# **COMMERCIAL REAL ESTATE REPORT Q3 2024** Burlington-South Burlington, VT Metro Area

Select a Metro Area

Demographics and Economy

1	Demographics			
	-0.2%	31.4%	-4.0%	Net Migration <b>321</b> (2023)
-	population growth (2023) <b>U.S.: 0.5%</b>	share of renters (2023) <b>U.S.: 34.7%</b>	renter household formation (2023) <b>U.S.: 1.0%</b>	419 (2022)
	Economy			
-	6.6%	4,700	3.7%	6.5%
	GDP growth (2023) <b>U.S.: 6.6%</b>	12-month job creation (October 2024)	1-year job growth (October 2024) <b>U.S.: 1.4%</b>	1-year wage growth (October 2024) <b>U.S.: 3.7%</b>
1	\$63,920	1.9%	19.8%	International Migration <b>895</b> (2023)
	Average wage per year (October 2024) U.S.: \$63,100	unemployment rate (October 2024) U.S.: 4.1%	share of workers teleworking (2023) <b>U.S.: 13.8%</b>	<b>646</b> (2022)

# Commercial Real Estate by Sector

### I. Office

Demand for office space is stronger than nationwide as this area has a faster absorption of office space. As a result, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Mo	Market Rent Growth 12 Mo	Market Rent/SF	Vacancy Rate
2024 Q3	8,868	19,537	1.2%	\$24	6.4%
2023 Q3	37,144	19,786	4.0%	\$23	6.6%

	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Total Sales Volume	Market Cap Rate
2024 Q3	9,812,027	0	0	\$2.14M	10.8%
2023 Q3	9,812,027	36,000	36,000	\$1.20M	10.0%

## 2. Multifamily

Demand for multifamily space is weaker than nationwide as this area has a slower absorption of multifamily space. Despite weaker conditions, rent prices rose faster than nationwide and vacancy rate is lower in this area.

		Absorption Units	Absorption Units 12 Months	Market Asking Rent Growth 12 Months	Market Asking Rent/Unit	Market Effective Rent/Unit	Vacancy Rate
	2024 Q3	62	165	4.0%	\$1,894	\$1,888	2.4%
	2023 Q3	4	122	7.1%	\$1,822	\$1,816	1.4%
1		Inventory Ur	nits Net E	Delivered Units	Net Delivered Un	its 12 Mo Mar	ket Cap Rate
	2024 Q3	6,948		146	232		7.4%
	2023 Q3	6,716		0	98		7.2%

#### 3. Retail

Demand for retail space is weaker than nationwide as this area has a slower absorption of retail space. Despite weaker conditions, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate	
2024 Q3	-16,956	-85,462	2.9%	\$19	3.3%	
2023 Q3	29,837	-13,202	3.5%	\$18	2.5%	
	Inventory SF	Market Cap	Rate Total	Sales Volume 1	ransaction Sale Price/SF	
2024 Q3	10,428,982	7.5%	1	\$4.54M	\$199	
2023 Q3	<b>10,428,982</b> 7.6%		\$0.89M		\$273	

## 4. Industrial

Demand for industrial space is weaker than nationwide as this area has a slower absorption of industrial space. Despite weaker conditions, rent prices rose faster than nationwide abd vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate	
2024 Q3	-135,859	-93,184	4.2%	\$12	2.5%	
2023 Q3	114,094	165,875	7.0%	\$12	1.8%	
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Market Cap Rate	Total Sales Volume	
2024 Q3	13,391,934	0	2,000	8.8%	\$11.43M	
2023 Q3	13,389,934	18,000	65,960	8.2%	\$0.34M	

rces: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoSta

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