COMMERCIAL REAL ESTATE REPORT Q3 2024 kron, OH Metro Area

Select a Metro Area

Demographics and Economy

-	Demographics	
	Demographics	

	Demographics			
1	0.1% population growth (2023) U.S.: 0.5%	31.8% share of renters (2023) U.S.: 34.7%	2.0% renter household formation (2023) U.S.: 1.0%	Net Migration 2,147 (2023) 3,530 (2022)
	Economy			
1	6.2%	-3,100	-0.9%	-1.4%
	GDP growth (2023) U.S.: 6.6%	12-month job creation (October 2024)	1-year job growth (October 2024) U.S.: 1.4%	1-year wage growth (October 2024) U.S.: 3.7%
-	\$58,370	4.6%	14.8%	International Migration 1,481 (2023)
	Average wage per year (October 2024) U.S.: \$63,100	unemployment rate (October 2024) U.S.: 4.1%	share of workers teleworking (2023) U.S.: 13.8%	1,226 (2022)

Commercial Real Estate by Sector

I. Office

Demand for office space is stronger than nationwide as this area has a faster absorption of office space. As a result, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Mo	Market Rent Growth 12 Mo	Market Rent/SF	Vacancy Rate
2024 Q3	-310,624	331,017	1.8%	\$17	6.5%
2023 Q3	-27,819	-349,815	2.6%	\$16	7.5%

	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Total Sales Volume	Market Cap Rate
2024 Q3	33,955,956	0	12,463	\$14.16M	12.6%
2023 Q3	33,943,493	0	-111,422	\$12.39M	11.6%

2. Multifamily

Demand for multifamily space is weaker than nationwide as this area has a slower absorption of multifamily space. Despite weaker conditions, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Absorption Units	Absorption Units 12 Months	Market Asking Rent Growth 12 Months	Market Asking Rent/Unit	Market Effective Rent/Unit	Vacancy Rate
2024 Q3	70	384	3.3%	\$1,140	\$1,132	7.1%
2023 Q3	-8	-276	2.9%	\$1,103	\$1,097	6.6%
	Inventory Ur	nits Net E	Delivered Units	Net Delivered Un	its 12 Mo Mai	rket Cap Rate
2024 Q3	38,464		0	630		8.8%
2023 Q3	37,834		31	279		8.5%

3. Retail

Demand for retail space is weaker than nationwide as this area has a slower absorption of retail space. As a result, rents rose slower than nationwide. However, vacancy rate is lower in this area.

		Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024	4 Q3	-178,881	-213,115	0.8%	\$14	3.3%
2023	5 Q3	-16,406	-30,060	1.2%	\$14	2.8%
		Inventory SF	Market Cap	Rate Total	Sales Volume	Transaction Sale Price/SF
2024	Q3	48,197,387	8.8%	:	\$32.20M	\$137
2023	Q3	48,141,911	8.8%		\$19.11M	\$75

4. Industrial

Demand for industrial space is stronger than nationwide as this area has a faster absorption of industrial space. As a result, rent prices rose faster than nationwide abd vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	429,626	1,299,133	3.5%	\$7	3.1%
2023 Q3	-32,542	1,977,337	6.5%	\$7	3.5%
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Market Cap Rate	Total Sales Volume
2024 Q3	119,177,401	-648,078	866,236	10.4%	\$84.95M
2023 Q3	118,311,165	0	950,639	9.8%	\$18.32M

urces: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoStar

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COMMERCIAL REAL ESTATE REPORT Q3 2024 ssillon, OH Metro Area anton-

Select a Metro Area

Demographics and Economy

1	Demographics			
	0.0%	29.4%	0.6%	Net Migration 872 (2023)
	population growth (2023) U.S.: 0.5%	share of renters (2023) U.S.: 34.7%	renter household formation (2023) U.S.: 1.0%	868 (2022)
	Economy			
-	6.0%	200	0.1%	15.9%
	GDP growth (2023) U.S.: 6.6%	12-month job creation (October 2024)	1-year job growth (October 2024) U.S.: 1.4%	1-year wage growth (October 2024) U.S.: 3.7%
	\$54,400	4.6%	9.8%	International Migration 236 (2023)
	Average wage per year (October 2024) U.S.: \$63,100	unemployment rate (October 2024) U.S.: 4.1%	share of workers teleworking (2023) U.S.: 13.8%	206 (2022)

