COMMERCIAL REAL ESTATE REPORT Q3 2024

n-Bethlehem-Easton, PA-NJ Metro Area

Demographics and Economy

Demographics

0.3%	30.1%	-2.1%	Net Migration 3,514 (2023)
population growth	share of renters	renter household formation	2,188 (2022)
(2023)	(2023)	(2023)	
U.S.: 0.5%	U.S.: 34.7 %	U.S.: 1.0 %	

Economy

	8.8%	9,500	2.4%	9.5%
	GDP growth (2023) U.S.: 6.6 %	12-month job creation (October 2024)	1-year job growth (October 2024) U.S.: 1.4%	1-year wage growth (October 2024) U.S.: 3.7%
	\$58,370	3.6%	12.1%	International Migration 2,551
Av	verage wage per year (October 2024) U.S.: \$63,100	unemployment rate (October 2024) U.S.: 4.1%	share of workers teleworking (2023) U.S.: 13.8%	2,553 (2022)

Commercial Real Estate by Sector

32,303,805

Demand for office space is **stronger than nationwide** as this area has a faster absorption of office space. As a result, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Mo	Market Rent Growth 12 Mo	Market Rent/SF	Vacancy Rate
2024 Q3	-9,756	159,373	1.9%	\$22	6.9%
2023 Q3	97,750	223,426	4.7%	\$21	7.4%
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Total Sales Volume	Market Cap Rate
2024 Q3	32,334,165	0	30,360	\$28.60M	12.3%

2. Multifamily

2023 03

Demand for multifamily space is **weaker than nationwide** as this area has a slower absorption of multifamily space. Despite weaker conditions, rent prices rose faster than nationwide and vacancy rate is lower in this

110,796

\$15.71M

11.7%

0

	Absorption Units	Absorption Units 12 Months	Market Asking Rent Growth 12 Months	Market Asking Rent/Unit	Market Effective Rent/Unit	Vacancy Rate
2024 Q3	46	285	3.5%	\$1,677	\$1,670	3.6%
2023 Q3	91	465	2.6%	\$1,621	\$1,613	3.7%
	Inventory Ur	nits Net D	Delivered Units	Net Delivered Un	its 12 Mo Ma	rket Cap Rate
2024 Q3	36,230		60	258		7.1%
2023 Q3	35,972		141	531		6.9%

3. Retail

Demand for retail space is **weaker than nationwide** as this area has a slower absorption of retail space. As a result, rents rose slower than nationwide and vacancy rate is higher in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	880	-126,802	1.5%	\$17	4.5%
2023 Q3	192,391	565,598	3.2%	\$17	4.2%
	Inventory SF	Market Cap	Rate Total Sa	les Volume	Transaction Sale Price/SF
2024 Q3	51,404,159	9.0%	\$4	4.24M	\$201
2023 Q3	51,378,677	9.0%	\$2	3.99M	\$144

Demand for industrial space is **weaker than nationwide** as this area has a slower absorption of industrial space. Despite weaker conditions, rent prices rose faster than nationwide abd vacancy rate is lower in this

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	885,764	-275,294	5.0%	\$9	6.2%
2023 Q3	589,083	6,448,986	8.5%	\$8	4.2%
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Market Cap Rate	Total Sales Volume
2024 Q3	168,943,548	1,596,452	3,338,882	7.2%	\$57.46M
2023 O3	165 604 666	1024497	6.489.500	6.8%	\$88.88M

ources: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoStar



Demographics

0.0%	31.1%	3.4%	Net Migration -966 (2023)
population growth	share of renters	renter household formation	367
(2023)	(2023)	(2023)	
U.S.: 0.5%	U.S.: 34.7 %	U.S.: 1.0 %	

Economy

7.2% GDP growth (2023) U.S.: 6.6%	1,400 12-month job creation (October 2024)	1.1% 1-year job growth (October 2024) U.S.: 1.4%	3.2% 1-year wage growth (October 2024) U.S.: 3.7%
\$48,250 Average wage per year (October 2024) U.S.: \$63,700	unemployment rate (October 2024) U.S.: 4.1%	9.0% share of workers teleworking (2023) U.S.: T3.8%	International Migration 366 (2023) 364 (2022)

Commercial Real Estate by Sector

10.707.622

Demand for office space is **weaker than nationwide** as this area has a slower absorption of office space. Despite weak conditions, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Mo	Market Rent Growth 12 Mo	Market Rent/SF	Vacancy Rate
2024 Q3	-55,956	-72,277	1.9%	\$15	2.4%
2023 Q3	25,527	57,396	2.9%	\$15	1.7%
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Total Sales Volume	Market Cap Rate
2024 Q3	10,707,622	0	0	\$1.14M	12.5%

