Demographics

1.5%	25.0%	-7.4%	Net Migration 13,280 (2023)
population growth	share of renters	renter household formation	32,136 (2022)
(2023)	(2023)	(2023)	
U.S.: 0.5 %	U.S.: 34.7 %	U.S.: 1.0%	

Economy

9.5% GDP growth (2023) U.S.: 6.6%	2,800 12-month job creation (October 2024)	0.9% 1-year job growth (October 2024) U.S.: 1.4%	-5.6% 1-year wage growth (October 2024) U.S.: 3.7%
\$47,670 Average wage per year (October 2024) U.S.: \$63,100	unemployment rate (October 2024) U.S.: 4.1%	17.1% share of workers teleworking (2023) U.S.: 13.8%	International Migration 4,906 (2023) 3,220 (2022)

Commercial Real Estate by Sector

Demand for office space is **weaker than nationwide** as this area has a slower absorption of office space. Despite weak conditions, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Mo	Market Rent Growth 12 Mo	Market Rent/SF	Vacancy Rate
2024 Q3	150,074	-167,287	7.2%	\$27	5.0%
2023 Q3	7,823	300,301	12.1%	\$25	4.2%

	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Total Sales Volume	Market Cap Rate
2024 Q3	22,074,955	13,200	13,200	\$56.01M	8.7%
2023 Q3	22,061,755	-1,900	161,147	\$19.51M	8.4%

2. Multifamily

Demand for multifamily space is **stronger than nationwide** as this area has a faster absorption of multifamily space. Despite strong conditions, rent prices rose slower than nationwide and vacancy rate is higher in this area.

	Absorption Units	Absorption Units 12 Months	Market Asking Rent Growth 12 Months	Market Asking Rent/Unit	Market Effective Rent/Unit	Vacancy Rate
2024 Q3	562	1,667	-5.5%	\$1,846	\$1,794	16.9%
2023 Q3	109	243	0.4%	\$1,953	\$1,930	10.3%
	Inventory Ur	nits Net D	Delivered Units	Net Delivered Un	its 12 Mo Ma	rket Cap Rate
2024 Q3	34,719		1,387	4,400		5.5%
2023 Q3	30,319		416	1,295		5.1%

3. Retail

Demand for retail space is **stronger than nationwide** as this area has a faster absorption of retail space. As a result, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate		
2024 Q3	2,406	325,430	4.3%	\$22	2.8%		
2023 Q3	-76,394	229,709	5.4%	\$21	3.2%		
	Inventory SF	Market Cap	Rate Total Sa	les Volume	Transaction Sale Price/SF		
2024 Q3	49,544,928	6.6%	\$16	6.34M	\$216		
			\$61.20M		6.6% \$61.20M \$377		

Demand for industrial space is **stronger than nationwide** as this area has a faster absorption of industrial space. As a result, rent prices rose faster than nationwide abd vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	246,474	1,128,032	5.4%	\$13	5.7%
2023 Q3	8,817	1,264,253	9.8%	\$12	2.3%
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Market Cap Rate	Total Sales Volume
2024 Q3	41,784,296	80,000	2,632,827	8.8%	\$32.75M
2023 O3	39.151.469	351.406	1.591.966	8.2%	\$52.48M

iources: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoStar



Demographics

1.7%	27.7%	-5.4%	Net Migration 4,290
population growth (2023)	share of renters (2023)	renter household formation (2023)	(2023) 5,632
U.S.: 0.5%	U.S.: 34.7%	U.S.: 1.0%	(2022)

Economy

-			
8.6%	3,100	2.4%	7.8%
GDP growth (2023) U.S.: 6.6 %	12-month job creation (October 2024)	1-year job growth (October 2024) U.S.: 1.4%	1-year wage growth (October 2024) U.S.: 3.7%
\$57,010	3.2%	11.2%	International Migration 1,056 (2023)
Average wage per year (October 2024) U.S.: \$63,100	unemployment rate (October 2024) U.S.: 4.1%	share of workers teleworking (2023) U.S.: 13.8 %	658 (2022)

Commercial Real Estate by Sector

Demand for office space is **weaker than nationwide** as this area has a slower absorption of office space. Despite weak conditions, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Mo	Market Rent Growth 12 Mo	Market Rent/SF	Vacancy Rate
2024 Q3	37,217	-35,740	2.6%	\$27	4.0%
2023 Q3	-28,194	-40,545	4.5%	\$27	3.6%

	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Total Sales Volume	Market Cap Rate
2024 Q3	8,127,897	0	-1,056	\$6.73M	10.5%
2023 Q3	8,128,953	0	11,300	\$7.27M	9.8%

2. Multifamily

Demand for multifamily space is **stronger than nationwide** as this area has a faster absorption of multifamily space. Despite strong conditions, rent prices rose slower than nationwide and vacancy rate is higher in this area.

	Absorption Units	Absorption Units 12 Months	Market Asking Rent Growth 12 Months	Market Asking Rent/Unit	Market Effective Rent/Unit	Vacancy Rate
2024 Q3	234	721	0.1%	\$1,795	\$1,777	17.6%
2023 Q3	39	-68	-1.5%	\$1,792	\$1,777	11.4%
	Inventory Ur	nits Net D	elivered Units	Net Delivered Un	its 12 Mo Ma	rket Cap Rate
2024 Q3	12,644		615	1,709		6.4%
2023 Q3	10,935		319	417		6.2%

3. Retail

Demand for retail space is **stronger than nationwide** as this area has a faster absorption of retail space. As a result, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	-29,534	86,962	4.1%	\$23	1.7%
2023 Q3	28,030	164,463	5.1%	\$22	2.1%
	Inventory SF	Market Cap	Rate Total Sa	les Volume	Transaction Sale Price/SF
2024 Q3	20,521,911	6.9%	\$3	5.11M	\$194
2023 Q3	20,513,059	7.0%	\$40	0.46M	\$203

Demand for industrial space is **weaker than nationwide** as this area has a slower absorption of industrial space. Despite weaker conditions, rent prices rose faster than nationwide abd vacancy rate is lower in this

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate	
2024 Q3	-41,026	-91,779	4.8%	\$13	3.6%	
2023 Q3	-8,046	62,797	9.5%	\$12	1.3%	
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Market Cap Rate	Total Sales Volume	
2024 Q3	7,820,659	8,800	92,864	9.5%	\$3.02M	
2023 O3	7 727 795	0	56.467	8.9%	\$2.95M	

iources: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoStar



eltona-Daytona Beach-Ormond Beach, FL Metro Area

Demographics and Economy

Demographics

2.3%	24.5%	-0.5%	Net Migration 19,187 (2023)
population growth	share of renters	renter household formation	23,154 (2022)
(2023)	(2023)	(2023)	
U.S.: 0.5 %	U.S.: 34.7 %	U.S.: 1.0%	

Economy

	10.3% GDP growth (2023) U.S.: 6.6%	12-month job creation (October 2024)	1-year job growth (October 2024) U.S.: 1.4%	1-year wage growth (October 2024) U.S.: 3.7%
	\$46,350	3.9%	14.7%	International Migration 1,617 (2023)
Av	erage wage per year (October 2024) U.S.: \$63,100	unemployment rate (October 2024) U.S.: 4.1%	share of workers teleworking (2023) U.S.: 13.8%	1,046 (2022)

Commercial Real Estate by Sector

Demand for office space is **stronger than nationwide** as this area has a faster absorption of office space. As a result, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Mo	Market Rent Growth 12 Mo	Market Rent/SF	Vacancy Rate
2024 Q3	-15,374	-51,520	2.6%	\$24	4.0%
2023 Q3	-25,959	105,673	6.0%	\$24	4.1%

	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Total Sales Volume	Market Cap Rate
2024 Q3	14,908,078	0	-74,510	\$12.47M	9.8%
2023 Q3	14,982,588	0	16,030	\$16.96M	9.2%

2. Multifamily

Demand for multifamily space is **stronger than nationwide** as this area has a faster absorption of multifamily space. Despite strong conditions, rent prices rose slower than nationwide and vacancy rate is higher in this area.

