Demographics

-0.4%	34.3%	7.5%	Net Migration -821 (2023)
population growth (2023) U.S.: 0.5%	share of renters (2023) U.S.: 34.7 %	renter household formation (2023) U.S.: 1.0 %	-382 (2022)

Economy

4.4% GDP growth (2023) U.S.: 6.6%	12-month job creation (October 2024)	1-year job growth (October 2024) U.S.: 1.4%	-2.8% 1-year wage growth (October 2024) U.S.: 3.7%
\$46,940 Average wage per year (October 2024) U.S.: \$63,100	unemployment rate (October 2024) U.S.: 4.1%	share of workers teleworking (2023) U.S.: 13.8%	International Migration 605 (2023) 481 (2022)

Commercial Real Estate by Sector

Demand for office space is **stronger than nationwide** as this area has a faster absorption of office space. As a result, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Mo	Market Rent Growth 12 Mo	Market Rent/SF	Vacancy Rate
2024 Q3	1,323	30,110	1.8%	\$15	1.5%
2023 Q3	2,476	18,002	2.8%	\$15	1.9%

	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Total Sales Volume	Market Cap Rate
2024 Q3	7,723,012	0	0	\$3.18M	12.9%
2023 Q3	7,723,012	0	0	\$0.69M	11.8%

2. Multifamily

Demand for multifamily space is **weaker than nationwide** as this area has a slower absorption of multifamily space. Despite weaker conditions, rent prices rose faster than nationwide and vacancy rate is lower in this

	Absorption Units	Absorption Units 12 Months	Market Asking Rent Growth 12 Months	Market Asking Rent/Unit	Market Effective Rent/Unit	Vacancy Rate
2024 Q3	39	30	2.3%	\$1,153	\$1,147	3.8%
2023 Q3	-20	-65	6.4%	\$1,127	\$1,123	3.5%
	Inventory Ur	nits Net D	Delivered Units	Net Delivered Un	its 12 Mo Mai	rket Cap Rate
2024 Q3	9,797		0	62		8.3%
2023 Q3	9,735		0	12		8.1%

3. Retail

Demand for retail space is **stronger than nationwide** as this area has a faster absorption of retail space. Despite strong conditions, rent prices rose slower than nationwide and vacancy rate is higher in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate		
2024 Q3	24,378	78,752	1.8%	\$16	5.7%		
2023 Q3	48,645	97,958	2.9%	\$15	6.5%		
	Inventory SF	Market Cap	Rate Total Sa	les Volume	Transaction Sale Price/SF		
2024 Q3	9,961,085	7.9%	\$4	i.10M	\$67		
2023 O3	9.961.085		\$11.22M		7.8% \$11.22M \$7		

Demand for industrial space is **weaker than nationwide** as this area has a slower absorption of industrial space. As a result, rents rose slower than nationwide. However, vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	-13,890	26,205	3.1%	\$7	5.0%
2023 Q3	-2,390	864,162	5.9%	\$7	4.7%
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Market Cap Rate	Total Sales Volume
2024 Q3	14,655,136	0	70,000	10.5%	\$0.00M
2023 O3	14.585.136	0	895.619	9.8%	\$2.09M

iources: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoStar



Demographics

6.2%	45.1%	5.2%	Net Migration -1,000
population growth (2023) U.S.: 0.5%	share of renters (2023) U.S.: 34.7 %	renter household formation (2023) U.S.: 1.0%	(2023) -1,147

Economy

-			
7.4%	2,100	1.7%	-5.9%
GDP growth (2023) U.S.: 6.6 %	12-month job creation (October 2024)	1-year job growth (October 2024) U.S.: 1.4%	1-year wage growth (October 2024) U.S.: 3.7%
\$47,560	4.4%	10.8%	International Migration 2,178 (2023)
Average wage per year (October 2024) U.S.: \$63,100	unemployment rate (October 2024) U.S.: 4.1%	share of workers teleworking (2023) U.S.: 13.8 %	1,820 (2022)

Commercial Real Estate by Sector

Demand for office space is **weaker than nationwide** as this area has a slower absorption of office space. Despite weak conditions, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Mo	Market Rent Growth 12 Mo	Market Rent/SF	Vacancy Rate
2024 Q3	-4,501	-121,348	1.9%	\$22	6.4%
2023 Q3	16,194	162,214	2.5%	\$22	4.3%