2. Multifamily

2023 O3

Demand for multifamily space is **weaker than nationwide** as this area has a slower absorption of multifamily space. Despite weaker conditions, rent prices rose faster than nationwide and vacancy rate is lower in this

O 0 \$1.68M 11.5%

	Absorption Units	Absorption Units 12 Months	Market Asking Rent Growth 12 Months	Market Asking Rent/Unit	Market Effective Rent/Unit	Vacancy Rate
2024 Q3	20	49	5.3%	\$1,161	\$1,157	3.7%
2023 Q3	-16	-17	7.1%	\$1,102	\$1,099	2.6%
	Inventory Un	its Net D	Delivered Units	Net Delivered Un	its 12 Mo M	arket Cap Rate
2024 Q3	7,128		0	126		8.8%
2023 Q3	7,002		0	12		8.5%

3. Retail

Demand for retail space is **weaker than nationwide** as this area has a slower absorption of retail space. As a result, rents rose slower than nationwide. However, vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	-38,833	-9,834	1.9%	\$12	3.8%
2023 Q3	-1,583	-37,879	2.4%	\$11	4.0%
	Inventory SF	Market Cap	Rate Total Sa	les Volume	Transaction Sale Price/SF
2024 Q3	21,004,668	9.2%	\$16.38M		\$74
2023 Q3	21,054,668	9.2%	\$3.37M		\$87

Demand for industrial space is **weaker than nationwide** as this area has a slower absorption of industrial space. Despite weaker conditions, rent prices rose faster than nationwide abd vacancy rate is lower in this

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	-61,901	-90,450	3.7%	\$6	2.1%
2023 Q3	192,168	12,871	6.6%	\$6	1.8%
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Market Cap Rate	Total Sales Volume
2024 Q3	28,855,330	0	0	11.1%	\$5.92M
2023 O3	28 855 330	0	50,000	10.5%	\$5.90M

ources: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoStar



Demographics

0.4%	31.6%	-5.1%	Net Migration 2,645
population growth	share of renters	renter household formation	(2023)
(2023) U.S.: 0.5%	(2023) U.S.: 34.7%	(2023) U.S.: 1.0%	4,067

Economy

	GDP growth (2023) U.S.: 6.6%	12-month job creation (October 2024)	1.8% 1-year job growth (October 2024) U.S.: 1.4%	3.8% 1-year wage growth (October 2024) U.S.: 3.7%
	\$58,070	3.1%	17.0%	International Migration 1,319
Av	verage wage per year (October 2024) U.S.: \$63,100	unemployment rate (October 2024) U.S.: 4.1%	share of workers teleworking (2023) U.S.: 13.8 %	1,302 (2022)

Commercial Real Estate by Sector

38.952.644

Demand for office space is **stronger than nationwide** as this area has a faster absorption of office space. As a result, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Mo	Market Rent Growth 12 Mo	Market Rent/SF	Vacancy Rate
2024 Q3	71,842	105,648	1.0%	\$18	8.0%
2023 Q3	154,305	458,264	0.7%	\$18	8.0%
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Total Sales Volume	Market Cap Rate
2024 03	39.056.938	19.544	104.294	\$19.91M	12.3%

2. Multifamily

2023 03

Demand for multifamily space is **weaker than nationwide** as this area has a slower absorption of multifamily space. Despite weaker conditions, rent prices rose faster than nationwide and vacancy rate is lower in this

0 55,108 \$24.01M 11.3%

	Absorption Units	Absorption Units 12 Months	Market Asking Rent Growth 12 Months	Market Asking Rent/Unit	Market Effective Rent/Unit	Vacancy Rate
2024 Q3	272	714	3.1%	\$1,359	\$1,350	6.2%
2023 Q3	379	770	2.2%	\$1,319	\$1,314	5.7%
	Inventory Ur	nits Net D	Delivered Units	Net Delivered Un	its 12 Mo Ma	rket Cap Rate
2024 Q3	32,815		322	943		7.1%
2023 Q3	31,872		603	1,173		6.8%

3. Retail

Demand for retail space is **stronger than nationwide** as this area has a faster absorption of retail space. Despite strong conditions, rent prices rose slower than nationwide and vacancy rate is higher in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate	
2024 Q3	-75,975	218,669	2.2%	\$17	4.8%	
2023 Q3	150,561	161,697	3.3%	\$17	5.2%	
	Inventory SF	Market Cap	Rate Total Sa	les Volume	Transaction Sale Price/SF	
2024 Q3	38,489,381	7.9%	\$13	3.62M	\$105	
2023 Q3	38,405,287	7.8%	\$32.90M		\$198	

Demand for industrial space is **weaker than nationwide** as this area has a slower absorption of industrial space. Despite weaker conditions, rent prices rose faster than nationwide. However, vacancy rate is higher in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	-120,463	-2,805,274	5.0%	\$8	7.4%
2023 Q3	112,675	2,717,196	8.4%	\$8	4.4%
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Market Cap Rate	Total Sales Volume
2024 Q3	113,544,591	418,608	665,886	7.4%	\$560.60M
2023.03	112 878 705	698.880	4 077 689	7.0%	\$90.85M

ources: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoStar



COMMERCIAL REAL ESTATE REPORT Q3 2024

iladelphia-Camden-Wilmington, PA-NJ-DE-MD Metro Area

Demographics and Economy

Demographics

0.1%	32.5%	-1.7%	Net Migration - 6,630 (2023)
population growth (2023) U.S.: 0.5 %	(2023) U.S.: 34.7%	(2023) U.S.: 1.0%	-13,888 (2022)

Economy

	GDP growth	36,200	1.2%	1.2%
	(2023) U.S.: 6.6%	12-month job creation (October 2024)	1-year job growth (October 2024) U.S.: 1.4%	1-year wage growth (October 2024) U.S.: 3.7%
	\$63,210	3.8%	16.9%	International Migration 16,472 (2023)
Av	verage wage per year (October 2024) U.S.: \$63,100	unemployment rate (October 2024) U.S.: 4.1%	share of workers teleworking (2023) U.S.: 13.8%	15,877 (2022)

Commercial Real Estate by Sector

334.547.179

333,515,516

Demand for office space is **stronger than nationwide** as this area has a faster absorption of office space. Despite strong conditions, rent prices rose slower than nationwide. However, vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Mo	Market Rent Growth 12 Mo	Market Rent/SF	Vacancy Rate
2024 Q3	228,664	935,323	0.8%	\$28	10.6%
2023 Q3	-424,473	-2,299,899	0.4%	\$28	10.6%
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Total Sales Volume	Market Cap Rate

1.031.663

391,133

\$156.53M

\$319.33M

10.5%

9.6%

2. Multifamily

2024 03

2023 03

Demand for multifamily space is **stronger than nationwide** as this area has a faster absorption of multifamily space. As a result, rent prices rose faster than nationwide and vacancy rate is lower in this area.

95.974

579,365

	Absorption Units	Absorption Units 12 Months	Market Asking Rent Growth 12 Months	Market Asking Rent/Unit	Market Effective Rent/Unit	Vacancy Rate
2024 Q3	3,380	9,999	1.9%	\$1,779	\$1,760	7.6%
2023 Q3	2,384	4,026	2.4%	\$1,747	\$1,734	6.8%
	Inventory Un	its Net D	elivered Units	Net Delivered Un	its 12 Mo Ma	rket Cap Rate
2024 Q3	371,042		3,542	13,446		6.3%
2023 Q3	357,596		5,541	11,876		6.0%

3. Retail

Demand for retail space is **weaker than nationwide** as this area has a slower absorption of retail space. As a result, rents rose slower than nationwide and vacancy rate is higher in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	-288,749	-6,945	0.8%	\$22	4.3%
2023 Q3	367,844	833,707	2.3%	\$22	4.2%
	Inventory SF	Market Cap	Rate Total Sa	les Volume	Transaction Sale Price/SF
2024 Q3	348,332,850	7.4%	\$30	3.88M	\$118
2023 Q3	347,977,095	7.3%	\$27	71.25M	\$156

Demand for industrial space is **stronger than nationwide** as this area has a faster absorption of industrial space. As a result, rent prices rose faster than nationwide. However, vacancy rate is higher in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	1,931,218	6,368,535	4.2%	\$11	7.5%
2023 Q3	-184,901	6,736,296	10.5%	\$11	6.2%
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Market Cap Rate	Total Sales Volume
2024 Q3	631,932,412	3,509,201	15,273,339	7.6%	\$675.66M
2023 O3	616.659.073	6.650.912	17.223.456	7.2%	\$253.69M

urces: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoStar



Demographics

3.1%	29.1%	-0.9%	Net Migration -1,541
population growth	share of renters	renter household formation	(2023)
(2023) U.S.: 0.5 %	(2023) U.S.: 34.7%	(2023) U.S.: 1.0%	- 6,753

