

# National Association of Home Builders (NAHB) Research Guide

## NAR Archives Research Guide

The National Association of REALTORS® Archives produces Research Guides with the goal of helping members, scholars, and staff locate information held in the Archives. Each Guide covers one series of records, providing historical background and context on how the materials relate to NAR as a whole. In addition, the Guides contain content lists, brief notes about the materials, and box locations within the Archives. Researchers can use these Guides to gain a better understanding of the materials and quickly decide which records may be most relevant to their research.

## National Association of Home Builders (NAHB)

### Series D10

<https://realtor.soutrnglobal.net/Portal/Members/en-US/RecordView/Index/5922>

National Association of Home Builders (NAHB) is a member driven organization founded in 1942 to serve as the central voice for America's housing industry. Originally known as the Home Builders and Subdividers Division, this NAR affiliate, proposed in 1939, was designed to bring order and lower costs in the home building industry, as well as serve the interests of the public. NAHB consists of over 700 state and local home builder associations (HBA's) that represent the needs of homebuilders, developers, contractors, and business affiliates. Their mission is to ensure safe and affordable housing to all communities while providing professional success to its members. NAHB also works closely with federal, state, and local agencies to analyze policy issues and regulations that impact the housing industry, energy efficiency, and the environment.

### SCOPE AND CONTENTS

The NAHB collection contains committee proceedings and memorandums, the institution's by-laws and code of professional ethics, and Board of Directors meeting minutes. It also includes membership rosters and conference proceedings, as well as course manuals and other educational materials.

## Collection:

### D10:01 NAHB organization & operation

#### D10:01 Box 1-2

- NAHB committee proceedings, memorandums, committee plans, and by-laws and procedures, 1891-2003.
  - Includes committee letters and memorandums, budget proposals, business plans, building proposals, consultation reports and survey data from the Consultation Bureau. It also contains Board/Committee member certificates, newspaper clippings, the history/chronology of NAHB, organization announcements including a company merger, and operations and procedures during WWII.

#### D10:01 Box 2

- NAHB by-laws, code of ethics, and program pamphlet, 1926-1942.
  - Includes a 1926 organization and program pamphlet with appointed officers and committee members and blank sheets for specific committee members.

## **D10:02 NAHB Governance & Leadership**

### **D10:02 Box 1**

- NAHB Board of Directors and Committee meeting minutes, wavers of notice, and reference list of organization presidents and committee leaders 1932-1948.

## **D10:03 NAHB Membership Rosters, Guidelines, & Recruiting Material**

### **D10:03 Box 1 (located in D10:02 Box 1)**

- NAHB membership rosters, code lists, and membership applications, 1932-n.d.
  - Includes a list of members of the Home Builders and Subdividers Division of the National Association of Real Estate Boards (now NAR), 1932. It also includes a home builders' code list, and membership applications.

## **D10:04 NAHB Education & Designations**

### **D10:04 Box 1 (located in D10:02 Box 1)**

- Course pamphlets, booklets and manuals, 1940-1987.
  - Includes course brochures and applications, and coursebook materials such as: Effective Advertising for Land Developers and Home Builders, Creating, Qualifying, and Closing Prospects, Building Your Salesmen, Creating Buying Appeals in the Development, Creating Buying Appeals in the Houses, The House Presentation, A Two-Week Course in the Principles and Techniques of Home Building, Officers' Manual, and Toward a National Housing Policy.

## **D10:05 NAHB Conventions & Meetings**

### **D10:05 Box 1 (located in D10:02 Box 1)**

- Conference brochures and convention proceedings, 1947-1980.
  - Includes a 1947 NAHB convention proceedings booklet and a 1980 Housing Hall of Fame: Fourth Annual Induction Ceremonies brochure.