	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Total Sales Volume	Market Cap Rate
2024 Q3	5,732,082	0	0	\$0.41M	12.5%
2023 Q3	5,732,082	0	0	\$0.45M	11.4%

2. Multifamily

Demand for multifamily space is **weaker than nationwide** as this area has a slower absorption of multifamily space. Despite weaker conditions, rent prices rose faster than nationwide and vacancy rate is lower in this

	Absorption Units	Absorption Units 12 Months	Market Asking Rent Growth 12 Months	Market Asking Rent/Unit	Market Effective Rent/Unit	Vacancy Rate
2024 Q3	93	96	5.2%	\$1,094	\$1,090	6.3%
2023 Q3	137	7	3.9%	\$1,040	\$1,035	6.1%
	Inventory Ur	nits Net D	Delivered Units	Net Delivered Un	its 12 Mo Ma	arket Cap Rate
2024 Q3	16,525		107	135		7.6%
2023 Q3	16,390		122	188		7.4%

3. Retail

Demand for retail space is **stronger than nationwide** as this area has a faster absorption of retail space. Despite strong conditions, rent prices rose slower than nationwide. However, vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	-28,160	114,374	2.0%	\$16	2.9%
2023 Q3	1,013	49,342	3.0%	\$16	3.6%
	Inventory SF	Market Cap	Rate Total Sa	les Volume	Transaction Sale Price/SF
2024 Q3	14,120,468	7.9%	\$12	2.39M	\$155
2023 O3	14.104.728	8.0%		9.32M	\$128

Demand for industrial space is **weaker than nationwide** as this area has a slower absorption of industrial space. Despite weaker conditions, rent prices rose faster than nationwide abd vacancy rate is lower in this

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	82,147	-405,889	3.3%	\$7	5.4%
2023 Q3	16,435	-124,199	6.6%	\$6	2.6%
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Market Cap Rate	Total Sales Volume
2024 Q3	14,759,854	0	10,000	10.8%	\$3.81M
2023 O3	14.749.854	0	0	10.1%	\$0.48M

ources: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoStar



Demographics

-1.9%	34.2%	-0.8%	Net Migration -36,706
population growth	share of renters	renter household formation	(2023)
(2023) U.S.: 0.5 %	(2023) U.S.: 34.7%	(2023) U.S.: 1.0%	-91,004

Economy

5.9%	7,200	0.2%	0.6%
GDP growth (2023) U.S.: 6.6%	12-month job creation (October 2024)	1-year job growth (October 2024) U.S.: 1.4%	1-year wage growth (October 2024) U.S.: 3.7%
\$61,050	5.6%	15.5%	International Migration 34,604 (2023)
Average wage per year (October 2024) U.S.: \$63,100	unemployment rate (October 2024) U.S.: 4.1%	share of workers teleworking (2023) U.S.: 13.8 %	26,634 (2022)

Commercial Real Estate by Sector

Demand for office space is **weaker than nationwide** as this area has a slower absorption of office space. Despite weak conditions, rent prices rose faster than nationwide. However, vacancy rate is higher in this

	Net Absorption SF	Net Absorption SF 12 Mo	Market Rent Growth 12 Mo	Market Rent/SF	Vacancy Rate
2024 Q3	-196,885	-2,497,870	1.3%	\$31	16.3%
2023 Q3	-2,156,088	-7,849,026	0.6%	\$30	16.1%
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Total Sales Volume	Market Cap Rate
2024 Q3	512,560,279	86,216	-2,183,584	\$338.95M	10.0%
2023 Q3	514,743,863	-1,229,953	-703,683	\$269.81M	9.1%

2. Multifamily

Demand for multifamily space is **weaker than nationwide** as this area has a slower absorption of multifamily space. Despite weaker conditions, rent prices rose faster than nationwide and vacancy rate is lower in this

	Absorption Units	Absorption Units 12 Months	Market Asking Rent Growth 12 Months	Market Asking Rent/Unit	Market Effective Rent/Unit	Vacancy Rate
2024 Q3	3,022	10,499	2.5%	\$1,797	\$1,784	5.3%
2023 Q3	1,748	7,473	3.2%	\$1,754	\$1,741	5.5%
	Inventory Ur	nits Net D	Delivered Units	Net Delivered Un	its 12 Mo Ma	rket Cap Rate
2024 Q3	569,587		1,373	9,902		6.8%
2023 Q3	559,685		1,567	9,287		6.6%

3. Retail

Demand for retail space is **stronger than nationwide** as this area has a faster absorption of retail space. Despite strong conditions, rent prices rose slower than nationwide and vacancy rate is higher in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate	
2024 Q3	996,552	1,822,048	1.4%	\$22	4.7%	
2023 Q3	742,834	4,988,520	2.5%	\$21	5.0%	
	Inventory SF	Market Cap	Rate Total Sa	les Volume	Transaction Sale Price/SF	
2024 Q3	592,122,811	7.7%	\$79	97.71M	\$167	
2023 O3			\$471.56M			

Demand for industrial space is **weaker than nationwide** as this area has a slower absorption of industrial space. Despite weaker conditions, rent prices rose faster than nationwide abd vacancy rate is lower in this

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	3,141,990	6,586,788	4.0%	\$10	5.3%
2023 Q3	6,159,807	26,658,286	7.5%	\$9	4.4%
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Market Cap Rate	Total Sales Volume
2024 Q3	1,412,677,713	2,441,240	20,160,579	8.4%	\$959.99M
2023 O3	1 392 517 134	11 333 562	29 145 395	7.8%	\$820.30M

ources: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoStar



Demographics

-0.9%	29.8%	17.6%	Net Migration -545 (2023)
(2023)	(2023)	(2023)	-977
U.S.: 0.5%	U.S.: 34.7%	U.S.: 1.0%	

Economy

\$46,510 6.3% 9.2% International Migration 170 Average wage per year (October 2024) unemployment rate (October 2024) share of workers teleworking (2023) [2023]	7.9% GDP growth (2023) U.S.: 6.6%	12-month job creation (October 2024)	1.1% 1-year job growth (October 2024) U.S.: 1.4%	2.3% 1-year wage growth (October 2024) U.S.: 3.7%
U.S.: \$63.100 U.S.: 4.1% U.S.: 13.8%	Average wage per year (October 2024)	unemployment rate (October 2024)	share of workers teleworking (2023)	170

Commercial Real Estate by Sector

Demand for office space is **stronger than nationwide** as this area has a faster absorption of office space. As a result, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Mo	Market Rent Growth 12 Mo	Market Rent/SF	Vacancy Rate
2024 Q3	21,605	13,859	1.8%	\$20	3.8%
2023 Q3	3,040	-19,557	2.9%	\$19	4.2%
	Inventory SF	Net Delivered SF	Net Delivered SF 12	Total Sales Volume	Market Cap Rate

3.365.284 0 0 \$0.21M 2024 03 12.7% 3,365,284 0 0 \$0.25M 11.7% 2023 03

2. Multifamily

Demand for multifamily space is **weaker than nationwide** as this area has a slower absorption of multifamily space. Despite weaker conditions, rent prices rose faster than nationwide and vacancy rate is lower in this

	Absorption Units	Absorption Units 12 Months	Market Asking Rent Growth 12 Months	Market Asking Rent/Unit	Market Effective Rent/Unit	Vacancy Rate
2024 Q3	3.0	4.0	6.5%	\$749	\$744	6.7%
2023 Q3	-9.0	-13.0	9.7%	\$703	\$700	6.8%
	Inventory Un	its Net D	elivered Units	Net Delivered Un	its 12 Mo Ma	rket Cap Rate
2024 Q3	3,496		0	0		8.6%
2023 Q3	3,496		0	11		8.5%

3. Retail

Demand for retail space is **stronger than nationwide** as this area has a faster absorption of retail space. Despite strong conditions, rent prices rose slower than nationwide and vacancy rate is higher in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	-61,602	208,611	2.2%	\$14	9.9%
2023 Q3	-27,800	38,667	2.5%	\$14	12.4%
	Inventory SF	Market Cap	Rate Total Sa	les Volume	Transaction Sale Price/SF
2024 Q3	6,940,274	8.4%	\$0).54M	\$75
2023 Q3	6,902,555	8.2%	\$0).89M	\$57

Demand for industrial space is **weaker than nationwide** as this area has a slower absorption of industrial space. Despite weaker conditions, rent prices rose faster than nationwide. However, vacancy rate is higher in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate	
2024 Q3	91,640	-246,921	4.2%	\$6	10.9%	
2023 Q3	-319,904	-362,517	7.1%	\$5	8.9%	
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Market Cap Rate	Total Sales Volume	
2024 Q3	12,691,111	0	0	11.0%	\$6.68M	
2023 O3	12.691.111	0	340.021	10.4%	\$0.74M	

iources: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoStar



Demographics

-0.1%	27.5%	-0.1%	Net Migration 46
population growth	share of renters	renter household formation	-388
(2023)	(2023)	(2023)	
U.S.: 0.5%	U.S.: 34.7%	U.S.: 1.0%	

Economy

_			
3.0%	100	0.2%	6.0%
GDP growth (2023) U.S.: 6.6%	12-month job creation (October 2024)	1-year job growth (October 2024) U.S.: 1.4%	1-year wage growth (October 2024) U.S.: 3.7%
\$56,990	6.2%	10.0%	International Migration
Average wage per year (October 2024) U.S.: \$63,100	unemployment rate (October 2024) U.S.: 4.1%	share of workers teleworking (2023) U.S.: 13.8%	(2023) 105 (2022)

Commercial Real Estate by Sector

Demand for office space is **weaker than nationwide** as this area has a slower absorption of office space. Despite weak conditions, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Mo	Market Rent Growth 12 Mo	Market Rent/SF	Vacancy Rate
2024 Q3	11,821	-13,120	1.7%	\$19	12.2%
2023 Q3	-9,278	34,874	2.4%	\$18	11.6%
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Total Sales Volume	Market Cap Rate
2024 07	2.096.035	0	0	\$0.76M	13.5%

2. Multifamily

2023 O3

2,096,035

Demand for multifamily space is **weaker than nationwide** as this area has a slower absorption of multifamily space. Despite weaker conditions, rent prices rose faster than nationwide and vacancy rate is lower in this

0

\$0.03M

12.3%

0

	Absorption Units	Absorption Units 12 Months	Market Asking Rent Growth 12 Months	Market Asking Rent/Unit	Market Effective Rent/Unit	Vacancy Rate
2024 Q3	1.0	3.0	1.3%	\$923	\$918	3.0%
2023 Q3	-1.0	-5.0	2.9%	\$911	\$906	3.2%
	Inventory Un	nits Net D	elivered Units	Net Delivered Un	its 12 Mo Ma	arket Cap Rate
2024 Q3	1,579		0	0		8.8%
2023 Q3	1,579		0	0		8.7%

3. Retail

Demand for retail space is **weaker than nationwide** as this area has a slower absorption of retail space. As a result, rents rose slower than nationwide and vacancy rate is higher in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	-23,822	-8,967	2.1%	\$16	7.8%
2023 Q3	-29,983	35,701	3.0%	\$16	7.6%
	Inventory SF	Market Cap	Rate Total Sa	les Volume	Transaction Sale Price/SF
2024 Q3	7,341,341	9.2%	\$5	i.93M	\$225
2023 Q3	7,337,215	8.8%	\$3	5.58M	\$291

Demand for industrial space is **weaker than nationwide** as this area has a slower absorption of industrial space. Despite weaker conditions, rent prices rose faster than nationwide. However, vacancy rate is higher in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	-480	-2,321,004	5.2%	\$6	11.6%
2023 Q3	-241,232	1,275,631	7.2%	\$6	4.7%
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Market Cap Rate	Total Sales Volume
2024 Q3	12,069,409	0	-1,557,498	10.9%	\$3.45M
2023 Q3	13,626,907	0	0	10.1%	\$3.20M

ources: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoStar



Demographics

-8.8%	26.4%	0.8%	Net Migration -33
population growth	share of renters	renter household formation	(2023)
(2023) U.S.: 0.5 %	(2023) U.S.: 34.7 %	(2023) U.S.: 1.0 %	-1,702

Economy

5.7%	-1,700	-1.0%	4.4%
GDP growth (2023) U.S.: 6.6%	12-month job creation (October 2024)	1-year job growth (October 2024) U.S.: 1.4%	1-year wage growth (October 2024) U.S.: 3.7%
\$54,810	5.5%	10.2%	International Migration 679
Average wage per year (October 2024) U.S.: \$63,100	unemployment rate (October 2024) U.S.: 4.1%	share of workers teleworking (2023) U.S.: 13.8%	(2023) 557 (2022)

Commercial Real Estate by Sector

Demand for office space is **stronger than nationwide** as this area has a faster absorption of office space. As a result, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Mo	Market Rent Growth 12 Mo	Market Rent/SF	Vacancy Rate
2024 Q3	38,513	114,989	1.9%	\$19	4.5%
2023 Q3	34,590	136,780	2.7%	\$18	5.4%
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Total Sales Volume	Market Cap Rate
2027.07	12 555 777	0	0	¢E / OM	12.0%

2. Multifamily

2023 O3

12,555,743

Demand for multifamily space is **weaker than nationwide** as this area has a slower absorption of multifamily space. Despite weaker conditions, rent prices rose faster than nationwide and vacancy rate is lower in this

0

\$3.44M

11.9%

0

	Absorption Units	Absorption Units 12 Months	Market Asking Rent Growth 12 Months	Market Asking Rent/Unit	Market Effective Rent/Unit	Vacancy Rate
2024 Q3	21	149	2.8%	\$1,025	\$1,021	4.3%
2023 Q3	8	88	7.4%	\$997	\$992	4.8%
	Inventory Ur	nits Net D	Delivered Units	Net Delivered Un	its 12 Mo M	arket Cap Rate
2024 Q3	12,524		0	90		8.3%
2023 Q3	12,434		36	123		8.2%

3. Retail

Demand for retail space is **weaker than nationwide** as this area has a slower absorption of retail space. As a result, rents rose slower than nationwide and vacancy rate is higher in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	-74,495	-87,229	1.9%	\$14	4.1%
2023 Q3	-15,774	160,490	2.5%	\$14	3.7%
	Inventory SF	Market Cap	Rate Total Sa	les Volume	Transaction Sale Price/SF
2024 Q3	27,879,313	9.6%	\$2	8.71M	\$112
2023 Q3	27,848,173	9.3%	\$2	2.70M	\$109

Demand for industrial space is **weaker than nationwide** as this area has a slower absorption of industrial space. As a result, rents rose slower than nationwide. However, vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	92,422	6,531	3.0%	\$6	1.2%
2023 Q3	77,284	294,736	6.0%	\$6	1.2%
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Market Cap Rate	Total Sales Volume
2024 Q3	43,211,307	0	4,000	11.2%	\$3.30M
2023 O3	43.207.307	80.540	80.540	10.5%	\$5.07M

ources: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoStar



Demographics

-0.4%	32.5%	10.1%	Net Migration -423 (2023)
population growth (2023) U.S.: 0.5%	share of renters (2023) U.S.: 34.7 %	renter household formation (2023) U.S.: 1.0 %	-1,504 (2022)

Economy

6.1%	1,100	0.8%	7.9%
GDP growth (2023) U.S.: 6.6 %	12-month job creation (October 2024)	1-year job growth (October 2024) U.S.: 1.4%	1-year wage growth (October 2024) U.S.: 3.7%
\$60,040	6.1%	9.8%	International Migration 607 (2023)
Average wage per year (October 2024) U.S.: \$63,100	unemployment rate (October 2024) U.S.: 4.1%	share of workers teleworking (2023) U.S.: 13.8%	465 (2022)

Commercial Real Estate by Sector

Demand for office space is **weaker than nationwide** as this area has a slower absorption of office space. Despite weak conditions, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Mo	Market Rent Growth 12 Mo	Market Rent/SF	Vacancy Rate
2024 Q3	10,395	-227,813	1.6%	\$18	9.2%
2023 Q3	-6,855	-100,999	2.8%	\$18	7.3%

	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Total Sales Volume	Market Cap Rate
2024 Q3	9,154,591	-62,050	-62,050	\$6.05M	13.6%
2023 Q3	9,216,641	0	10,000	\$2.17M	12.5%

2. Multifamily

Demand for multifamily space is **weaker than nationwide** as this area has a slower absorption of multifamily space. Despite weaker conditions, rent prices rose faster than nationwide and vacancy rate is lower in this

	Absorption Units	Absorption Units 12 Months	Market Asking Rent Growth 12 Months	Market Asking Rent/Unit	Market Effective Rent/Unit	Vacancy Rate
2024 Q3	-3	62	5.3%	\$1,080	\$1,076	4.0%
2023 Q3	23	15	7.9%	\$1,025	\$1,021	4.7%
	Inventory Ur	nits Net D	Delivered Units	Net Delivered Un	its 12 Mo Ma	arket Cap Rate
2024 Q3	8,971		0	0		8.1%
2023 Q3	8,971		60	93		7.8%