Economy

5.9% GDP growth (2023) U.S.: 6.6%	12-month job creation (October 2024)	1.6% 1-year job growth (October 2024) U.S.: 1.4%	-2.0% 1-year wage growth (October 2024) U.S.: 3.7%
\$52,900 Average wage per year (October 2024) U.S.: \$63,100	3.5% unemployment rate (October 2024) U.S.: 4.1%	share of workers teleworking (2023)	International Migration 3,153 (2023) 3,132 (2022)

Commercial Real Estate by Sector

Demand for office space is **stronger than nationwide** as this area has a faster absorption of office space Despite strong conditions, rent prices rose slower than nationwide. However, vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Mo	Market Rent Growth 12 Mo	Market Rent/SF	Vacancy Rate
2024 Q3	401,352	32,599	0.7%	\$22	11.4%
2023 Q3	65,579	-1,539,261	1.3%	\$22	11.3%

	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Total Sales Volume	Market Cap Rate
2024 Q3	143,511,233	0	200,821	\$40.43M	11.4%
2023 Q3	143,310,412	17,900	142,990	\$35.05M	10.4%

2. Multifamily

Demand for multifamily space is **weaker than nationwide** as this area has a slower absorption of multifamily space. Despite weaker conditions, rent prices rose faster than nationwide and vacancy rate is lower in this

	Absorption Units	Absorption Units 12 Months	Market Asking Rent Growth 12 Months	Market Asking Rent/Unit	Market Effective Rent/Unit	Vacancy Rate
2024 Q3	593	1,368	2.4%	\$1,348	\$1,339	5.6%
2023 Q3	580	905	1.4%	\$1,316	\$1,305	6.0%
	Inventory Un	nits Net D	elivered Units	Net Delivered Un	its 12 Mo Ma	rket Cap Rate
2024 Q3	105,527		247	995		8.1%
2023 Q3	104,532		355	1,952		7.8%

3. Retail

Demand for retail space is **stronger than nationwide** as this area has a faster absorption of retail space. Despite strong conditions, rent prices rose slower than nationwide. However, vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/Si	Vacancy Rate
2024 Q3	592,151	519,162	-1.5%	\$16	3.8%
2023 Q3	329,692	550,213	1.4%	\$17	4.0%
	Inventory SF	Market Cap	Rate Total Sa	les Volume	Transaction Sale Price/SF
2024 Q3	159,068,875	7.8%	\$7	0.30M	\$91

Demand for industrial space is **stronger than nationwide** as this area has a faster absorption of industrial space. Despite strong conditions, rent prices rose slower than nationwide. However, vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	403,732	1,934,072	0.2%	\$9	5.3%
2023 Q3	239,993	2,078,191	0.9%	\$9	5.2%
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Market Cap Rate	Total Sales Volume
2024 Q3	229,703,105	67,500	2,172,959	8.9%	\$46.00M
2023 03					

ources: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoStar



Demographics

0.6%	28.8%	6.8%	Net Migration 983 (2023)
population growth	share of renters	renter household formation	2,323 (2022)
(2023)	(2023)	(2023)	
U.S.: 0.5%	U.S.: 34.7 %	U.S.: 1.0 %	

Economy

7.7%	1,800	1.0%	3.7%
GDP growth (2023) U.S.: 6.6 %	12-month job creation (October 2024)	1-year job growth (October 2024) U.S.: 1.4%	1-year wage growth (October 2024) U.S.: 3.7%
\$64,790	3.5%	10.2%	International Migration 1,086 (2023)
Average wage per year (October 2024) U.S.: \$63,100	unemployment rate (October 2024) U.S.: 4.1%	share of workers teleworking (2023) U.S.: 13.8%	1,060 (2022)

Commercial Real Estate by Sector

Demand for office space is **stronger than nationwide** as this area has a faster absorption of office space. Despite strong conditions, rent prices rose slower than nationwide. However, vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Mo	Market Rent Growth 12 Mo	Market Rent/SF	Vacancy Rate
2024 Q3	-55,648	876	0.9%	\$20	6.0%
2023 Q3	-7,540	-43,054	2.8%	\$20	6.0%

	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Total Sales Volume	Market Cap Rate
2024 Q3	13,843,166	0	0	\$2.93M	11.2%
2023 Q3	13,843,166	0	-10,952	\$2.57M	10.5%

2. Multifamily

Demand for multifamily space is **weaker than nationwide** as this area has a slower absorption of multifamily space. Despite weaker conditions, rent prices rose faster than nationwide and vacancy rate is lower in this

	Absorption Units	Absorption Units 12 Months	Market Asking Rent Growth 12 Months	Market Asking Rent/Unit	Market Effective Rent/Unit	Vacancy Rate
2024 Q3	37	284	4.3%	\$1,427	\$1,420	3.8%
2023 Q3	22	25	4.1%	\$1,368	\$1,364	3.1%
	Inventory Ur	nits Net D	Delivered Units	Net Delivered Un	its 12 Mo Ma	rket Cap Rate
2024 Q3	10,836		78	367		7.6%
2023 Q3	10,469		0	20		7.3%

3. Retail

Demand for retail space is **stronger than nationwide** as this area has a faster absorption of retail space. As a result, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	-11,792	288,736	2.6%	\$14	3.4%
2023 Q3	-17,563	27,484	3.8%	\$14	4.5%
	Inventory SF	Market Cap	Rate Total Sa	les Volume	Transaction Sale Price/SF
2024 Q3	26,307,625	7.6%	\$1:	5.65M	\$139
2023 Q3	26,302,127	7.7%	\$10.72M		\$111

Demand for industrial space is **weaker than nationwide** as this area has a slower absorption of industrial space. Despite weaker conditions, rent prices rose faster than nationwide. However, vacancy rate is higher in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	-421,722	-32,227	5.0%	\$7	8.3%
2023 Q3	-7,105	755,166	8.5%	\$7	8.1%
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Market Cap Rate	Total Sales Volume
2024 Q3	63,732,330	0	91,555	8.5%	\$59.57M
2023 O3	63.640.775	0	4.086.612	8.1%	\$5.25M

iources: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoStar



Demographics

0.8%	25.0%	3.3%	Net Migration 3,501 (2023)
population growth	share of renters	renter household formation	2,471
(2023)	(2023)	(2023)	
U.S.: 0.5%	U.S.: 34.7 %	U.S.: 1.0%	

Economy

8.8% GDP growti (2023) U.S.: 6.6%	1,300 12-month job creation (October 2024)	0.7% 1-year job growth (October 2024) U.S.: 1.4%	1-year wage growth (October 2024) U.S.: 3.7%
\$55,430 Average wage pe (October 202: <i>U.S.</i> : \$63,100	(October 2024)	share of workers teleworking (2023) U.S.: 13.8%	International Migration 612 (2023) 607 (2022)

Commercial Real Estate by Sector

Demand for office space is **stronger than nationwide** as this area has a faster absorption of office space. Despite strong conditions, rent prices rose slower than nationwide. However, vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Mo	Market Rent Growth 12 Mo	Market Rent/SF	Vacancy Rate
2024 Q3	4,181	100,441	0.9%	\$19	3.1%
2023 Q3	37,788	-29,576	2.9%	\$19	3.6%

	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Total Sales Volume	Market Cap Rate
2024 Q3	10,536,688	0	40,000	\$1.61M	11.7%
2023 Q3	10,496,688	0	26,000	\$4.87M	10.8%

2. Multifamily

Demand for multifamily space is **stronger than nationwide** as this area has a faster absorption of multifamily space. As a result, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Absorption Units	Absorption Units 12 Months	Market Asking Rent Growth 12 Months	Market Asking Rent/Unit	Market Effective Rent/Unit	Vacancy Rate
2024 Q3	94	432	1.5%	\$1,448	\$1,438	5.6%
2023 Q3	73	323	2.3%	\$1,426	\$1,421	8.1%
	Inventory Un	nits Net D	elivered Units	Net Delivered Un	its 12 Mo Ma	arket Cap Rate
2024 Q3	12,231		0	131		7.3%
2023 Q3	12,100		236	845		7.1%

3. Retail

Demand for retail space is **weaker than nationwide** as this area has a slower absorption of retail space. Despite weaker conditions, rent prices rose faster than nationwide. However, vacancy rate is higher in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	-50,792	-2,781	3.1%	\$16	5.3%
2023 Q3	-2,239	221,158	3.7%	\$16	5.2%
	Inventory SF	Market Cap	Rate Total Sa	iles Volume T	ransaction Sale Price/SF
2024 Q3	25,839,179	8.1%	\$1"	7.16M	\$161
2023 Q3	25,817,769	8.1%	\$4	4.01M	\$74

Demand for industrial space is **stronger than nationwide** as this area has a faster absorption of industrial space. As a result, rent prices rose faster than nationwide abd vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	-326,911	627,831	4.9%	\$7	3.4%
2023 Q3	1,591,676	2,290,822	8.0%	\$7	3.3%
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Market Cap Rate	Total Sales Volume
2024 Q3	84,119,914	378,720	742,010	8.2%	\$7.68M
2023 O3	83.377.904	0	3.221.831	7.7%	\$34.25M

iources: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoStar

