COMMERCIAL REAL ESTATE REPORT Q3 2024 Oklahoma City, OK Metro Area

Select a Metro Area

Demographics and Economy

Demographics

	Demographics			
1	1.3% population growth (2023) U.S.: 0.5%	38.4% share of renters (2023) U.S.: 34.7%	5.0% renter household formation (2023) U.S.: 1.0%	Net Migration 13,544 (2023) 14,085 (2022)
	Economy			
-	5.3%	14,800	2.1%	4.7%
	GDP growth (2023) U.S.: 6.6%	12-month job creation (October 2024)	1-year job growth (October 2024) U.S.: 1.4%	l-year wage growth (October 2024) U.S.: 3.7%
1	\$58,420	3.1%	10.1%	International Migration 3,498 (2023)
	Average wage per year (October 2024) U.S.: \$63,100	unemployment rate (October 2024) U.S.: 4.1%	share of workers teleworking (2023) U.S.: 13.8%	2,313 (2022)

Commercial Real Estate by Sector

I. Office

Demand for office space is stronger than nationwide as this area has a faster absorption of office space. Despite strong conditions, rent prices rose slower than nationwide. However, vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Mo	Market Rent Growth 12 Mo	Market Rent/SF	Vacancy Rate
2024 Q3	-79,011	372,692	-0.4%	\$20	9.6%
2023 Q3	-257,201	-236,770	2.7%	\$20	9.7%

	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Total Sales Volume	Market Cap Rate
2024 Q3	71,920,619	154,358	343,921	\$90.02M	11.7%
2023 Q3	71,576,698	80,180	297,291	\$50.17M	10.9%
		2024 Q3 71,920,619	2024 Q3 71,920,619 154,358	Months 2024 Q3 71,920,619 154,358 343,921	2024 Q3 71,920,619 154,358 343,921 \$90.02M

2. Multifamily

Demand for multifamily space is weaker than nationwide as this area has a slower absorption of multifamily space. Despite weaker conditions, rent prices rose faster than nationwide. However, vacancy rate is higher in this area.

	Absorption Units	Absorption Units 12 Months	Market Asking Rent Growth 12 Months	Market Asking Rent/Unit	Market Effective Rent/Unit	Vacancy Rate
2024 Q3	575	1,758	2.5%	\$1,018	\$1,009	11.3%
2023 Q3	146	-307	2.8%	\$993	\$985	10.7%
	Inventory Un	its Net I	Delivered Units	Net Delivered Un	its 12 Mo Ma	arket Cap Rate
2024 Q3	99,639		636	2,612		7.6%
2023 Q3	97,027		545	1,621		7.3%

3. Retail

Demand for retail space is weaker than nationwide as this area has a slower absorption of retail space. As a result, rents rose slower than nationwide and vacancy rate is higher in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	-119,893	5,819	0.2%	\$17	5.4%
2023 Q3	-48,775	501,478	2.2%	\$17	5.0%
	Inventory SF	Market Cap	Rate Total S	ales Volume Tr	ransaction Sale Price/SF
2024 Q3	102,796,485	7.9%	\$8	85.68M	\$146
2023 Q3	102,365,388	7.8%	\$	B3.32M	\$146

4. Industrial

Demand for industrial space is stronger than nationwide as this area has a faster absorption of industrial space. Despite strong conditions, rent prices rose slower than nationwide. However, vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	268,541	2,539,471	1.1%	\$8	5.3%
2023 Q3	165,695	1,446,719	5.5%	\$8	5.0%
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Market Cap Rate	Total Sales Volume
2024 Q3	151,418,754	119,203	3,023,968	10.6%	\$53.02M
2023 Q3	148,394,786	1,540,463	3,463,721	9.9%	\$48.44M

urces: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoSta

The National Association of REALTORS® is America's largest trade association, representing more than 15 million members, including NAR's institutes, societies and councils, involved in all aspects of the real estate industry. NAR membership includes brokers, satespeople, property managers, appraisers, counselors and others engaged in both residential and commercial real estate. The term Association of REALTORS® in subscribes to its sticl. Colve of thicks. Working for America's property werners, the National Association provides a facility for professional development, research and exchange of information among its members and to the public and government for the purpose of preserving the free enterprise system and the right to own real property. NATIONAL ASSOCIATION OF REALTORS® RESEARCH CROUP The Mission of the NATIONAL ASSOCIATION OF REALTORS® Research Croup, visit werdia a professional and authoritative business intelligence to serve members, and inform consumers, policymakers and the media in a professional and accessible manner. To find out about other products from NAP's Research Croup, visit <u>www.nar.realtor/research-and-statistics</u>

500 New Jersey Avenue, NW Washington, DC 20001 202.383.1000



COMMERCIAL REAL ESTATE REPORT Q3 2024 Tulsa. OK Metro Area

Select a Metro Area

Demographics and Economy

1	Demographics

1	Demographics			
1	1.1% population growth (2023) U.S.: 0.5%	36.1% share of renters (2023) U.S.: 34.7%	2.7% renter household formation (2023) U.S.: 1.0%	Net Migration 9,173 (2023) 8,773 (2022)
	Economy			
1	8.6%	12,000	2.5%	1.8%
	GDP growth (2023) U.S.: 6.6%	12-month job creation (October 2024)	1-year job growth (October 2024) U.S.: 1.4%	1-year wage growth (October 2024) U.S.: 3.7%
-	\$58,970	3.4%	11.0%	International Migration 2,821 (2023)
	Average wage per year (October 2024) U.S.: \$63,100	unemployment rate (October 2024) U.S.: 4.1%	share of workers teleworking (2023) U.S.: 13.8%	1,960 (2022)

Commercial Real Estate by Sector

. Office

Demand for office space is stronger than nationwide as this area has a faster absorption of office space. As a result, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Mo	Market Rent Growth 12 Mo	Market Rent/SF	Vacancy Rate
2024 Q3	335,316	484,227	2.2%	\$18	10.4%
2023 Q3	431,674	216,714	1.4%	\$18	11.2%

	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Total Sales Volume	Market Cap Rate
2024 Q3	53,353,005	6,140	69,959	\$13.30M	12.9%
2023 Q3	53,283,046	283,840	392,338	\$20.61M	11.7%

2. Multifamily

Demand for multifamily space is weaker than nationwide as this area has a slower absorption of multifamily space. Despite weaker conditions, rent prices rose faster than nationwide. However, vacancy rate is higher in this area.

	Absorption Units	Absorption Units 12 Months	Market Asking Rent Growth 12 Months	Market Asking Rent/Unit	Market Effective Rent/Unit	Vacancy Rate
2024 Q3	309	924	3.7%	\$1,026	\$1,018	8.7%
2023 Q3	98	-160	4.0%	\$990	\$984	7.6%
	Inventory Ur	nits Net E	Delivered Units	Net Delivered Un	its 12 Mo Mar	rket Cap Rate
2024 Q3	65,092		411	1,817		7.4%
2023 Q3	63,275		300	489		7.2%

3. Retail

Demand for retail space is **stronger than nationwide** as this area has a faster absorption of retail space. Despite strong conditions, rent prices rose slower than nationwide. However, vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	3,001	394,583	0.0%	\$15	3.0%
2023 Q3	142,057	532,146	2.9%	\$15	2.7%
	Inventory SF	Market Cap	Rate Total S	ales Volume Tr	ansaction Sale Price/SF
2024 Q3	72,500,100	8.0%	\$3	33.18M	\$125
2023 Q3	71,910,785	8.0%	\$6	68.75M	\$144

4. Industrial

Demand for industrial space is stronger than nationwide as this area has a faster absorption of industrial space. Despite strong conditions, rent prices rose slower than nationwide. However, vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	152,434	737,269	3.1%	\$7	2.9%
2023 Q3	231,822	1,284,992	6.0%	\$7	3.3%
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Market Cap Rate	Total Sales Volume
2024 Q3	122,300,837	23,000	223,753	10.0%	\$36.35M
2023 Q3	122,077,084	49,550	1,262,416	9.5%	\$52.63M

rces: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoSta

The National Association of REALTORS® is America's largest trade association, representing more than 15 million members, including NAR's institutes, societies and councils, involved in all aspects of the real estate industry. NAR membership includes brokers, satespeople, property managers, appraisers, counselors and others engaged in both residential and commercial real estate. The term Association of REALTORS® in subscribes to its sticl. Colve of thicks. Working for America's property werners, the National Association provides a facility for professional development, research and exchange of information among its members and to the public and government for the purpose of preserving the free enterprise system and the right to own real property. NATIONAL ASSOCIATION OF REALTORS® RESEARCH CROUP The Mission of the NATIONAL ASSOCIATION OF REALTORS® Research Croup, visit werdia a professional and authoritative business intelligence to serve members, and inform consumers, policymakers and the media in a professional and accessible manner. To find out about other products from NAP's Research Croup, visit <u>www.nar.realtor/research-and-statistics</u>

00 New Jersey Avenue, NW Washington, DC 20001 202.383.1000