	Absorption Units	Absorption Units 12 Months	Market Asking Rent Growth 12 Months	Market Asking Rent/Unit	Market Effective Rent/Unit	Vacancy Rate
2024 Q3	645	1,884	-1.4%	\$1,563	\$1,534	10.7%
2023 Q3	139	137	-0.4%	\$1,586	\$1,570	11.3%
	Inventory Ur	nits Net D	Delivered Units	Net Delivered Un	ts 12 Mo Ma	rket Cap Rate
2024 Q3	28,284		302	1,920		6.3%
2023 Q3	26,364		907	1,312		6.1%

3. Retail

Demand for retail space is **stronger than nationwide** as this area has a faster absorption of retail space. As a result, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	-3,680	222,297	4.4%	\$20	3.5%
2023 Q3	140,935	232,185	5.5%	\$19	3.5%
	Inventory SF	Market Cap	Rate Total Sa	les Volume	Transaction Sale Price/SF
2024 Q3	41,659,177	7.5%	\$34	4.83M	\$153
2023 Q3	41,405,278	7.5%	\$40	0.24M	\$127

Demand for industrial space is **stronger than nationwide** as this area has a faster absorption of industrial space. As a result, rent prices rose faster than nationwide abd vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	-17,010	1,156,907	5.6%	\$11	3.1%
2023 Q3	1,956	309,620	9.6%	\$11	5.1%
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Market Cap Rate	Total Sales Volume
2024 Q3	28,677,884	12,000	618,690	8.4%	\$30.74M
2023 Q3	28,059,194	0	1,279,144	7.9%	\$15.12M

ources: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoStar



Demographics

-0.2%	40.0%	-0.4%	Net Migration 3,715 (2023)
population growth	share of renters	renter household formation	4,235
(2023)	(2023)	(2023)	
U.S.: 0.5%	U.S.: 34.7 %	U.S.: 1.0 %	

Economy

9.2%	2,600	1.7%	-1.1%
GDP growth (2023) U.S.: 6.6%	12-month job creation (October 2024)	1-year job growth (October 2024) U.S.: 1.4%	1-year wage growth (October 2024) U.S.: 3.7%
\$55,280	3.6%	12.2%	International Migration
Average wage per year	unemployment rate	share of workers teleworking	1,744 (2023)
(October 2024) U.S.: \$63,100	(October 2024) U.S.: 4.1%	(2023) U.S.: 13.8%	1,167 (2022)
			(LULL)

Commercial Real Estate by Sector

Demand for office space is **stronger than nationwide** as this area has a faster absorption of office space. As a result, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Mo	Market Rent Growth 12 Mo	Market Rent/SF	Vacancy Rate
2024 Q3	73,090	-16,512	2.3%	\$22	6.7%
2023 Q3	-46,829	-85,853	3.1%	\$22	6.6%

	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Total Sales Volume	Market Cap Rate
2024 Q3	10,711,628	0	2,867	\$7.99M	10.8%
2023 Q3	10,708,761	42,500	72,839	\$3.50M	10.1%

2. Multifamily

Demand for multifamily space is **weaker than nationwide** as this area has a slower absorption of multifamily space. Despite weaker conditions, rent prices rose faster than nationwide. However, vacancy rate is higher in this area.

	Absorption Units	Absorption Units 12 Months	Market Asking Rent Growth 12 Months	Market Asking Rent/Unit	Market Effective Rent/Unit	Vacancy Rate
2024 Q3	254	256	1.5%	\$1,456	\$1,442	8.4%
2023 Q3	115	-46	4.0%	\$1,434	\$1,417	7.6%
	Inventory Ur	nits Net D	Delivered Units	Net Delivered Un	its 12 Mo Ma	arket Cap Rate
2024 Q3	27,586		270	505		6.7%
2023 Q3	27,081		223	478		6.6%

3. Retail

Demand for retail space is **weaker than nationwide** as this area has a slower absorption of retail space. Despite weaker conditions, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	-77,927	27,105	4.6%	\$25	3.0%
2023 Q3	-5,083	151,380	5.8%	\$24	3.1%
	Inventory SF	Market Cap	Rate Total Sa	les Volume	Transaction Sale Price/SF
2024 Q3	20,192,816	7.3%	\$9	.03M	\$257
2023 Q3	20,180,093	7.3%	\$14.37M		\$236

Demand for industrial space is **weaker than nationwide** as this area has a slower absorption of industrial space. Despite weaker conditions, rent prices rose faster than nationwide abd vacancy rate is lower in this

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	-14,049	-111,236	5.1%	\$11	4.1%
2023 Q3	-76,332	28,130	9.4%	\$10	2.8%
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Market Cap Rate	Total Sales Volume
2024 Q3	13,626,699	55,000	61,600	8.3%	\$3.23M
2023 Q3	13,565,099	5,000	125,781	7.8%	\$11.16M

ources: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoStar



Demographics

2.2%	33.4%	4.6%	Net Migration 34,143 (2023)
population growth (2023) U.S.: 0.5%	share of renters (2023) U.S.: 34.7 %	renter household formation (2023) U.S.: 1.0 %	33,127 (2022)

Economy

9.2%	9,300	1.2%	3.7%
GDP growth (2023) U.S.: 6.6 %	12-month job creation (October 2024)	1-year job growth (October 2024) U.S.: 1.4%	1-year wage growth (October 2024) U.S.: 3.7%
\$58,600	3.4%	19.3%	International Migration 6,679
Average wage per year (October 2024) U.S.: \$63,100	unemployment rate (October 2024) U.S.: 4.1%	share of workers teleworking (2023) U.S.: 13.8%	(2023) 4,372 (2022)
			(2022)

Commercial Real Estate by Sector

Demand for office space is **weaker than nationwide** as this area has a slower absorption of office space. As a result, rents rose slower than nationwide. However, vacancy rate is lower in this area

	Net Absorption SF	Net Absorption SF 12 Mo	Market Rent Growth 12 Mo	Market Rent/SF	Vacancy Rate
2024 Q3	526,271	-853,403	0.6%	\$25	10.1%
2023 Q3	-298,409	349,727	4.5%	\$25	9.1%

	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Total Sales Volume	Market Cap Rate
2024 Q3	69,348,049	-65,344	-145,219	\$37.12M	9.9%
2023 Q3	69,493,268	39,932	405,546	\$39.78M	9.1%

2. Multifamily

Demand for multifamily space is **stronger than nationwide** as this area has a faster absorption of multifamily space. Despite strong conditions, rent prices rose slower than nationwide and vacancy rate is higher in this area.

	Absorption Units	Absorption Units 12 Months	Market Asking Rent Growth 12 Months	Market Asking Rent/Unit	Market Effective Rent/Unit	Vacancy Rate
2024 Q3	1,798	6,637	-2.2%	\$1,515	\$1,487	13.5%
2023 Q3	681	2,381	-1.0%	\$1,549	\$1,522	13.0%
	Inventory Ur	nits Net D	Delivered Units	Net Delivered Un	its 12 Mo Ma	rket Cap Rate
2024 Q3	121,772		1,969	8,378		5.8%
2023 Q3	113,394		1,768	7,729		5.6%

3. Retail

Demand for retail space is **stronger than nationwide** as this area has a faster absorption of retail space. As a result, rent prices rose faster than nationwide. However, vacancy rate is higher in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	252,254	988,613	6.2%	\$25	4.1%
2023 Q3	292,971	509,966	6.9%	\$23	4.3%
	Inventory SF	Market Cap	Market Cap Rate Total Sa		Transaction Sale Price/SF
2024 Q3	102,422,760	6.8%	\$11	18.61M	\$194
2023 Q3	101,570,242	6.8%	\$136.29M		\$243

Demand for industrial space is **stronger than nationwide** as this area has a faster absorption of industrial space. As a result, rent prices rose faster than nationwide abd vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	1,641,879	4,480,140	8.8%	\$11	4.4%
2023 Q3	1,324,408	2,661,120	12.7%	\$10	4.1%
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Market Cap Rate	Total Sales Volume
2024 Q3	165,397,635	2,019,635	5,106,502	7.3%	\$376.95M
2023 O3	160.291.133	735.509	5,183,832	7.0%	\$329.66M

ources: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoStar



Demographics

3.9%	28.6%	4.2%	Net Migration 29,364 (2023)
population growth (2023) U.S.: 0.5%	share of renters (2023) U.S.: 34.7 %	renter household formation (2023) U.S.: 1.0 %	31,946 (2022)

Economy

GDP growth (2023) U.S.: 6.6%	12-month job creation (October 2024)	1.4% 1-year job growth (October 2024) <i>U.S.</i> : 1.4%	-0.2% 1-year wage growth (October 2024) U.S.: 3.7%
\$54,040 Average wage per year (October 2024) U.S.: \$63,100	unemployment rate (October 2024) U.S.: 4.1%	share of workers teleworking (2023)	International Migration 3,335 (2023) 2,340 (2022)

Commercial Real Estate by Sector

Demand for office space is **stronger than nationwide** as this area has a faster absorption of office space. As a result, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Mo	Market Rent Growth 12 Mo	Market Rent/SF	Vacancy Rate
2024 Q3	-39,384	-31,585	2.4%	\$23	4.3%
2023 Q3	18,191	97,041	6.1%	\$22	4.6%

	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Total Sales Volume	Market Cap Rate
2024 Q3	14,507,182	7,695	-68,613	\$12.04M	10.1%
2023 Q3	14,575,795	12,898	121,487	\$20.84M	9.3%

2. Multifamily

Demand for multifamily space is **stronger than nationwide** as this area has a faster absorption of multifamily space. Despite strong conditions, rent prices rose slower than nationwide and vacancy rate is higher in this area.

	Absorption Units	Absorption Units 12 Months	Market Asking Rent Growth 12 Months	Market Asking Rent/Unit	Market Effective Rent/Unit	Vacancy Rate
2024 Q3	965	2,522	-1.5%	\$1,595	\$1,559	15.9%
2023 Q3	450	1,562	0.3%	\$1,619	\$1,601	11.2%
	Inventory Un	nits Net D	elivered Units	Net Delivered Un	its 12 Mo M	arket Cap Rate
2024 Q3	31,349		1,309	4,488		6.1%
2023 Q3	26,861		300	2,816		5.8%

3. Retail

Demand for retail space is **weaker than nationwide** as this area has a slower absorption of retail space. Despite weaker conditions, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	44,552	10,999	4.2%	\$19	3.9%
2023 Q3	73,946	215,307	5.4%	\$19	3.4%
	Inventory SF	Market Cap	Rate Total Sa	les Volume	Transaction Sale Price/SF
2024 Q3	33,956,909	6.7%	6.7% \$5		\$329
2023 Q3	33,766,528	6.7%	\$30	M80.0	\$125

Demand for industrial space is **weaker than nationwide** as this area has a slower absorption of industrial space. Despite weaker conditions, rent prices rose faster than nationwide. However, vacancy rate is higher in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	524,780	-68,547	5.7%	\$9	8.3%
2023 Q3	432,797	951,190	10.5%	\$8	5.9%
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Market Cap Rate	Total Sales Volume
2024 Q3	88,090,324	0	2,188,140	7.8%	\$83.01M
2023 Q3	85.902.184	432.249	2.490.124	7.3%	\$41.01M

ources: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoStar



ami-Fort Lauderdale-Pompano Beach, FL Metro Area

Demographics and Economy

Demographics

0.7%	38.2%	-4.6%	Net Migration 32,663 (2023)
(2023)	(2023)	(2023)	29,014 (2022)
U.S.: 0.5%	U.S.: 34.7%	U.S.: 1.0%	

Economy

8.8% GDP grow (2023) <i>U.S.:</i> 6.69	(October 2024	-1,3% 1-year wage growth (October 2024) U.S.: 3.7%
\$54,470 Average wage p (October 20 <i>U.S.:</i> \$63,70	per year unemployment (October 2024)	International Migration 94,725 (2023) (2022) 64,835 (2022)

Commercial Real Estate by Sector

Demand for office space is **stronger than nationwide** as this area has a faster absorption of office space. As a result, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Mo	Market Rent Growth 12 Mo	Market Rent/SF	Vacancy Rate
2024 Q3	621,224	712,526	6.0%	\$53	8.6%
2023 Q3	-44,486	777,494	7.7%	\$50	8.6%

	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Total Sales Volume	Market Cap Rate
2024 Q3	118,204,570	646,738	857,934	\$507.85M	7.3%
2023 Q3	117,346,636	-12,092	442,292	\$249.44M	6.9%

2. Multifamily

Demand for multifamily space is **stronger than nationwide** as this area has a faster absorption of multifamily space. As a result, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Absorption Units	Absorption Units 12 Months	Market Asking Rent Growth 12 Months	Market Asking Rent/Unit	Market Effective Rent/Unit	Vacancy Rate
2024 Q3	2,442	7,249	2.4%	\$2,375	\$2,355	5.8%
2023 Q3	1,673	4,620	1.6%	\$2,320	\$2,305	5.4%
	Inventory Un	nits Net D	Delivered Units	Net Delivered Un	ts 12 Mo Ma	rket Cap Rate
2024 Q3	197,270		1,961	8,392		5.4%
2023 Q3	188,878		1,067	6,096		5.2%

3. Retail

Demand for retail space is **stronger than nationwide** as this area has a faster absorption of retail space. As a result, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	96,480	915,099	4.2%	\$49	2.7%
2023 Q3	234,945	1,513,805	6.2%	\$47	3.0%
	Inventory SF	Market Cap	Rate Total Sa	les Volume	Transaction Sale Price/SF
2024 Q3	149,173,388	5.5%	5.5% \$		\$311
2023 O3	148.705.726			8.27M	\$317

Demand for industrial space is **stronger than nationwide** as this area has a faster absorption of industrial space. As a result, rent prices rose faster than nationwide abd vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	-66,848	1,904,027	3.4%	\$20	4.8%
2023 Q3	-104,506	3,249,965	12.4%	\$20	2.5%
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Market Cap Rate	Total Sales Volume
2024 Q3	277,505,402	1,750,836	8,270,342	6.2%	\$441.92M
2023 Q3	269.235.060	1.090.086	3.864.462	5.8%	\$247.36M

ources: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoStar



Demographics

1.6%	22.4%	-6.2%	Net Migration 7,579 (2023)
population growth	share of renters	renter household formation	11,200
(2023)	(2023)	(2023)	
U.S.: 0.5%	U.S.: 34.7 %	U.S.: 1.0%	

Economy

9.8%	2,300	1.3%	-3.4%
GDP growth (2023) U.S.: 6.6%	12-month job creation (October 2024)	1-year job growth (October 2024) U.S.: 1.4%	1-year wage growth (October 2024) U.S.: 3.7%
\$52,580	3.2%	18.9%	International Migration 3,382
Average wage per year (October 2024) U.S.: \$63,100	unemployment rate (October 2024) U.S.: 4.1%	share of workers teleworking (2023) U.s.: 13.8%	(2023) 2,231 (2022)

Commercial Real Estate by Sector

Demand for office space is **stronger than nationwide** as this area has a faster absorption of office space. As a result, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Mo	Market Rent Growth 12 Mo	Market Rent/SF	Vacancy Rate
2024 Q3	48,138	30,185	3.0%	\$35	4.2%
2023 Q3	45,720	228,990	10.2%	\$34	4.0%

	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Total Sales Volume	Market Cap Rate
2024 Q3	10,591,315	0	55,725	\$38.79M	8.6%
2023 Q3	10,535,590	0	24,173	\$27.55M	8.1%

2. Multifamily

Demand for multifamily space is **stronger than nationwide** as this area has a faster absorption of multifamily space. Despite strong conditions, rent prices rose slower than nationwide and vacancy rate is higher in this area.

	Absorption Units	Absorption Units 12 Months	Market Asking Rent Growth 12 Months	Market Asking Rent/Unit	Market Effective Rent/Unit	Vacancy Rate
2024 Q3	159	575	-3.2%	\$2,353	\$2,307	12.1%
2023 Q3	118	551	-0.2%	\$2,430	\$2,404	9.7%
	Inventory Ur	nits Net D	elivered Units	Net Delivered Un	ts 12 Mo Ma	arket Cap Rate
2024 Q3	14,896		0	1,035		5.2%
2023 Q3	13,861		0	850		4.9%

3. Retail

Demand for retail space is **stronger than nationwide** as this area has a faster absorption of retail space. As a result, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	-7,063	134,282	4.1%	\$30	3.6%
2023 Q3	-33,655	66,805	5.4%	\$28	3.8%
	Inventory SF	Market Cap	Rate Total Sa	les Volume	Transaction Sale Price/SF
2024 Q3	24,308,986	5.6%	\$4	5.76M	\$643
2023 Q3	24,212,629	5.7%	\$63	2.37M	\$663

Demand for industrial space is **weaker than nationwide** as this area has a slower absorption of industrial space. Despite weaker conditions, rent prices rose faster than nationwide abd vacancy rate is lower in this

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate	
2024 Q3	2,956	-35,891	5.2%	\$17	1.6%	
2023 Q3	-37,177	910,583	9.3%	\$16	1.3%	
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Market Cap Rate	Total Sales Volume	
2024 Q3	14,449,000	0	7,800	8.0%	\$12.01M	
2023 O3	14.441.200	15.168	952.168	7.6%	\$25.82M	

iources: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoStar



t-Sarasota-Bradenton, FL Metro Area

Demographics and Economy

Demographics

2.1%	24.6%	1.8%	Net Migration 22,777 (2023)
population growth (2023) U.S.: 0.5%	(2023) U.S.: 34.7%	renter household formation (2023) U.S.: 1.0 %	33,584 (2022)

Economy

10.2% GDP growth (2023) U.S.: 6.6%	2,800 12-month job creation (October 2024)	0.8% 1-year job growth (October 2024) U.S.: 1.4%	0.2% 1-year wage growth (October 2024) U.S.: 3.7%
\$55,340 Average wage per year (October 2024) U.S.: \$63,100	unemployment rate (October 2024)	share of workers teleworking (2023)	International Migration 2,951 (2023) 1,795

Commercial Real Estate by Sector

Demand for office space is **stronger than nationwide** as this area has a faster absorption of office space. As a result, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Mo	Market Rent Growth 12 Mo	Market Rent/SF	Vacancy Rate
2024 Q3	98,284	62,960	3.2%	\$29	4.1%
2023 Q3	-54,837	-138,040	7.1%	\$28	4.2%

	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Total Sales Volume	Market Cap Rate
2024 Q3	28,410,883	0	31,918	\$60.93M	9.4%
2023 Q3	28,378,965	29,108	100,084	\$42.69M	8.9%

2. Multifamily

Demand for multifamily space is **stronger than nationwide** as this area has a faster absorption of multifamily space. Despite strong conditions, rent prices rose slower than nationwide and vacancy rate is higher in this area.

	Absorption Units	Absorption Units 12 Months	Market Asking Rent Growth 12 Months	Market Asking Rent/Unit	Market Effective Rent/Unit	Vacancy Rate
2024 Q3	560	2,316	-2.0%	\$1,996	\$1,947	14.0%
2023 Q3	526	1,463	-1.4%	\$2,037	\$2,004	11.4%
	Inventory Ur	nits Net D	Delivered Units	Net Delivered Un	ts 12 Mo Ma	rket Cap Rate
2024 Q3	44,223		854	3,929		5.5%
2023 Q3	40,294		640	4,115		5.2%

3. Retail

Demand for retail space is **stronger than nationwide** as this area has a faster absorption of retail space. As a result, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	-10,286	378,591	4.0%	\$24	3.6%
2023 Q3	47,770	351,251	5.1%	\$23	3.7%
	Inventory SF	Market Cap	Rate Total Sa	les Volume	Transaction Sale Price/SF
2024 Q3	53,994,277	6.9%	\$133.86M		\$218
2023 Q3	53,645,048	6.9%	\$67	7.40M	\$194

Demand for industrial space is **stronger than nationwide** as this area has a faster absorption of industrial space. As a result, rent prices rose faster than nationwide abd vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	-20,629	1,335,547	5.3%	\$13	3.9%
2023 Q3	-266,212	143,611	9.5%	\$12	4.2%
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Market Cap Rate	Total Sales Volume
2024 Q3	55,685,870	57,464	1,202,338	8.9%	\$74.58M
2023 O3	54.483.532	1.119.324	1.715.307	8.5%	\$88.42M

iources: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoStar



Demographics

3.4%	22.3%	8.8%	Net Migration 16,015 (2023)
population growth (2023) U.S.: 0.5%	share of renters (2023) U.S.: 34.7 %	renter household formation (2023) U.S.: 1.0 %	14,003 (2022)

Economy

10.9%	1,100	0.9%	7.1%
GDP growth (2023) U.S.: 6.6%	12-month job creation (October 2024)	1-year job growth (October 2024) U.S.: 1.4%	1-year wage growth (October 2024) U.S.: 3.7%
\$47,380	4.3%	11.5%	International Migration 848
Average wage per year (October 2024) U.S.: \$63,100	unemployment rate (October 2024) U.S.: 4.1%	share of workers teleworking (2023) U.S.: 13.8%	(2023) 594 (2022)
			,/

Commercial Real Estate by Sector

Demand for office space is **stronger than nationwide** as this area has a faster absorption of office space. As a result, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Mo	Market Rent Growth 12 Mo	Market Rent/SF	Vacancy Rate
2024 Q3	33,350	30,031	2.3%	\$23	3.8%
2023 Q3	40,090	148,350	4.9%	\$23	4.2%

	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Total Sales Volume	Market Cap Rate
2024 Q3	6,831,333	0	1,138	\$7.56M	10.7%
2023 Q3	6,830,195	-22,756	-16,176	\$12.74M	10.0%

2. Multifamily

Demand for multifamily space is **stronger than nationwide** as this area has a faster absorption of multifamily space. Despite strong conditions, rent prices rose slower than nationwide and vacancy rate is higher in this area.

	Absorption Units	Absorption Units 12 Months	Market Asking Rent Growth 12 Months	Market Asking Rent/Unit	Market Effective Rent/Unit	Vacancy Rate
2024 Q3	176	1,389	0.1%	\$1,437	\$1,418	8.8%
2023 Q3	81	475	-2.9%	\$1,435	\$1,407	18.8%
	Inventory Ur	nits Net D	Delivered Units	Net Delivered Un	its 12 Mo Ma	rket Cap Rate
2024 Q3	9,535		102	534		6.2%
2023 Q3	9,001		927	1,796		6.0%

3. Retail

Demand for retail space is **weaker than nationwide** as this area has a slower absorption of retail space. Despite weaker conditions, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	-8,218	-34,744	4.2%	\$18	4.0%
2023 Q3	130,971	357,377	5.2%	\$17	3.6%
	Inventory SF	Market Cap	Rate Total Sa	les Volume	Transaction Sale Price/SF
2024 Q3	20,955,020	6.9%	\$3	1.42M	\$184
2023 Q3	20,907,547	6.9%	\$38	3.94M	\$255

Demand for industrial space is **stronger than nationwide** as this area has a faster absorption of industrial space. As a result, rent prices rose faster than nationwide. However, vacancy rate is higher in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	-85,728	600,427	5.3%	\$8	13.5%
2023 Q3	-146,173	-125,855	9.9%	\$8	13.9%
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Market Cap Rate	Total Sales Volume
2024 Q3	31,109,168	0	560,622	8.5%	\$14.34M
2023 O3	30.548.546	943.426	3.101.804	8.1%	\$32.62M

ources: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoStar



lando-Kissimmee-Sanford, FL Metro Area

Demographics and Economy

Demographics

1.9%	37.9%	2.0%	Net Migration 46,794 (2023)
population growth	share of renters	renter household formation	58,044 (2022)
(2023)	(2023)	(2023)	
U.S.: 0.5%	U.S.: 34.7 %	U.S.: 1.0%	

Economy

	10.0%	13,800	0.9%	4.4%
	(2023) U.S.: 6.6%	(October 2024)	(October 2024) U.S.: 1.4%	1-year wage growth (October 2024) U.S.: 3.7%
	\$55,710	3.4%	17.5%	International Migration 29,343 (2023)
Av	(October 2024) U.S.: \$63,100	unemployment rate (October 2024) U.S.: 4.1%	share of workers teleworking (2023) U.S.: 13.8%	20,662 (2022)

Commercial Real Estate by Sector

Demand for office space is **stronger than nationwide** as this area has a faster absorption of office space. As a result, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Mo	Market Rent Growth 12 Mo	Market Rent/SF	Vacancy Rate
2024 Q3	-227,142	53,003	3.3%	\$30	9.4%
2023 Q3	134,223	-322,094	4.5%	\$29	8.5%

	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Total Sales Volume	Market Cap Rate
2024 Q3	105,750,002	49,913	1,063,925	\$106.01M	9.3%
2023 Q3	104,686,077	153,653	421,917	\$106.52M	8.8%

2. Multifamily

Demand for multifamily space is **stronger than nationwide** as this area has a faster absorption of multifamily space. Despite strong conditions, rent prices rose slower than nationwide and vacancy rate is higher in this area.

	Absorption Units	Absorption Units 12 Months	Market Asking Rent Growth 12 Months	Market Asking Rent/Unit	Market Effective Rent/Unit	Vacancy Rate
2024 Q3	3,357	13,333	-0.8%	\$1,794	\$1,765	10.4%
2023 Q3	795	4,670	-1.7%	\$1,809	\$1,792	10.0%
	Inventory Ur	nits Net D	Delivered Units	Net Delivered Un	its 12 Mo Ma	rket Cap Rate
2024 Q3	227,547		4,893	15,794		5.3%
2023 Q3	211,753		3,028	11,999		5.0%

3. Retail

Demand for retail space is **stronger than nationwide** as this area has a faster absorption of retail space. As a result, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	-121,923	601,553	5.0%	\$29	3.6%
2023 Q3	1,018,078	1,830,492	7.1%	\$28	3.2%
	Inventory SF	Market Cap	Rate Total Sa	les Volume	Transaction Sale Price/SF
2024 Q3	158,606,099	6.4%	\$36	53.35M	\$316
2023 Q3	157,419,216	6.5%	\$21	8.09M	\$298

Demand for industrial space is **stronger than nationwide** as this area has a faster absorption of industrial space. As a result, rent prices rose faster than nationwide. However, vacancy rate is higher in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	130,800	2,282,188	7.1%	\$14	6.8%
2023 Q3	1,096,519	6,356,873	13.7%	\$13	3.4%
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Market Cap Rate	Total Sales Volume
2024 Q3	207,772,918	223,390	9,664,612	6.9%	\$414.36M
2023 O3	198 108 306	1 012 118	6161790	6.6%	\$276.56M

ources: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoStar



Demographics

2.1%	23.2%	-2.2%	Net Migration 16,326 (2023)
population growth	share of renters	renter household formation	16,365
(2023)	(2023)	(2023)	
U.S.: 0.5 %	U.S.: 34.7 %	U.S.: 1.0%	

Economy

11.4% GDP growth (2023) U.S.: 6.6%	700 12-month job creation (October 2024)	0.3% 1-year job growth (October 2024) U.S. 1.4%	-8.0% 1-year wage growth (October 2024) U.S.: 3.7%
\$56,060 Average wage per year (October 2024) U.S.: \$63,100	unemployment rate (October 2024) U.S.: 4.1%	share of workers teleworking (2023) U.S.: 13.8%	International Migration 1,440 (2023) 913 (2022)

Commercial Real Estate by Sector

Demand for office space is **stronger than nationwide** as this area has a faster absorption of office space. As a result, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Mo	Market Rent Growth 12 Mo	Market Rent/SF	Vacancy Rate
2024 Q3	119,908	71,787	3.6%	\$23	6.5%
2023 Q3	-138,869	-162,098	5.2%	\$22	6.8%

	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Total Sales Volume	Market Cap Rate
2024 Q3	17,961,521	0	10,000	\$26.28M	9.9%
2023 Q3	17,913,179	0	18,937	\$15.04M	9.3%

2. Multifamily

Demand for multifamily space is **stronger than nationwide** as this area has a faster absorption of multifamily space. Despite strong conditions, rent prices rose slower than nationwide and vacancy rate is higher in this area.

	Absorption Units	Absorption Units 12 Months	Market Asking Rent Growth 12 Months	Market Asking Rent/Unit	Market Effective Rent/Unit	Vacancy Rate
2024 Q3	378	1,405	1.0%	\$1,634	\$1,595	12.9%
2023 Q3	88	502	-0.3%	\$1,618	\$1,593	9.9%
	Inventory Ur	nits Net D	Delivered Units	Net Delivered Un	its 12 Mo Ma	rket Cap Rate
2024 Q3	30,123		1,119	2,571		5.5%
2023 Q3	3 27,552 -1		-19	1,537		5.4%

3. Retail

Demand for retail space is **stronger than nationwide** as this area has a faster absorption of retail space. As a result, rent prices rose faster than nationwide. However, vacancy rate is higher in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate	
2024 Q3	3,408	189,210	4.1%	\$19	4.3%	
2023 Q3	-20,630	-126,758	5.1%	\$18	4.5%	
	Inventory SF	Market Cap	Rate Total Sa	les Volume	Transaction Sale Price/SF	
2024 Q3	36,421,635	7.1%	\$62.14M		\$219	
2023 Q3	36,299,025	7.2%	\$42.05M		\$273	

Demand for industrial space is **weaker than nationwide** as this area has a slower absorption of industrial space. Despite weaker conditions, rent prices rose faster than nationwide abd vacancy rate is lower in this

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	-284,356	-524,023	5.4%	\$13	4.3%
2023 Q3	-31,521	229,308	9.2%	\$12	2.4%
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Market Cap Rate	Total Sales Volume
2024 Q3	32,581,135	90,526	98,026	9.0%	\$22.57M
2023 Q3	32,483,109	16,625	132,778	8.4%	\$26.38M

ources: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoStar



Demographics

16.9%	31.3%	-3.4%	Net Migration 5,907 (2023)
population growth	share of renters	renter household formation	6,394
(2023)	(2023)	(2023)	
U.S.: 0.5%	U.S.: 34.7 %	U.S.: 1.0 %	

Economy

-			
9.0%	600	0.7%	4.5%
GDP growth (2023) U.S.: 6.6 %	12-month job creation (October 2024)	1-year job growth (October 2024) U.S.: 1.4%	1-year wage growth (October 2024) U.S.: 3.7%
\$46,480	3.3%	9.4%	International Migration 749
Average wage per (October 2024 <i>U.S.:</i> \$63,100		share of workers teleworking (2023) U.S.: 13.8%	(2023) 489 (2022)

Commercial Real Estate by Sector

Demand for office space is **stronger than nationwide** as this area has a faster absorption of office space. As a result, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Mo	Market Rent Growth 12 Mo	Market Rent/SF	Vacancy Rate
2024 Q3	62,449	-24,604	2.3%	\$25	3.9%
2023 Q3	-13,746	-61,724	4.9%	\$25	3.2%

	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Total Sales Volume	Market Cap Rate
2024 Q3	7,914,381	0	31,940	\$25.01M	10.7%
2023 Q3	7,882,441	0	25,933	\$4.11M	10.0%

2. Multifamily

Demand for multifamily space is **stronger than nationwide** as this area has a faster absorption of multifamily space. Despite strong conditions, rent prices rose slower than nationwide and vacancy rate is higher in this area.

	Absorption Units	Absorption Units 12 Months	Market Asking Rent Growth 12 Months	Market Asking Rent/Unit	Market Effective Rent/Unit	Vacancy Rate
2024 Q3	223	917	-0.4%	\$1,579	\$1,554	11.7%
2023 Q3	217	998	-1.4%	\$1,586	\$1,572	10.0%
	Inventory Ur	nits Net D	Delivered Units	Net Delivered Un	its 12 Mo Ma	rket Cap Rate
2024 Q3	13,943		278	1,287		5.9%
2023 Q3	12,656		216	708		5.7%

3. Retail

Demand for retail space is **weaker than nationwide** as this area has a slower absorption of retail space. Despite weaker conditions, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	-36,728	43,863	4.1%	\$18	0.8%
2023 Q3	-12,278	190,314	5.2%	\$17	0.8%
	Inventory SF	Market Cap	Rate Total Sa	les Volume	Transaction Sale Price/SF
2024 Q3	18,224,752	6.8%	\$10.65M		\$194
2023 Q3	18,188,788	6.8%	\$50.60M		\$207

Demand for industrial space is **weaker than nationwide** as this area has a slower absorption of industrial space. Despite weaker conditions, rent prices rose faster than nationwide abd vacancy rate is lower in this

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	-143,110	-97,882	5.1%	\$11	2.4%
2023 Q3	105,977	572,732	8.9%	\$11	1.1%
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Market Cap Rate	Total Sales Volume
2024 Q3	10,650,400	8,000	49,750	9.0%	\$8.19M
2023 O3	10.600.650	54.687	144.587	8.5%	\$4.97M

ources: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoStar



Demographics

1.3%	27.8%	-12.2%	Net Migration 8,118 (2023)
population growth	share of renters	renter household formation	5,685
(2023)	(2023)	(2023)	
U.S.: 0.5%	U.S.: 34.7 %	U.S.: 1.0%	

Economy

8.3% GDP growth (2023) U.S.: 6.6%	2,800 12-month job creation (October 2024)	1.4% 1-year job growth (October 2024) U.S.: 1.4%	-11.6% 1-year wage growth (October 2024) U.S.: 3.7%
\$40,770 Average wage per year (October 2024) U.S.: \$63,100	unemployment rate (October 2024) U.S.: 4.1%	share of workers teleworking (2023) U.S.: 13.8%	International Migration 951 (2023) 561 (2022)

Commercial Real Estate by Sector

Demand for office space is **stronger than nationwide** as this area has a faster absorption of office space. As a result, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Mo	Market Rent Growth 12 Mo	Market Rent/SF	Vacancy Rate
2024 Q3	26,559	-51,161	2.2%	\$26	2.7%
2023 Q3	171,325	-5,465	4.1%	\$25	1.9%

	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Total Sales Volume	Market Cap Rate
2024 Q3	17,695,308	0	87,700	\$14.54M	10.5%
2023 Q3	17,607,608	0	72,390	\$28.21M	9.8%

2. Multifamily

Demand for multifamily space is **stronger than nationwide** as this area has a faster absorption of multifamily space. As a result, rent prices rose faster than nationwide. However, vacancy rate is higher in this

	Absorption Units	Absorption Units 12 Months	Market Asking Rent Growth 12 Months	Market Asking Rent/Unit	Market Effective Rent/Unit	Vacancy Rate
2024 Q3	257	1,261	1.3%	\$1,544	\$1,527	11.9%
2023 Q3	271	941	-0.9%	\$1,524	\$1,501	13.0%
	Inventory Un	nits Net D	Delivered Units	Net Delivered Un	its 12 Mo Ma	rket Cap Rate
2024 Q3	21,353		324	1,161		6.3%
2023 Q3	20,192		455	1,826		6.0%

3. Retail

Demand for retail space is **stronger than nationwide** as this area has a faster absorption of retail space. As a result, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	30,413	173,614	4.1%	\$17	2.7%
2023 Q3	42,230	128,528	5.2%	\$17	2.9%
	Inventory SF	Market Cap	Rate Total Sa	les Volume	Transaction Sale Price/SF
2024 Q3	32,372,871	7.3%	\$28	3.34M	\$184
2023 Q3	32,271,569	7.4%	\$52.18M		\$261

Demand for industrial space is **stronger than nationwide** as this area has a faster absorption of industrial space. As a result, rent prices rose faster than nationwide abd vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	-220,582	149,586	5.3%	\$10	2.9%
2023 Q3	6,059	-225,359	9.2%	\$10	3.2%
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Market Cap Rate	Total Sales Volume
2024 Q3	21,443,323	0	93,897	9.1%	\$4.05M
2023 Q3	21,349,426	0	19,700	8.5%	\$8.52M

ources: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoStar



Demographics

3.1%	21.5%	16.0%	Net Migration 17,415
population growth	share of renters	renter household formation	(2023)
(2023) U.S.: 0.5 %	(2023) U.S.: 34.7 %	(2023) U.S.: 1.0%	17,782

Economy

9.0% GDP growth (2023) U.S.: 6.6%	3,900 12-month job creation (October 2024)	2.3% 1-year job growth (October 2024) U.S.: 1.4%	11.9% 1-year wage growth (October 2024) U.S.: 3.7%
\$51,040 Average wage per year (October 2024) U.S.: \$63,100	unemployment rate (October 2024) U.S.: 4.7%	14.1% share of workers teleworking (2023) U.S.: 13.8%	International Migration 1,566 (2023) 1,029 (2022)

Commercial Real Estate by Sector

Demand for office space is **stronger than nationwide** as this area has a faster absorption of office space. As a result, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Mo	Market Rent Growth 12 Mo	Market Rent/SF	Vacancy Rate
2024 Q3	-34,792	81,087	3.7%	\$26	4.7%
2023 Q3	-37,953	-59,522	8.9%	\$25	5.0%

	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Total Sales Volume	Market Cap Rate
2024 Q3	10,811,573	28,382	46,016	\$16.71M	9.9%
2023 Q3	10,765,557	4,235	15,185	\$16.77M	9.2%

2. Multifamily

Demand for multifamily space is **stronger than nationwide** as this area has a faster absorption of multifamily space. Despite strong conditions, rent prices rose slower than nationwide and vacancy rate is higher in this area.

	Absorption Units	Absorption Units 12 Months	Market Asking Rent Growth 12 Months	Market Asking Rent/Unit	Market Effective Rent/Unit	Vacancy Rate
2024 Q3	408	2,324	-0.6%	\$1,984	\$1,937	12.9%
2023 Q3	454	1,177	0.5%	\$1,997	\$1,953	20.5%
	Inventory Ur	nits Net D	Delivered Units	Net Delivered Un	ts 12 Mo Ma	rket Cap Rate
2024 Q3	15,165		0	1,480		5.9%
2023 Q3	13,685		1,189	3,022		5.7%

3. Retail

Demand for retail space is **stronger than nationwide** as this area has a faster absorption of retail space. As a result, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	35,222	375,325	4.2%	\$24	3.6%
2023 Q3	-82,468	115,997	5.3%	\$23	3.9%
	Inventory SF	Market Cap	Rate Total Sa	les Volume	Transaction Sale Price/SF
2024 Q3	26,461,451	6.9%	\$35	5.69M	\$264
2023 Q3	26,145,011	7.0%	\$43	3.72M	\$326

Demand for industrial space is **stronger than nationwide** as this area has a faster absorption of industrial space. As a result, rent prices rose faster than nationwide. However, vacancy rate is higher in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	1,598,901	3,223,148	5.6%	\$13	14.5%
2023 Q3	58,280	446,416	9.7%	\$13	13.4%
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Market Cap Rate	Total Sales Volume
2024 Q3	33,758,108	202,452	4,154,429	8.3%	\$73.85M

ources: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoStar



Demographics

1.7%	16.2%	-1.3%	Net Migration 5,549 (2023)
(2023)	(2023)	(2023)	9,471
U.S.: 0.5%	U.S.: 34.7%	U.S.: 1.0%	

Economy

11.7% GDP growth (2023) U.S.: 6.6%	12-month job creation (October 2024)	1.1% 1-year job growth (October 2024) U.S.: 1.4%	-4.4% 1-year wage growth (October 2024) U.S.: 3.7%
\$40,330 Average wage per year (October 2024) U.S.: \$63,100	4.0% unemployment rate (October 2024) U.S.: 4.1%	share of workers teleworking (2023) U.S.: 13.8%	International Migration 492 (2023) 307 (2022)

Commercial Real Estate by Sector

Demand for office space is **weaker than nationwide** as this area has a slower absorption of office space. Despite weak conditions, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Mo	Market Rent Growth 12 Mo	Market Rent/SF	Vacancy Rate
2024 Q3	-42,182	-25,932	2.6%	\$23	3.5%
2023 Q3	-13,651	8,243	5.0%	\$23	2.9%

	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Total Sales Volume	Market Cap Rate
2024 Q3	4,166,653	0	0	\$5.10M	10.0%
2023 Q3	4,166,653	0	0	\$3.93M	9.3%

2. Multifamily

Demand for multifamily space is **stronger than nationwide** as this area has a faster absorption of multifamily space. Despite strong conditions, rent prices rose slower than nationwide and vacancy rate is higher in this area.

	Absorption Units	Absorption Units 12 Months	Market Asking Rent Growth 12 Months	Market Asking Rent/Unit	Market Effective Rent/Unit	Vacancy Rate
2024 Q3	234	696	-6.1%	\$1,852	\$1,783	25.4%
2023 Q3	90	176	-1.0%	\$1,972	\$1,943	19.6%
	Inventory Ur	nits Net D	Delivered Units	Net Delivered Un	its 12 Mo Ma	rket Cap Rate
2024 Q3	3,698		0	1,133		6.5%
2023 Q3	2,565		6	504		6.2%

3. Retail

Demand for retail space is **weaker than nationwide** as this area has a slower absorption of retail space. Despite weaker conditions, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate	
2024 Q3	13	15,522	4.1%	\$19	2.1%	
2023 Q3	1,127	44,271	5.1%	\$19	1.9%	
	Inventory SF	Market Cap	Rate Total Sa	les Volume	Transaction Sale Price/SF	
2024 Q3	11,143,201	7.0%	\$3	.85M	\$189	
2023 Q3	11,100,380	7.0%	\$1	.13M	\$151	

Demand for industrial space is **weaker than nationwide** as this area has a slower absorption of industrial space. Despite weaker conditions, rent prices rose faster than nationwide. However, vacancy rate is higher in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	-88,565	-29,600	5.2%	\$12	7.9%
2023 Q3	17,260	339,842	9.4%	\$11	0.6%
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Market Cap Rate	Total Sales Volume
2024 Q3	5,742,519	9,000	391,000	8.8%	\$1.44M
2023 Q3	5,351,519	20,000	337,452	8.2%	\$2.40M

ources: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoStar



Demographics

0.4%	43.7%	8.1%	Net Migration 1,498
population growth	share of renters	renter household formation	(2023)
(2023)	(2023)	(2023)	2,782
U.S.: 0.5%	U.S.: 34.7%	U.S.: 1.0%	(2022)

Economy

	8.5%	4,300	2.2%	-0.7%
	GDP growth (2023) U.S.: 6.6 %	12-month job creation (October 2024)	1-year job growth (October 2024) U.S.: 1.4%	1-year wage growth (October 2024) U.S.: 3.7%
	\$49,490	3.6%	11.6%	International Migration 1,174 (2023)
A	verage wage per year (October 2024) U.S.: \$63,100	unemployment rate (October 2024) U.S.: 4.1%	share of workers teleworking (2023) U.S.: 13.8%	772 (2022)

Commercial Real Estate by Sector

Demand for office space is **stronger than nationwide** as this area has a faster absorption of office space. Despite strong conditions, rent prices rose slower than nationwide. However, vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Mo	Market Rent Growth 12 Mo	Market Rent/SF	Vacancy Rate
2024 Q3	-63,543	171,624	0.7%	\$22	4.7%
2023 Q3	52,118	120,742	5.9%	\$22	5.2%

	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Total Sales Volume	Market Cap Rate
2024 Q3	26,494,988	0	37,116	\$7.26M	10.8%
2023 Q3	26,457,872	0	39,926	\$23.17M	10.0%

2. Multifamily

Demand for multifamily space is **stronger than nationwide** as this area has a faster absorption of multifamily space. As a result, rent prices rose faster than nationwide. However, vacancy rate is higher in this

	Absorption Units	Absorption Units 12 Months	Market Asking Rent Growth 12 Months	Market Asking Rent/Unit	Market Effective Rent/Unit	Vacancy Rate
2024 Q3	343	950	2.8%	\$1,384	\$1,369	8.3%
2023 Q3	105	-59	0.8%	\$1,346	\$1,334	8.9%
	Inventory Ur	nits Net D	Delivered Units	Net Delivered Un	its 12 Mo Ma	rket Cap Rate
2024 Q3	24,194		-6	885		6.7%
2023 Q3	23,309		15	416		6.4%

3. Retail

Demand for retail space is **weaker than nationwide** as this area has a slower absorption of retail space. Despite weaker conditions, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate	
2024 Q3	-50,501	-132,709	4.0%	\$19	3.0%	
2023 Q3	32,563	357,015	5.5%	\$19	2.5%	
	Inventory SF	Market Cap	Rate Total Sa	les Volume	Transaction Sale Price/SF	
2024 Q3	24,993,400	6.9%	\$30.61M		\$241	
2023 Q3	24,983,878	7.0%	\$33.62M		\$228	

Demand for industrial space is **stronger than nationwide** as this area has a faster absorption of industrial space. As a result, rent prices rose faster than nationwide abd vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	102,014	453,168	5.5%	\$10	2.8%
2023 Q3	88,666	109,070	9.7%	\$9	1.9%
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Market Cap Rate	Total Sales Volume
2024 Q3	18,126,757	0	630,000	9.1%	\$8.06M
2023 Q3	17,496,757	141,115	141,115	8.5%	\$5.60M

ources: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoStar



Select a Metro Area

Demographics and Economy

Demographics

1.6%	32.2%	0.1%	Net Migration 54,660 (2023)
population growth	share of renters	renter household formation	67,206 (2022)
(2023)	(2023)	(2023)	
U.S.: 0.5%	U.S.: 34.7 %	U.S.: 1.0%	

Economy

9.2%	4,000	0.3%	8.6%
GDP growth (2023) U.S.: 6.6%	12-month job creation (October 2024)	1-year job growth (October 2024) U.S.: 1.4%	1-year wage growth (October 2024) U.S.: 3.7%
\$61,300	3.5%	19.5%	International Migration 18,830 (2023)
Average wage per yea (October 2024) U.S.: \$63,100	r unemployment rate (October 2024) U.S.: 4.1%	share of workers teleworking (2023) U.S.: 13.8 %	12,593 (2022)

Commercial Real Estate by Sector

Demand for office space is **stronger than nationwide** as this area has a faster absorption of office space. As a result, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Mo	Market Rent Growth 12 Mo	Market Rent/SF	Vacancy Rate
2024 Q3	133,308	273,466	2.9%	\$30	9.3%
2023 Q3	156,628	-75,388	5.2%	\$29	9.1%

	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Total Sales Volume	Market Cap Rate
2024 Q3	130,954,508	18,985	534,061	\$176.00M	9.4%
2023 Q3	130,420,447	-156,221	-179,265	\$137.45M	8.7%

2. Multifamily

Demand for multifamily space is **stronger than nationwide** as this area has a faster absorption of multifamily space. Despite strong conditions, rent prices rose slower than nationwide and vacancy rate is higher in this area.

	Absorption Units	Absorption Units 12 Months	Market Asking Rent Growth 12 Months	Market Asking Rent/Unit	Market Effective Rent/Unit	Vacancy Rate
2024 Q3	3,083	7,128	-1.2%	\$1,798	\$1,772	10.1%
2023 Q3	556	3,994	-0.3%	\$1,819	\$1,804	8.2%
	Inventory Un	its Net D	Delivered Units	Net Delivered Un	its 12 Mo Ma	rket Cap Rate
2024 Q3	233,490		3,226	12,454		5.6%
2023 Q3	221,036		1,679	6,276		5.4%

3. Retail

Demand for retail space is **stronger than nationwide** as this area has a faster absorption of retail space. As a result, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate	
2024 Q3	614,824	1,174,753	5.3%	\$26	3.0%	
2023 Q3	53,465	793,909	7.8%	\$25	3.0%	
	Inventory SF	Market Cap	Rate Total Sa	les Volume	Transaction Sale Price/SF	
2024 Q3	178,314,210	6.4%	\$39	2.39M	\$217	
2023 Q3	177,130,074	6.5%	\$34	6.06M	\$263	

Demand for industrial space is **stronger than nationwide** as this area has a faster absorption of industrial space. As a result, rent prices rose faster than nationwide abd vacancy rate is lower in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q3	1,639,283	1,398,630	5.2%	\$13	5.6%
2023 Q3	-48,053	3,903,315	12.6%	\$12	4.4%
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Market Cap Rate	Total Sales Volume
2024 Q3	221,515,523	1,703,138	4,184,770	7.9%	\$181.03M
2023 O3	217.330.753	1.089.800	4.646.071	7.4%	\$229.92M

iources: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoStar

