DISC Personality Assessment

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Instructions

This assessment will help you understand your DISC personality type. For each group of four adjectives, rank them from 1 to 4 based on how much they describe you:

- 1 = That's me!
- 2 = Pretty much me
- 3 = A bit like me
- 4 = Least Like Me

Check the box next to each adjective to rank each group. Values 1-4 can only be used once per group. Don't overthink! At the end, you'll add up the scores for each DISC type to find out your DISC personality.

DISC Assessment

Group #	Adjective	1 (That's me!)	2 (Pretty much me)	3 (A bit like me)	4 (Least Like Me)
1	Charismatic				
1	Assertive				
1	Patient				
1	Analytical				
2	Enthusiastic				
2	Decisive				
2	Methodical				
2	Supportive				
3	Competitive				
3	Reliable				

3	Outgoing		
3	Detail-oriented		
4	Independent		
4	Precise		
4	Calm		
4	Persuasive		
5	Loyal		
5	Sociable		
5	Organized		
5	Driven		
6	Bold		
6	Inspiring		
6	Understanding		
6	Systematic		
7	Optimistic		
7	Forceful		
7	Steady		
7	Exact		
8	Thorough		

8	Gentle		
8	Talkative		
8	Self-assured		
9	Resolute		
9	Energetic		
9	Meticulous		
9	Dependable		
10	Reassuring		
10	Friendly		
10	Commanding		
10	Rigorous		
11	Engaging		
11	Determined		
11	Consistent		
11	Careful		
12	Trustworthy		
12	Lively		
12	Accurate		
12	Strategic		

13	Authoritative		
13	Supportive		
13	Outgoing		
13	Structured		
14	Persuasive		
14	Exacting		
14	Goal-oriented		
14	Adaptable		
15	Calm		
15	Enthusiastic		
15	Direct		
15	Planned		
16	Sociable		
16	Reliable		
16	Impactful		
16	Systematic		
17	Vibrant		
17	Self-confident		
17	Thorough		

17	Steady		
18	Consistent		
18	Upbeat		
18	Patient		
18	Unyielding		
19	Adventurous		
19	Friendly		
19	Disciplined		
19	Motivating		
20	Tenacious		
20	Detailed		
20	Understanding		
20	Expressive		
21	Loyal		
21	Dynamic		
21	Warm		
21	Logical		
22	Composed		
22	Intuitive		

22	Precise		
22	Radiant		
23	Inviting		
23	Steadfast		
23	Bold		
23	Detailed		
24	Stable		
24	Lively		
24	Thorough		
24	Unconventional		
25	Determined		
25	Trusting		
25	Accurate		
25	Excitable		
26	Driven		
26	Animated		
26	Reliable		
26	Careful		
27	Persuasive		

27	Commanding		
27	Adaptable		
27	Methodical		
28	Systematic		
28	Patient		
28	Enthusiastic		
28	Forceful		

Scoring Sheet

Add each column to determine your DISC type. The **lowest value** represents your primary DISC type. The more different the values in each column, the more distinct your DISC type. Similar values indicate a mixed type.

Scoring Example: If your answers in group #1 look like this:

Group #	Adjective	1 (That's me!)	2 (Pretty much me)	3 (A bit like me)	4 (Least Like Me)
1	Charismatic	/			
1	Assertive				
1	Patient		/		
1	Analytical				/

Your Scoring would be:

Group #	Dominant	Pts.	Influential	Pts.	Steady	Pts.	Conscientious	
1	Assertive	3	Charismatic	1	Patient	2	Analytical	4

SCORING

Group #	Dominant	Pts.	Influential	Pts.	Steady	Pts.	Conscientious
1	Assertive		Charismatic		Patient		Analytical
2	Decisive		Enthusiastic		Supportive		Methodical
3	Competitive		Outgoing		Reliable		Detail-oriented

4	Independent	Persuasive	Calm	Precise	
5	Driven	Sociable	Loyal	Organized	
6	Bold	Inspiring	Understanding	Systematic	
7	Forceful	Optimistic	Steady	Exact	
8	Self-assured	Talkative	Gentle	Thorough	
9	Resolute	Energetic	Dependable	Meticulous	
10	Commanding	Friendly	Reassuring	Rigorous	
11	Determined	Engaging	Consistent	Careful	
12	Strategic	Lively	Trustworthy	Accurate	
13	Authoritative	Outgoing	Supportive	Structured	
14	Goal-oriented	Persuasive	Adaptable	Exacting	
15	Direct	Enthusiastic	Calm	Planned	
16	Impactful	Sociable	Reliable	Systematic	
17	Self-confident	Vibrant	Steady	Thorough	
18	Unyielding	Upbeat	Patient	Consistent	
19	Adventurous	Motivating	Friendly	Disciplined	
20	Tenacious	Expressive	Understanding	Detailed	
21	Dynamic	Warm	Loyal	Logical	
22	Intuitive	Radiant	Composed	Precise	
23	Bold	Inviting	Steadfast	Detailed	
24	Unconventional	Lively	Stable	Thorough	
25	Determined	Excitable	Trusting	Accurate	
26	Driven	Animated	Reliable	Careful	
27	Commanding	Persuasive	Adaptable	Methodical	
28	Forceful	Enthusiastic	Patient	Systematic	

Sum:				

The 4 DISC Types

Remember that most people do not fit neatly into any one type. Mixed types are the norm.

Dominant

The Dominant personality type is characterized by decisiveness, assertiveness, and a focus on results. People with a dominant personality are often direct, confident, and take initiative. They are natural leaders and are not afraid to take control of a situation. In the workplace, individuals with a dominant personality type thrive in roles that require leadership, decision-making, and the ability to take charge. They are often strategic and goal-oriented, focusing on achieving results.

Influence

The Influence personality type is characterized by sociability, enthusiasm, and a focus on building relationships. People with an influential personality are often outgoing, optimistic, and enjoy interacting with others. They are natural networkers and are able to motivate and inspire those around them. In the workplace, individuals with an influential personality type excel in roles that require social skills, such as sales, marketing, and customer service. They are often creative and thrive in environments that allow them to express their ideas and build connections with others.

Steadiness

The Steadiness personality type is characterized by patience, empathy, and a focus on cooperation. People with a steady personality are often supportive, reliable, and value harmony in their relationships. They are good listeners and are able to build trust and create a sense of security in their interactions with others. In the workplace, individuals with a steady personality type excel in roles that require teamwork, empathy, and a steady hand, such as human resources, counseling, or administrative positions. They are often good at resolving conflicts and creating a positive work environment.

Conscientiousness

The Conscientiousness personality type is characterized by precision, organization, and a focus on quality. People with a conscientious personality are often detail-oriented, analytical, and value accuracy in their work. They are thorough and methodical in their approach, and they strive for excellence in everything they do. In the workplace, individuals with a conscientious personality type excel in roles that require attention to detail, such as accounting, research, or project management. They are often able to develop and adhere to processes and standards, ensuring that work is completed to the highest level of quality.