Commercial Real Estate by Sector

1. Office

Demand for office space is weaker than nationwide as this area has a slower absorption of office space. Despite weak conditions, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Mo	Market Rent Growth 12 Mo	Market Rent/SF	Vacancy Rate
2024 Q3	60,244	-113,923	1.8%	\$16	7.4%
2023 Q3	174,741	132,185	2.0%	\$15	6.6%
		2024 Q3 60,244	Mo 2024 Q3 60,244 -113,923	Mo 12 Mo 2024 Q3 60,244 -113,923 1.8%	Mo 12 Mo 2024 Q3 60,244 -113,923 1.8% \$16

	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Total Sales Volume	Market Cap Rate
2024 Q3	13,783,520	0	898	\$3.26M	13.0%
2023 Q3	13,782,622	0	0	\$6.88M	12.0%

2. Multifamily

Demand for multifamily space is weaker than nationwide as this area has a slower absorption of multifamily space. Despite weaker conditions, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Absorption Units	Absorption Units 12 Months	Market Asking Rent Growth 12 Months	Market Asking Rent/Unit	Market Effective Rent/Unit	Vacancy Rate	
2024 Q3	26	1	4.1%	\$925	\$920	5.2%	
2023 Q3	-4	-144	3.9%	\$888	\$882	4.9%	
	Inventory Ur	nits Net D	Delivered Units	Net Delivered Un	its 12 Mo Mar	ket Cap Rate	
2024 Q3	12,858		53	53		11.1%	
2023 Q3	12,805		0	0		10.7%	
	2023 Q3 2024 Q3	2024 Q3 26 2023 Q3 -4 Inventory Ur 2024 Q3 12,858	I2 Months 2024 Q3 26 1 2023 Q3 -4 -144 Inventory Units Net I 2024 Q3 12,858	12 Months Rent Growth 12 Months 2024 Q3 26 1 4.1% 2023 Q3 -4 -144 3.9% Inventory Units Net Delivered Units 2024 Q3 12.858 53	12 Months Rent Growth 12 Months Rent/Unit 2024 Q3 26 1 4.1% \$925 2023 Q3 -4 -144 3.9% \$888 Inventory Units Net Delivered Units Net Delivered Units Net Delivered Units 2024 Q3 12,858 53 53	12 Months Rent Growth I2 Months Rent/Unit Rent/Unit Rent/Unit 2024 Q3 26 1 4.1% \$925 \$920 2023 Q3 -4 -144 3.9% \$888 \$882 Inventory Units Net Delivered Units Net Delivered Units 12 Mo Mar 2024 Q3 12,858 53 53	12 Months Rent Growth 2 Months Rent/Unit Rent/Unit 2024 Q3 26 1 4.1% \$925 \$920 5.2% 2023 Q3 4 -144 3.9% \$888 \$882 4.9% Inventory Units Net Delivered Units Net Delivered Units 12 Months Market Cap Rate 2024 Q3 12,858 53 53 11.1%

3. Retail

Demand for retail space is **stronger than nationwide** as this area has a faster absorption of retail space. Despite strong conditions, rent prices rose slower than nationwide. However, vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	-34,531	307,831	1.9%	\$13	2.5%
2023 Q3	117,563	440,579	2.7%	\$12	2.5%
	Inventory SF	Market Cap	Rate Total S	ales Volume T	ransaction Sale Price/SF
2024 Q3	30,042,379	8.9%	\$	17.92M	\$158
2023 Q3	29,729,821	8.8%	\$	10.17M	\$104

4. Industrial

Demand for industrial space is weaker than nationwide as this area has a slower absorption of industrial space. Despite weaker conditions, rent prices rose faster than nationwide abd vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	192,637	263,449	3.4%	\$6	2.2%
2023 Q3	-230,695	-204,803	6.4%	\$6	2.7%
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Market Cap Rate	Total Sales Volume
2024 Q3	53,384,445	0	0	11.4%	\$55.84M
2023 Q3	53,384,445	0	29,750	10.5%	\$5.84M

urces: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoSta

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COMMERCIAL REAL ESTATE REPORT Q3 2024 Cincinnati, OH-KY-IN Metro Area

