOS ONLY
2:15pm – 3:00pm	NETWORKING ROUNDTABLES & EVENTS
3:00pm – 5:00pm	INSIGHTS & STRATEGIES FOR COMMERCIAL GROWTH
3:15pm – 4:15pm	AE TOWN HALL (CREA SESSION)
3:15pm – 4:15pm	CORE STANDARDS PROPOSED CHANGES UPDATE
4:30pm – 6:00pm	DEI BRAVE SPACE MIXER

Friday, March 15th

7:30am – 8:30am	COFFEE CONNECTION
7:30am – 8:15am	AE FUNDAMENTALS – M1 / E-COMMERCE
8:30am – 9:15am	JOINT ECONOMIC UPDATE
9:30am – 11:00am	CLOSING COMMENTS & KEYNOTE SPEAKER AMANDA GORE

Thank you for attending the

2024 JOINT

AE INSTITUTE

See you in Denver, CO, for the 2025 AE Institute!