3. Retail

Demand for retail space is **weaker than nationwide** as this area has a slower absorption of retail space. As a result, rents rose slower than nationwide and vacancy rate is higher in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	-42,746	1,143	2.2%	\$14	5.6%
2023 Q3	11,897	536,328	3.0%	\$14	5.5%
	Inventory SF	Market Cap	Rate Total Sa	les Volume T	ransaction Sale Price/SF
2024 Q3	23,978,114	9.0%	\$12	2.01M	\$125
2023 Q3	23,961,244	8.9%	\$7	.90M	\$64

Demand for industrial space is **stronger than nationwide** as this area has a faster absorption of industrial space. As a result, rent prices rose faster than nationwide. However, vacancy rate is higher in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate	
2024 Q3	159,199	1,127,752	3.5%	\$6	6.7%	
2023 Q3	-189,358	-424,152	6.5%	\$5	6.1%	
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Market Cap Rate	Total Sales Volume	
2024 Q3	50,816,640	0	1,500,165	11.8%	\$21.49M	
2023 O3	49.316.475	26.888	26.888	11.1%	\$49.84M	

ources: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoStar



Demographics

-0.2%	29.2%	15.5%	Net Migration -521
population growth	share of renters	renter household formation	(2023)
(2023) U.S.: 0.5%	(2023) U.S.: 34.7%	(2023) U.S.: 1.0%	-934

Economy

-			
4.4%	1,800	1.7%	-1.2%
GDP growth (2023) U.S.: 6.6 %	12-month job creation (October 2024)	1-year job growth (October 2024) U.S.: 1.4%	1-year wage growth (October 2024) U.S.: 3.7%
\$50,130	4.7%	12.2%	International Migration 321 (2023)
Average wage per year (October 2024) U.S.: \$63,100	unemployment rate (October 2024) U.S.: 4.1%	share of workers teleworking (2023) U.S.: 13.8%	257 (2022)

Commercial Real Estate by Sector

Demand for office space is **weaker than nationwide** as this area has a slower absorption of office space. Despite weak conditions, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Mo	Market Rent Growth 12 Mo	Market Rent/SF	Vacancy Rate
2024 Q3	-46,495	-47,353	1.7%	\$17	2.9%
2023 Q3	-6,602	183,920	2.9%	\$16	2.5%
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Total Sales Volume	Market Cap Rate

12.047.446 \$1.58M 2024 03 0 0 13.3% 12,047,446 0 0 \$0.39M 12.2% 2023 03

2. Multifamily

Demand for multifamily space is **weaker than nationwide** as this area has a slower absorption of multifamily space. Despite weaker conditions, rent prices rose faster than nationwide. However, vacancy rate is higher in this area.

	Absorption Units	Absorption Units 12 Months	Market Asking Rent Growth 12 Months	Market Asking Rent/Unit	Market Effective Rent/Unit	Vacancy Rate
2024 Q3	10	27	6.2%	\$982	\$978	9.2%
2023 Q3	-28	50	7.8%	\$925	\$922	9.6%
	Inventory Ur	nits Net D	elivered Units	Net Delivered Un	its 12 Mo Ma	rket Cap Rate
2024 Q3	7,924		0	0		8.4%
2023 Q3	7,924		0	84		8.1%

3. Retail

Demand for retail space is **stronger than nationwide** as this area has a faster absorption of retail space. Despite strong conditions, rent prices rose slower than nationwide. However, vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate	
2024 Q3	24,579	107,583	2.0%	\$14	2.4%	
2023 Q3	-4,560	-12,332	2.8%	\$14	2.9%	
	Inventory SF	Market Cap	Rate Total Sa	iles Volume	Transaction Sale Price/SF	
2024 Q3	13,648,963	8.7%	\$12	2.02M	\$110	

Demand for industrial space is **weaker than nationwide** as this area has a slower absorption of industrial space. As a result, rents rose slower than nationwide. However, vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	-30,450	-3,978	3.0%	\$8	1.5%
2023 Q3	-46,940	-12,322	5.9%	\$7	1.4%
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Market Cap Rate	Total Sales Volume
2024 Q3	7,087,128	0	0	11.4%	\$0.00M
2023 O3					

ources: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoStar

