



BUFFINI & COMPANY
100 DAYS TO GREATNESS



NATIONAL ASSOCIATION OF REALTORS®
 REALTOR BENEFITS® PROGRAM

Buffini & Company is a proud partner in NAR's REALTOR Benefits® Program.

Start Your Business on the Road to Greatness!

Get the Step-by-Step Buffini System for Success

100 Days to Greatness is the most comprehensive, step-by-step training program ever created for the real estate industry! Developed and taught by industry legend Brian Buffini, the course will guide you through proven systems to launch your real estate career. You'll receive weekly action steps to generate a steady stream of leads, gain the skills needed to close sales and learn how to leverage your time, money and energy to be successful in your career in just 100 days!

Generate Quality Leads for Your Business

Using the basics of Working by Referral and proven marketing strategies, you'll generate a steady stream of leads and build a solid database while becoming a true real estate professional.

Gain the Skills to Close Deals

Go on appointments with Brian and learn how to create clients for life. Get best practices for hosting an open house, giving buyer and listing presentations and handling price reductions.

Learn Winning Financial Strategies

Learn how to handle your money from the start. Know exactly what to do when that first commission check comes in, so you won't make any of the most common agent mistakes.

NAR Member Exclusive Pricing
\$100 Off!
\$395 +S&H +Tax
 (Reg. \$495)

Leverage Your Time, Money and Energy!

buffiniandcompany.com/100DaysNAR
 or 1-800-376-6158





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Launch Your Career in 100 Days!

Step-by-Step Sales Training for New Agents



21 Video Modules Featuring Brian Buffini

Filled with strategies and tactics for you to launch your career on the path to greatness!

Student Online Resource Center

Watch real-world role plays and access course resources, videos, dialogues and weekly action steps.

Referral Maker® CRM

Build your database with this award-winning productivity and contact management tool designed to work with the 100 Days to Greatness.

Training Workbook

Reinforce the skills you learned in class and refer back to your class notes for ideas and best practices.

Monthly Mailings

Ready-to-send marketing materials that provide valuable information to your database.

3 Months of Personal Notecards

Differentiate yourself from the competition, make a lasting impression and show clients you care.

Oh, By The Way® Stickers

Remind your clients that you are never too busy for their referrals!

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\$100 Off!

\$395 +S&H
+Tax

(Reg. \$495)

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