COMMERCIAL REAL ESTATE REPORT Q2 2024

Vashington-Arlington-Alexandria, DC-VA-MD-WV Metro Area

Demographics and Economy

Demographics

0.2%	36.1%	3.0%	Net Migration 6,508 (2023)
population growth (2022) U.S.: 0.4 %	(2022) U.S.: 34.8%	(2022) U.S.: 2.4%	-24,184 (2022)

Economy

	7.0%	38,000	1.1%	4.8%
	GDP growth (2022) U.S.: 9.1 %	12-month job creation (June 2024)	1-year job growth (June 2024) <i>U.S.:</i> 1.7%	1-year wage growth (June 2024) U.S.: 3.5%
	\$75,440	2.8%	25.4%	International Migration 47,590 (2023)
A	verage wage per year (June 2024) U.S.: \$62,410	unemployment rate (June 2024) U.S.: 4.1%	share of workers teleworking (2022) U.S.: 17.9%	44,806 (2022)

Commercial Real Estate by Sector

526.198.504

525,456,089

Demand for office space is **weaker than nationwide** as this area has a slower absorption of office space. As a result, rents rose slower than nationwide and vacancy rate is higher in this area.

	Net Absorption SF	Mo Mo	Market Rent Growth 12 Mo	Market Rent/SF	Vacancy Rate
2024 Q2	-948,871	-5,545,124	-0.5%	\$39	17.0%
2023 Q2	400,771	-1,089,011	0.0%	\$39	15.8%
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Total Sales Volume	Market Cap Rate

742.415

2,375,433

\$405.51M

\$428.20M

8.9%

8.4%

769.734

934,367

2. Multifamily

2024 02

2023 02

Demand for multifamily space is **stronger than nationwide** as this area has a faster absorption of multifamily space. As a result, rent prices rose faster than nationwide and vacancy rate is lower in this area.

	Absorption Units	Absorption Units 12 Months	Market Asking Rent Growth 12 Months	Market Asking Rent/Unit	Market Effective Rent/Unit	Vacancy Rate
2024 Q2	4,668	13,722	3.6%	\$2,216	\$2,199	6.7%
2023 Q2	4,061	7,711	1.7%	\$2,139	\$2,122	6.7%
	Inventory Un	nits Net D	Delivered Units	Net Delivered Un	its 12 Mo Ma	rket Cap Rate
2024 Q2	570,262		3,069	14,404		5.6%
2023 Q2	555,858		2,739	13,472		5.3%

3. Retail

Demand for retail space is **weaker than nationwide** as this area has a slower absorption of retail space. Despite weaker conditions, rent prices rose faster than nationwide. However, vacancy rate is higher in this area.

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q2	73,863	765,801	3.4%	\$33	4.3%
2023 Q2	472,408	1,437,728	4.0%	\$32	4.4%
	Inventory SF	Market Cap	Rate Total Sa	les Volume	Transaction Sale Price/SF
2024 Q2	272,206,123	6.4%	\$49	96.81M	\$274
2023 Q2	271,754,251	6.3%	\$23	31.74M	\$239

Demand for industrial space is **weaker than nationwide** as this area has a slower absorption of industrial space. Despite weaker conditions, rent prices rose faster than nationwide abd vacancy rate is lower in this

	Net Absorption SF	Net Absorption SF 12 Months	Market Rent Growth 12 Months	Market Rent/SF	Vacancy Rate
2024 Q2	187,490	1,765,434	6.4%	\$17	5.0%
2023 Q2	1,093,323	6,672,649	8.8%	\$16	4.0%
	Inventory SF	Net Delivered SF	Net Delivered SF 12 Months	Market Cap Rate	Total Sales Volume
2024 Q2	298,085,254	819,570	5,202,940	7.1%	\$575.69M
2023 O2	292.882.314	1.550.426	7.004.728	6.8%	\$380.12M

iources: NAR analysis on data from the U.S. Census Bureau, U.S. Bureau of Labor Statistics, Bureau of Economic Analysis, CoStar

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