Select a Metro Area

Demographics and Economy

1	Demographics

1	Demographics			
	0.2%	32.7%	7.9%	Net Migration 8,624 (2023)
1	population growth (2023) U.S.: 0.5%	share of renters (2023) U.S.: 34.7%	renter household formation (2023) U.S.: 1.0%	5,771 (2022)
	Economy			
1	6.5%	4,000	0.3%	3.8%
	GDP growth (2023) U.S.: 6.6%	12-month job creation (October 2024)	1-year job growth (October 2024) U.S.: 1.4%	1-year wage growth (October 2024) U.S.: 3.7%
-	\$58,840	4.2%	13.2%	International Migration 6,596 (2023)
	Average wage per year (October 2024) U.S.: \$63,100	unemployment rate (October 2024) U.S.: 4.1%	share of workers teleworking (2023) <i>U.S.: 13.8%</i>	5,421 (2022)

Commercial Real Estate by Sector

I. Office

Demand for office space is stronger than nationwide as this area has a faster absorption of office space. As a result, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Mo	Market Rent Growth 12 Mo	Market Rent/SF	Vacancy Rate
2024 Q3	385,777	900,661	2.0%	\$21	8.9%
2023 Q3	135,109	14,505	1.4%	\$21	10.4%

	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Total Sales Volume	Market Cap Rate
2024 Q3	103,977,415	-701,267	-758,507	\$69.07M	12.0%
2023 Q3	104,735,922	105,738	-407,973	\$47.09M	11.2%

2. Multifamily

Demand for multifamily space is weaker than nationwide as this area has a slower absorption of multifamily space. Despite weaker conditions, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Absorption Units	Absorption Units 12 Months	Market Asking Rent Growth 12 Months	Market Asking Rent/Unit	Market Effective Rent/Unit	Vacancy Rate
2024 Q3	929	2,562	3.1%	\$1,285	\$1,275	6.8%
2023 Q3	792	2,343	4.0%	\$1,247	\$1,239	6.4%
	Inventory Un	its Net I	Delivered Units	Net Delivered Un	its 12 Mo Mar	rket Cap Rate
2024 Q3	143,638		828	3,313		7.8%
2023 Q3	140,325		1,396	4,104		7.7%

3. Retail

Demand for retail space is stronger than nationwide as this area has a faster absorption of retail space. As a result, rent prices rose faster than nationwide. However, vacancy rate is higher in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	125,367	588,360	3.2%	\$16	5.0%
2023 Q3	325,254	1,097,115	6.5%	\$16	5.3%
	Inventory SF	Market Cap	Rate Total S	ales Volume T	ransaction Sale Price/SF
2024 Q3	136,125,737	8.2%	\$1	50.99M	\$53
2023 Q3	135,881,880	8.1%	\$1	01.94M	\$63

4. Industrial

Demand for industrial space is weaker than nationwide as this area has a slower absorption of industrial space. Despite weaker conditions, rent prices rose faster than nationwide abd vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate	
2024 Q3	1,102,790	1,955,089	8.1%	\$8	5.8%	
2023 Q3	617,098	4,122,915	11.3%	\$7	4.3%	
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Market Cap Rate	Total Sales Volume	
2024 Q3	361,937,568	1,326,950	7,944,470	8.8%	\$113.81M	
2023 Q3	353,993,098	3,313,538	8,278,794	8.4%	\$231.23M	

rces: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoSta

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COMMERCIAL REAL ESTATE REPORT Q3 2024 eveland-Elyria, OH Metro Area

Select a Metro Area

Demographics and Economy

1	Demographics			
	0.0%	32.5%	-3.9%	Net Migration 638 (2023)
1	population growth (2023) U.S.: 0.5%	share of renters (2023) U.S.: 34.7%	renter household formation (2023) U.S.: 1.0%	-3,068 (2022)
	Economy			
-	5.6%	8,000	0.8%	4.1%
	GDP growth (2023) <i>U.S.:</i> 6.6%	12-month job creation (October 2024)	1-year job growth (October 2024) U.S.: 1.4%	1-year wage growth (October 2024) U.S.: 3.7%
-	\$61,220	3.9%	12.8%	International Migration 4,804 (2023)
	Average wage per year (October 2024) U.S.: \$63,100	unemployment rate (October 2024) U.S.: 4.1%	share of workers teleworking (2023) U.S.: 13.8%	4,048 (2022)

Commercial Real Estate by Sector

1. Office

Demand for office space is stronger than nationwide as this area has a faster absorption of office space. Despite strong conditions, rent prices rose slower than nationwide. However, vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Mo	Market Rent Growth 12 Mo	Market Rent/SF	Vacancy Rate
2024 Q3	55,967	-180,519	0.3%	\$20	9.7%
2023 Q3	-188,384	-1,157,608	2.8%	\$20	9.4%

	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Total Sales Volume	Market Cap Rate
2024 Q3	113,316,448	-18,523	182,420	\$29.49M	13.1%
2023 Q3	113,134,028	51,000	310,600	\$23.77M	11.9%

2. Multifamily

Demand for multifamily space is weaker than nationwide as this area has a slower absorption of multifamily space. Despite weaker conditions, rent prices rose faster than nationwide. However, vacancy rate is higher in this area.

	Absorption Units	Absorption Units 12 Months	Market Asking Rent Growth 12 Months	Market Asking Rent/Unit	Market Effective Rent/Unit	Vacancy Rate
2024 Q3	360	1,039	3.4%	\$1,211	\$1,202	8.2%
2023 Q3	-32	77	2.5%	\$1,171	\$1,160	7.8%
	Inventory Un	its Net D	Delivered Units	Net Delivered Un	its 12 Mo Ma	rket Cap Rate
2024 Q3	136,485		656	1,817		9.2%
2023 Q3	134,668		351	2,549		8.6%

3. Retail

Demand for retail space is weaker than nationwide as this area has a slower absorption of retail space. As a result, rents rose slower than nationwide and vacancy rate is higher in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	-72,321	-567,790	1.6%	\$15	4.6%
2023 Q3	135,675	663,524	4.8%	\$15	4.3%
	Inventory SF	Market Cap	Rate Total S	ales Volume Tra	ansaction Sale Price/SF
2024 Q3	146,528,546	8.6%	\$8	36.60M	\$91
2023 Q3	146,705,312	8.4%	\$1	28.61M	\$118

4. Industrial

Demand for industrial space is weaker than nationwide as this area has a slower absorption of industrial space. Despite weaker conditions, rent prices rose faster than nationwide abd vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	-253,283	484,508	6.0%	\$7	3.5%
2023 Q3	-962,442	1,765,351	5.8%	\$6	3.4%
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Market Cap Rate	Total Sales Volume
2024 Q3	356,685,666	-12,308	949,885	10.8%	\$99.47M
2023 Q3	355,735,781	1,064,740	1,834,193	10.2%	\$59.38M

rces: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoSta

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COMMERCIAL REAL ESTATE REPORT Q3 2024 Dayton-Kettering, OH Metro Area

Select a Metro Area

Demographics and Economy

1	Demographics			
	0.2%	36.4%	6.4%	Net Migration 2,245 (2023)
	population growth (2023) U.S.: 0.5%	(2023) U.S.: 34.7%	(2023) (20.5.: 1.0%	1,359 (2022)
	Economy			
	7.5%	-200	-0.1%	-0.7%
	GDP growth (2023) U.S.: 6.6%	12-month job creation (October 2024)	1-year job growth (October 2024) <i>U.S.:</i> 1.4%	l-year wage growth (October 2024) U.S.: 3.7%
	\$57,470	4.5%	11.3%	International Migration 1,821 (2023)
	Average wage per year (October 2024) U.S.: \$63,100	unemployment rate (October 2024) U.S.: 4.1%	share of workers teleworking (2023) U.S.: 13.8%	1,495 (2022)

Commercial Real Estate by Sector

I. Office

Demand for office space is stronger than nationwide as this area has a faster absorption of office space. Despite strong conditions, rent prices rose slower than nationwide. However, vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Mo	Market Rent Growth 12 Mo	Market Rent/SF	Vacancy Rate
2024 Q3	-197,864	-60,409	0.8%	\$18	7.6%
2023 Q3	50,533	-401,171	3.6%	\$18	7.4%

	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Total Sales Volume	Market Cap Rate
2024 Q3	42,615,790	0	63,000	\$30.45M	12.2%
2023 Q3	42,552,790	0	-228,897	\$6.66M	11.1%

2. Multifamily

Demand for multifamily space is weaker than nationwide as this area has a slower absorption of multifamily space. Despite weaker conditions, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Absorption Units	Absorption Units 12 Months	Market Asking Rent Growth 12 Months	Market Asking Rent/Unit	Market Effective Rent/Unit	Vacancy Rate
2024 Q3	258	919	3.6%	\$1,122	\$1,116	6.5%
2023 Q3	424	260	4.1%	\$1,083	\$1,077	7.5%
	Inventory Un	its Net I	Delivered Units	Net Delivered Un	its 12 Mo Ma	rket Cap Rate
2024 Q3	52,127		0	478		7.8%
2023 Q3	51,649		503	1,306		7.6%

3. Retail

Demand for retail space is weaker than nationwide as this area has a slower absorption of retail space. Despite weaker conditions, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	-94,395	-122,758	4.6%	\$15	3.5%
2023 Q3	173,839	813,698	4.2%	\$14	3.3%
	Inventory SF	Market Cap	Rate Total Sa	ales Volume T	ransaction Sale Price/SF
2024 Q3	61,597,111	7.9%	\$3	51.00M	\$99
2023 03	61.568.694	7.8%	¢7	0.31M	\$88

4. Industrial

Demand for industrial space is weaker than nationwide as this area has a slower absorption of industrial space. Despite weaker conditions, rent prices rose faster than nationwide abd vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	480,437	338,357	6.0%	\$6	6.3%
2023 Q3	-574,393	916,825	5.7%	\$6	5.7%
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Market Cap Rate	Total Sales Volume
2024 Q3	121,300,789	20,000	1,104,521	9.7%	\$14.78M
2023 Q3	120,196,268	0	4,220,235	9.1%	\$39.80M

rces: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoSta

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COMMERCIAL REAL ESTATE REPORT Q3 2024 olumbus, OH Metro Area

Select a Metro Area

Demographics and Economy

1	Demographics

1	Demographics			
1	0.9% population growth (2023) U.S.: 0.5%	39.8% share of renters (2023) U.S.: 34.7%	3.8% renter household formation (2023) U.S.: 1.0%	Net Migration 10,598 (2023) 10,615 (2022)
	Economy			
-	6.9%	-4,600	-0.4%	5.9%
	GDP growth (2023) U.S.: 6.6%	12-month job creation (October 2024)	1-year job growth (October 2024) U.S.: 1.4%	1-year wage growth (October 2024) U.S.: 3.7%
-	\$57,840	4.1%	16.8%	International Migration 10,721 (2023)
	Average wage per year (October 2024) U.S.: \$63,100	unemployment rate (October 2024) U.S.: 4.1%	share of workers teleworking (2023) U.S.: 13.8%	9,112 (2022)

Commercial Real Estate by Sector

I. Office

Demand for office space is stronger than nationwide as this area has a faster absorption of office space. As a result, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Mo	Market Rent Growth 12 Mo	Market Rent/SF	Vacancy Rate
2024 Q3	-278,562	109,912	2.0%	\$23	9.5%
2023 Q3	56,139	-953,409	3.4%	\$22	9.7%

	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Total Sales Volume	Market Cap Rate
2024 Q3	119,537,891	-477,477	-182,590	\$30.82M	11.0%
2023 Q3	119,720,481	5,046	700,522	\$39.83M	10.3%

2. Multifamily

Demand for multifamily space is stronger than nationwide as this area has a faster absorption of multifamily space. As a result, rent prices rose faster than nationwide. However, vacancy rate is higher in this area.

	Absorption Units	Absorption Units 12 Months	Market Asking Rent Growth 12 Months	Market Asking Rent/Unit	Market Effective Rent/Unit	Vacancy Rate
2024 Q3	1,824	5,745	3.0%	\$1,324	\$1,312	8.0%
2023 Q3	1,230	3,052	2.8%	\$1,285	\$1,276	7.8%
	Inventory Un	nits Net D	Delivered Units	Net Delivered Un	its 12 Mo Mar	ket Cap Rate
2024 Q3	217,756		1,756	6,720		7.0%
2023 Q3	211,036		1,493	7,547		6.7%

3. Retail

Demand for retail space is weaker than nationwide as this area has a slower absorption of retail space. Despite weaker conditions, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	-249,431	104,977	6.4%	\$20	3.9%
2023 Q3	-72,610	753,954	5.1%	\$19	3.7%
	Inventory SF	Market Cap	Rate Total S	Sales Volume	Transaction Sale Price/SF
2024 Q3	125,082,120	8.0%	\$	77.00M	\$129
2023 Q3	124,674,310	8.0%	\$1	109.27M	\$71

4. Industrial

Demand for industrial space is weaker than nationwide as this area has a slower absorption of industrial space. Despite weaker conditions, rent prices rose faster than nationwide. However, vacancy rate is higher in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	953,021	2,124,854	7.3%	\$8	7.7%
2023 Q3	3,512,535	14,314,360	11.2%	\$8	5.4%
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Market Cap Rate	Total Sales Volume
2024 Q3	377,574,823	2,530,668	11,741,173	7.8%	\$116.02M
2023 Q3	365,833,650	5,375,355	22,140,480	7.4%	\$279.77M

rces: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoSta

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COMMERCIAL REAL ESTATE REPORT Q3 2024 ledo, OH Metro Area

Select a Metro Area

Demographics and Economy

1	Demographics

	Demographics			
1	-6.3% population growth (2023) U.S.: 0.5%	35.8% share of renters (2023) U.S.: 34.7%	5.5% renter household formation (2023) U.S.: 1.0%	Net Migration -505 (2023) -873 (2022)
	Economy			
1	4.4%	2,400	0.8%	2.8%
	GDP growth (2023) U.S.: 6.6%	12-month job creation (October 2024)	1-year job growth (October 2024) U.S.: 1.4%	1-year wage growth (October 2024) U.S.: 3.7%
-	\$55,690	5.6%	8.6%	International Migration 845 (2023)
	Average wage per year (October 2024) U.S.: \$63,100	unemployment rate (October 2024) U.S.: 4.1%	share of workers teleworking (2023) U.S.: 13.8%	711 (2022)

Commercial Real Estate by Sector

I. Office

Demand for office space is weaker than nationwide as this area has a slower absorption of office space. Despite weak conditions, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Mo	Market Rent Growth 12 Mo	Market Rent/SF	Vacancy Rate
2024 Q3	-166,788	-398,281	1.6%	\$17	6.0%
2023 Q3	8,543	22,024	3.3%	\$17	4.5%

	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Total Sales Volume	Market Cap Rate
2024 Q3	27,122,056	0	0	\$2.44M	12.9%
2023 Q3	27,122,056	-11,334	73,866	\$8.24M	11.9%

2. Multifamily

Demand for multifamily space is weaker than nationwide as this area has a slower absorption of multifamily space. Despite weaker conditions, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Absorption Units	Absorption Units 12 Months	Market Asking Rent Growth 12 Months	Market Asking Rent/Unit	Market Effective Rent/Unit	Vacancy Rate
2024 Q3	0.0	61.0	2.1%	\$968	\$960	6.7%
2023 Q3	139.0	298.0	2.3%	\$948	\$943	5.9%
	Inventory Un	nits Net E	Delivered Units	Net Delivered Un	its 12 Mo Mai	rket Cap Rate
2024 Q3	40,588		0	384		9.3%
2023 Q3	40,204		124	592		9.0%

3. Retail

Demand for retail space is weaker than nationwide as this area has a slower absorption of retail space. Despite weaker conditions, rent prices rose faster than nationwide. However, vacancy rate is higher in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growt 12 Months	h Market Rent/SF	Vacancy Rate
2024 Q3	-128,759	-396,325	5.1%	\$13	4.3%
2023 Q3	-54,865	-316,737	2.8%	\$13	3.4%
	Inventory SF	Market Cap	Rate Tota	al Sales Volume	Transaction Sale Price/SF
2024 Q3	52,232,309	7.5%		\$22.81M	\$109
2023 Q3	52,158,672	7.5%		\$11.38M	\$39

4. Industrial

Demand for industrial space is stronger than nationwide as this area has a faster absorption of industrial space. Despite strong conditions, rent prices rose slower than nationwide. However, vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	506,009	2,531,482	3.2%	\$6	2.0%
2023 Q3	16,934	3,412,979	6.3%	\$6	2.8%
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Market Cap Rate	Total Sales Volume
2024 Q3	117,341,516	1,460,000	1,585,000	9.7%	\$112.44M
2023 Q3	115,756,516	568,000	5,035,376	9.1%	\$7.10M

rces: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoSta

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COMMERCIAL REAL ESTATE REPORT Q3 2024 oungstown-Warren-Boardman, OH-PA Metro Area

Demographics and Economy

	Demographics			
	-20.5%	29.9%	3.1%	Net Migration 1,028 (2023)
1	population growth (2023) U.S.: 0.5%	share of renters (2023) U.S.: 34.7%	renter household formation (2023) U.S.: 1.0%	1,416 (2022)
	Economy			
1	5.4%	-800	-0.4%	2.7%
	GDP growth (2023) U.S.: 6.6%	12-month job creation (October 2024)	1-year job growth (October 2024) <i>U.S.:</i> 1.4%	1-year wage growth (October 2024) U.S.: 3.7%
1	\$45,210	5.1%	8.6%	International Migration 329 (2023)
	Average wage per year (October 2024) U.S.: \$63,100	unemployment rate (October 2024) U.S.: 4.1%	share of workers teleworking (2023) U.S.: 13.8%	300 (2022)
ALC: NO.				

Select a Metro Area

Commercial Real Estate by Sector

I. Office

Demand for office space is stronger than nationwide as this area has a faster absorption of office space. As a result, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Mo	Market Rent Growth 12 Mo	Market Rent/SF	Vacancy Rate
2024 Q3	-46,119	-46,120	1.9%	\$14	3.1%
2023 Q3	-129,696	-30,314	2.9%	\$14	2.8%

	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Total Sales Volume	Market Cap Rate
2024 Q3	16,843,489	0	0	\$5.12M	12.9%
2023 Q3	16,843,489	0	0	\$4.61M	11.9%

2. Multifamily

Demand for multifamily space is weaker than nationwide as this area has a slower absorption of multifamily space. Despite weaker conditions, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Absorption Units	Absorption Units 12 Months	Market Asking Rent Growth 12 Months	Market Asking Rent/Unit	Market Effective Rent/Unit	Vacancy Rate
2024 Q3	-78	48	5.2%	\$840	\$836	5.0%
2023 Q3	-35	-195	5.3%	\$799	\$795	5.4%
	Inventory Ur	nits Net D	Delivered Units	Net Delivered Un	its 12 Mo Mar	ket Cap Rate
2024 Q3	18,015		-23	-23		9.9%
2023 Q3	18,038		0	0		9.9%

3. Retail

Demand for retail space is weaker than nationwide as this area has a slower absorption of retail space. As a result, rents rose slower than nationwide. However, vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	-93,151	53,280	1.9%	\$11	3.0%
2023 Q3	20,272	161,482	2.7%	\$11	3.1%
	Inventory SF	Market Cap	Rate Total Sa	ales Volume Tr	ansaction Sale Price/SF
2024 Q3	Q3 43,678,010 8.5%		\$2	\$21.92M	
2023 Q3	43,656,442	8.4%	\$2	2.28M	\$125

4. Industrial

Demand for industrial space is weaker than nationwide as this area has a slower absorption of industrial space. Despite weaker conditions, rent prices rose faster than nationwide abd vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate	
2024 Q3	213,593	159,529	3.8%	\$5	3.0%	
2023 Q3	244,915	692,239	6.2%	\$5	3.2%	
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Market Cap Rate	Total Sales Volume	
2024 Q3	75,406,532	4,800	4,800	11.9%	\$7.59M	
2023 Q3	75,401,732	0	249,515	10.9%	\$58.97M	

rces: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoSta

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