### Demographics and Economy

### Demographics

0.5%	43.6%	4.5%	Net Migration <b>1,287</b> (2023)
population growth (2023) U.S.: 0.5%	(2023) U.S.: 34.7%	(2023) U.S.: 1.0%	1,422

#### Economy

7.6%  GDP growth (2023)  U.S.: 6.6%	12-month job creation (October 2024)	2.0%  1-year job growth (October 2024)  U.S.: 1.4%	13.5%  1-year wage growth (October 2024) U.S.: 3.7%
\$48,330 Average wage per year (October 2024) U.S.: \$63,100	unemployment rate (October 2024) U.S.: 4.7%	share of workers teleworking (2023)	International Migration 698 (2023) 903 (2022)

# Commercial Real Estate by Sector

**Demand** for office space is **stronger than nationwide** as this area has a faster absorption of office space. As a result, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Mo	Market Rent Growth 12 Mo	Market Rent/SF	Vacancy Rate
2024 Q3	-4,052	-6,490	1.6%	\$25	2.8%
2023 Q3	-1,977	8,825	3.0%	\$24	2.2%

	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Total Sales Volume	Market Cap Rate
2024 Q3	4,585,026	449	20,449	\$0.00M	11.8%
2023 Q3	4,564,577	0	52,163	\$0.00M	10.9%

### 2. Multifamily

**Demand** for multifamily space is **weaker than nationwide** as this area has a slower absorption of multifamily space. Despite weaker conditions, rent prices rose faster than nationwide and vacancy rate is lower in this

	Absorption Units	Absorption Units 12 Months	Market Asking Rent Growth 12 Months	Market Asking Rent/Unit	Market Effective Rent/Unit	Vacancy Rate
2024 Q3	90	60	6.2%	\$1,119	\$1,114	3.1%
2023 Q3	-49	-14	4.8%	\$1,053	\$1,050	2.7%
	Inventory Ur	nits Net D	elivered Units	Net Delivered Un	its 12 Mo Ma	rket Cap Rate
2024 Q3	11,899		65	113		8.6%
2023 Q3	11,786		0	40		8.4%

## 3. Retail

**Demand** for retail space is **weaker than nationwide** as this area has a slower absorption of retail space. Despite weaker conditions, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	-15,279	-43,203	2.5%	\$17	3.4%
2023 Q3	10,457	-60,269	2.9%	\$17	2.8%
	Inventory SF	Market Cap	Rate Total Sa	les Volume	Transaction Sale Price/SF
2024 Q3	9,745,420	8.4%	\$12.95M		\$172
2023 Q3	9,724,519	8.3%	\$2.09M		\$535

**Demand** for industrial space is **weaker than nationwide** as this area has a slower absorption of industrial space. As a result, rents rose slower than nationwide. However, vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	20,178	-13,561	2.7%	\$9	1.0%
2023 Q3	20,530	363,640	5.4%	\$8	0.8%
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Market Cap Rate	Total Sales Volume
2024 Q3	6,510,636	0	0	10.0%	\$0.00M
2023 O3	6.510.636	15.448	363.052	9.3%	\$0.00M

ources: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoStar



\$18.68M 9.7%

### Demographics and Economy

### Demographics

0.5%	34.1%	-2.3%	Net Migration <b>6,799</b> (2023)
population growth (2023) U.S.: 0.5%	share of renters (2023) <b>U.S.: 34.7</b> %	renter household formation (2023) <b>U.S.: 1.0</b> %	3,390 (2022)

#### Economy

	7.5% GDP growth (2023) U.S.: 6.6%	17,000 12-month job creation (October 2024)	1.5%  1-year job growth (October 2024)  U.S.: 1.4%	4.9%  1-year wage growth (October 2024)  U.S.: 3.7%
	\$56,840	3.6%	15.7%	International Migration 3,613
Av	rerage wage per year (October 2024) U.S.: \$63,100	unemployment rate (October 2024) U.S.: 4.1%	share of workers teleworking (2023) U.S.: 13.8%	(2023) <b>4,726</b> (2022)

## Commercial Real Estate by Sector

**Demand** for office space is **weaker than nationwide** as this area has a slower absorption of office space. Despite weak conditions, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Mo	Market Rent Growth 12 Mo	Market Rent/SF	Vacancy Rate
2024 Q3	347,928	-531,458	1.3%	\$23	11.8%
2023 Q3	49,315	-1,621,935	2.3%	\$23	11.3%
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Total Sales Volume	Market Cap Rate
2024 Q3	129,574,079	40,050	101,875	\$14.98M	10.6%

## 2. Multifamily

2023 O3

129.472.204

**Demand** for multifamily space is **weaker than nationwide** as this area has a slower absorption of multifamily space. Despite weaker conditions, rent prices rose faster than nationwide and vacancy rate is lower in this

27,911 137,033

	Absorption Units	Absorption Units 12 Months	Market Asking Rent Growth 12 Months	Market Asking Rent/Unit	Market Effective Rent/Unit	Vacancy Rate
2024 Q3	1,512	4,572	3.4%	\$1,329	\$1,320	7.6%
2023 Q3	977	2,358	3.3%	\$1,286	\$1,276	8.1%
	Inventory Un	nits Net D	Delivered Units	Net Delivered Un	its 12 Mo Ma	rket Cap Rate
2024 Q3	178,563		1,018	3,953		6.5%
2023 Q3	174,610		2,310	5,305		6.3%

## 3. Retail

**Demand** for retail space is **stronger than nationwide** as this area has a faster absorption of retail space. As a result, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/Si	Vacancy Rate
2024 Q3	229,332	1,133,225	4.1%	\$18	3.8%
2023 Q3	-58,948	632,825	4.4%	\$18	4.3%
	Inventory SF	Market Cap	Rate Total Sa	les Volume	Transaction Sale Price/SF
2024 Q3	134,149,311	7.4%	\$10	1.34M	\$182

**Demand** for industrial space is **stronger than nationwide** as this area has a faster absorption of industrial space. As a result, rent prices rose faster than nationwide abd vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	1,862,484	2,980,149	6.0%	\$7	5.5%
2023 Q3	1,794,745	11,631,995	6.2%	\$7	4.2%
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Market Cap Rate	Total Sales Volume
2024 Q3	366,482,748	2,589,377	8,099,211	9.5%	\$14.69M
2023 O3	358.337.929	3.185.814	14.203.251	9.0%	\$42.70M

ources: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoStar



### Demographics and Economy

### Demographics

1.3%	36.6%	0.3%	Net Migration <b>3,851</b> (2023)
population growth	share of renters	renter household formation	<b>5,627</b>
(2023)	(2023)	(2023)	
<b>U.S.: 0.5</b> %	<b>U.S.: 34.7</b> %	<b>U.S.: 1.0%</b>	

#### Economy

7.5%  GDP growth (2023)	1,600 12-month job creation (October 2024)	0.7%	-12.5%
U.S.: 6.6%	(October 2024)	U.S.: 1.4%	(October 2024) U.S.: 3.7%
\$45,750	3.4%	10.0%	International Migration 459
Average wage per y	ear unemployment rate	share of workers teleworking	(2023)
(October 2024) U.S.: \$63,100	(October 2024) U.S.: 4.1%	(2023) <b>U.S.: 13.8%</b>	<b>598</b> (2022)

# Commercial Real Estate by Sector

**Demand** for office space is **stronger than nationwide** as this area has a faster absorption of office space. As a result, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Mo	Market Rent Growth 12 Mo	Market Rent/SF	Vacancy Rate
2024 Q3	14,331	-24,975	2.0%	\$20	4.4%
2023 Q3	38,698	25,322	3.9%	\$20	4.1%

	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Total Sales Volume	Market Cap Rate
2024 Q3	15,257,361	0	20,000	\$0.00M	11.9%
2023 Q3	15,237,361	3,200	36,200	\$0.00M	11.0%

### 2. Multifamily

**Demand** for multifamily space is **weaker than nationwide** as this area has a slower absorption of multifamily space. Despite weaker conditions, rent prices rose faster than nationwide and vacancy rate is lower in this

Ab	Absorption Units	Absorption Units 12 Months	Market Asking Rent Growth 12 Months	Market Asking Rent/Unit	Market Effective Rent/Unit	Vacancy Rate
23	202.0	546.0	3.5%	\$962	\$956	4.9%
23	77.0	458.0	4.1%	\$930	\$926	4.7%
	Inventory U	nits Net	Delivered Units	Net Delivered Ur	its 12 Mo M	arket Cap Rate
23	25,945		262	631		7.8%
23	25,314		96	791		7.7%
23	25,314		96	791		7.7%

## 3. Retail

**Demand** for retail space is **stronger than nationwide** as this area has a faster absorption of retail space. Despite strong conditions, rent prices rose slower than nationwide. However, vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/Si	Vacancy Rate
2024 Q3	2,183	468,928	2.0%	\$13	2.2%
2023 Q3	24,154	96,760	2.7%	\$13	3.2%
	Inventory SF	Market Cap	Rate Total Sa	les Volume	Transaction Sale Price/SF
2024 Q3	33,382,397	8.5%	\$4	.32M	\$292

**Demand** for industrial space is **weaker than nationwide** as this area has a slower absorption of industrial space. Despite weaker conditions, rent prices rose faster than nationwide abd vacancy rate is lower in this

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	75,462	105,532	3.7%	\$7	1.5%
2023 Q3	152,395	434,369	6.5%	\$7	1.2%
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Market Cap Rate	Total Sales Volume
2024 Q3	47,734,530	15,300	231,280	10.3%	\$0.49M
2023 Q3	47,503,250	254,250	367,951	9.8%	\$1.55M

ources: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoStar



### Demographics and Economy

### Demographics

-0.2%	29.4%	-2.5%	Net Migration -1,747
population growth	share of renters	renter household formation	(2023)
(2023) U.S.: 0.5%	(2023) <b>U.S.: 34.7</b> %	(2023) <b>U.S.: 1.0%</b>	-8,439 (2022)

#### Economy

	7.1% GDP growth (2023) U.S.: 6.6%	25,600 12-month job creation (October 2024)	1.8% 1-year job growth (October 2024) U.S.: 1.4%	2.2%  1-year wage growth (October 2024)  U.S.: 3.7%
	\$64,800	3.9% unemployment rate	13.9%	International Migration <b>3,856</b> (2023)
AV	(October 2024) U.S.: \$63,100	(October 2024) U.S.: 4.1%	(2023) U.S.: 13.8%	<b>4,807</b> (2022)

## Commercial Real Estate by Sector

**Demand** for office space is **stronger than nationwide** as this area has a faster absorption of office space. As a result, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Mo	Market Rent Growth 12 Mo	Market Rent/SF	Vacancy Rate
2024 Q3	134,973	506,492	1.2%	\$22	10.4%
2023 Q3	427,390	-52,919	3.1%	\$22	11.0%
	Inventory SF	Net Delivered SF	Net Delivered SF 12	Total Sales Volume	Market Cap Rate

	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Total Sales Volume	Market Cap Rate
2024 Q3	147,434,151	4,100	-383,172	\$39.39M	11.4%
2023 Q3	147,804,907	602,507	889,799	\$48.54M	10.4%

### 2. Multifamily

**Demand** for multifamily space is **weaker than nationwide** as this area has a slower absorption of multifamily space. Despite weaker conditions, rent prices rose faster than nationwide. However, vacancy rate is higher in this area.

	Absorption Units	Absorption Units 12 Months	Market Asking Rent Growth 12 Months	Market Asking Rent/Unit	Market Effective Rent/Unit	Vacancy Rate
2024 Q3	790	2,944	2.1%	\$1,258	\$1,244	9.7%
2023 Q3	646	1,545	2.6%	\$1,231	\$1,222	9.7%
	Inventory Un	nits Net D	Delivered Units	Net Delivered Un	its 12 Mo Ma	arket Cap Rate
2024 Q3	149,194		1,093	3,251		7.2%
2023 Q3	145,943		1,113	3,324		7.0%

## 3. Retail

**Demand** for retail space is **stronger than nationwide** as this area has a faster absorption of retail space. As a result, rent prices rose faster than nationwide. However, vacancy rate is higher in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate	
2024 Q3	62,320	1,254,969	3.7%	\$18	4.3%	
2023 Q3	233,542	1,254,266	5.3%	\$17	4.5%	
	Inventory SF	Market Cap	Rate Total Sa	iles Volume	Transaction Sale Price/SF	
2024 Q3	178,578,252	8.3%	\$11	6.52M	\$142	
2023 Q3	177,819,923	8.3%	\$4	5.76M	\$96	

**Demand** for industrial space is **stronger than nationwide** as this area has a faster absorption of industrial space. Despite strong conditions, rent prices rose slower than nationwide. However, vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	2,217,523	2,245,073	2.7%	\$7	4.1%
2023 Q3	488,747	2,590,966	5.0%	\$7	4.3%
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Market Cap Rate	Total Sales Volume
2024 Q3	342,424,894	58,700	1,607,338	8.9%	\$28.21M
2023 Q3	340.817.556	699.910	6.240.920	8.2%	\$56.43M

ources: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoStar

